



# THE NEWSLETTER

November 2002

of the *Golf Course Superintendents Association of New England, Inc.*

Sponsors and administrators of the Troll-Dickinson Scholarship Fund – Awarded yearly to deserving Turf Management Students.

## Donny D'Errico rewrites familiar story line, but path still leads to professional ranks

You know the story. Boy meets golf. Falls in love with game. Love of game spills over to golf course. New love leads to golf course superintendent profession where boy and choice job live happily ever after.

Sound familiar?

Not to Donny D'Errico. "I think I did it all in reverse," chimed the 10 month superintendent at Pleasant Valley Country Club. "I got into golf course maintenance on a whim. Knew nothing about golf. Never played. And didn't even know how to keep score."

So much for the story line beginning and ending. It's true. D'Errico had no idea what awaited him the day he showed up at the late Gary Luccini's doorstep, with an offer for a job on the maintenance staff at Franklin Country Club.

"Really," Donny picked up the flashback to 1990, when he was 20 and still searching for a long-term means to making

*"I remember that first day at Hopedale, and realized how much there would be to learn in this profession. I knew everything as an assistant, but forgot it all the day I started as a superintendent."*

*Donny D'Errico  
Pleasant Valley C.C.*

who worked for him and showed an interest in the business. He made the job attractive by introducing me to some of the finest superintendents and friends in the profession, and encouraged me to continue in course maintenance. He directed me to UMass for the winter turfgrass maintenance program and then for a two-year stay at Rutgers University to graduate in 1995."

During that period when D'Errico was getting a feel for the challenge of sparring with Mother Nature and battling all the other elements on a daily basis, he decided to absorb as much job knowledge as he could and plunged into a strict regimen of hard work. Eventually, he took on the added responsibility of being an assistant superintendent, then took the big step when he was named head superintendent at the Hopedale Country Club.

That was in 1996. So, in six short years Donny had come from virtually nowhere in the business to his own job and a realization that he had found an important link to his professional future, one that was sitting there under his nose while testing the vocational waters. "I remember that first day at Hopedale," he disclosed. "And realized how much there would be to learn in this profession. I knew everything as an assistant but forgot it all the day I started as a superintendent."

After six years at Hopedale, D'Errico felt he was ready for somewhat of a dramatic advancement in his career when he applied for the top post at Pleasant Valley. "I really worked hard at Hopedale

*continued on page 2*

### INSIDE . . .

	Page
Calendar of Events . . . . .	2
From the President . . . . .	3
Remember When? . . . . .	3
GCSAA Conference . . . . .	4
GCSAA News: Dues Increase . . .	5
Divot Drift . . . . .	6
Host Superintendent Profile . . .	8

a successful livelihood. "I'd been knocking around in my hometown (Franklin), doing landscape work, and heard of an opportunity at Franklin Country Club through Gary's sons Michael and Brian. I did not know much about grooming a golf course, but welcomed the idea of working in an environment where these guys had so many positive comments about."

Regardless, it didn't take D'Errico long to get a firm grasp on the profession. "I knew I wanted to be a head superintendent from the first day I worked for Gary," Donny said. "He took me under his wing, just as he did with everyone



**PRESIDENT**  
James R. Fitzroy, CGCS  
357 W. Squantum Street, North Quincy, MA 02171  
617-328-1776 Fax 617-328-9479  
E-Mail: Jfritz39@rcn.com  
Presidents Golf Course

**VICE PRESIDENT**  
Michael J. Hermanson  
P. O. Box 145, Gardner, MA 01440  
978-632-2713 Fax 978-632-2713  
E-Mail: Hermo68@hotmail.com  
Gardner Municipal Golf Course

**SECRETARY**  
Ronald P. Dobosz, Jr.  
1137 Park Street, Stoughton, MA 02072  
781-341-8564 Fax 781-341-8564, \*51  
E-Mail: Rdobosz11@aol.com  
Cedar Hill Golf Course

**TREASURER**  
Michael V. Iacono, CGCS  
50 Newton Street, Weston, MA 02493  
781-899-7913 Fax 781-467-0602  
E-Mail: thebrook18@aol.com  
Pine Brook Country Club

**TRUSTEE**  
Patrick S. Kriksceonaitis  
4 Lakemans Lane, Ipswich, MA 01938  
978-526-4600 Fax 978-526-8333  
Essex County Club

**TRUSTEE**  
Jason A. Adams  
11 Woodcrest Lane  
Blackstone, MA 01504  
781-326-3801 Fax 781-326-3801  
E-Mail: Jayadams35@hotmail.com  
Norfolk Golf Club

**TRUSTEE**  
Russell E. Heller  
41 Clifford Street, Melrose, MA 02126  
617-993-2786 Fax 617-993-2786  
E-Mail: Rheller@gcsane.org  
Franklin Park Golf Course

**FINANCE CHAIRMAN**  
Arthur Silva, CGCS  
35 Pennacook Road, Tewksbury, MA 01876  
781-484-5440 Fax 781-484-6613  
E-Mail: Silvagcs@aol.com  
Belmont Country Club

**GOLF CHAIRMAN**  
David A. Comee  
65 Marquette Street, Gardner, MA 01440  
978-297-1223 Fax 978-297-0911  
E-Mail: Dcomee@hotmail.com  
The Winchendon Club

**EDUCATION CHAIRMAN**  
Patrick J. Daly, CGCS  
P. O. Box 2284, Framingham, MA 01703  
508-872-9790 Fax 508-872-5393  
E-Mail: Pat@framinghamcc.com  
Framingham Country Club

**NEWSLETTER CHAIRMAN**  
Kenneth D. Crimmings, Jr.  
101 Maple Lane, Northborough, MA 01532  
508-460-8933 Fax 508-460-8943  
E-Mail: Kcimmings@charter.net  
Marlborough Country Club

**PAST PRESIDENT**  
Robert Ruzala  
69 Gelinus Drive, Chicopee, MA 01020  
413-256-8654 Fax 413-256-8654  
E-Mail: Hrcc40@aol.com  
Hickory Ridge Country Club

**EXECUTIVE SECRETARY**  
Sharon K. Brownell  
P. O. Box 566, Mattapoisett, MA 02739  
508-758-6474 Fax 508-758-6474  
E-Mail: Sbrownell@attbi.com



**GCSANE Headquarters**  
300 Arnold Palmer Blvd., Norton, MA 02766  
Tel.: (800) 833-4451 Fax: (508) 758-6474  
Web Site: www.gcsane.org

Newsletter Editor . . . . . Kenneth Crimmings  
Contributing Editor . . . . . Gerry Finn  
Business Manager . . . . . Julie Heaton  
(E-Mail: Jeh25@aol.com)

Any opinions expressed in this publication are those of the author and/or person quoted, and may not represent the position of GCSANE. Information contained in this publication may be used freely, in whole or in part, without special permission as long as the true context is maintained. We would appreciate a credit line.

continued from page 1

C.C. and treated every weekend like a club championship. That was the attitude I took to the table on my first interview at Pleasant Valley." One plus for Donny was wavelength. He shared the same one with Pleasant Valley owner Ted Mingolla. "We had the same ideas about maintenance, improvements, and the same vision of the course's future," he told. "Of course, it was important that I liked the one-owner situation, no committees, and the atmosphere surrounding Pleasant Valley. That was for me. I simply try to think of what he's thinking before it's said and everything falls into place."

There's certainly a new outlook at Pleasant Valley and D'Errico is latched onto it. "There's a whole lot of history associated with golf here," Donny remarked. "But the attitude is that we're moving into a new era. I realized this the first week on the job as we removed the old abandoned scoreboard stanchions that have stood for over 40 years of PGA and LPGA tournament stops. However,

## GCSANE thanks sponsors of New England Superintendent Championship

The 8th annual New England Superintendents Championship held on October 7, 2002 at Worcester Country Club was supported by a number of generous sponsors. A GCSANE "thank you" goes to the following sponsors of this event:

Gold Sponsors: Charles C. Hart Seed Company; Sawtelle Brothers; Turf Products Corporation.

Silver Sponsors: Bayer Environmental Science; SODCO.

Bronze Sponsors: Bartlett Tree Service; BASF; Lazaro's Golf Course Supplies & Accessories; New England Turf; Tuckahoe Turf Farm; Turf Enhancement Enterprises; and United Horticultural Supply.

A special thanks goes to Steve Thys and Worcester Country Club for hosting this event.

*"I think I did it all in reverse. I got into golf course maintenance on a whim. Knew nothing about golf. Never played. And didn't even know how to keep score."*

**Donny D'Errico  
Pleasant Valley C.C.**

our mission now is to provide the best championship golf course and conditions carved into the most beautiful piece of New England real estate. It really is a wonderful piece of property."

Pleasant Valley will be hosting the 2003 New England Open and the Massachusetts Open in 2004. The following year it will be the site of the NEPGA Sectional Championship. If negotiations for a future LPGA stop are fruitful, the course will be ready to accommodate that type of competition. Donny feels that whatever happens to be playing at PV, the course will be ready to handle it.

D'Errico still lives in Franklin, 20 miles and 35 minutes from the golf course. He and his wife, Pam, keep busy with their two beautiful children, Matthew (2), Danielle (1) and immediate family all around. The storyline may be different, but the ending is rock-solid consistent with the original. Donny D'Errico is riding high.

**GERRY FINN**

## CALENDAR . . .

Nov. 20-21 **GCSANE Seminars**  
11/20 - Weather Answers & Technology for Golf Course Management;  
11/21 - Golf Course Safety, Security & Risk Management  
The International Golf Course  
Bolton, Mass.

Dec. 13 **GCSANE Holiday Gala**  
Belmont Country Club  
Belmont, Mass.

# President Fitzroy recaps the association's golf, awards, winter meetings, & GCSAA topics

Our last golf meeting for 2002 was well attended, and I'm sure everyone who played enjoyed the great classic nine-hole Whitinsville Golf Club. Paul Wilson and his staff presented us with a course in

## FROM THE PRESIDENT

wonderful late season condition. Jim Reinertson gave a thoughtful and complete presentation on managing our budgets. His PowerPoint work really illustrated his points and one could understand how Jim has been so successful managing the courses he's been involved with over the last 16 years.

And congratulations go to Golf Chairman David Comee for completing a great season as our Golf Chairman. Dave and his committee did a great job all year organizing our events and keeping the meeting day running smoothly.

Michael Hermanson recently attended the chapter delegates meeting at GCSAA headquarters in Lawrence, Kansas. There are certainly some potential changes brewing at headquarters and these

*At the board meeting it was voted to award Leon V. St. Pierre with the 2003 Distinguished Service Award.*

issues will need to be addressed at the conference and show in Atlanta next February. Of course, the annual elections for officers will be held. Additionally, there will be a vote on a dues increase and a by-law change that would enable the GCSAA to relocate headquarters in an area more golf friendly than Lawrence, Kansas. The board will be discussing how our chapter will vote on these issues in the coming weeks. Should any individual wish to cast his vote differently than the chapter decides, they will have the opportunity to inform me as the voting delegate; and I will cast the votes in the applicable manner.

At the board meeting in Whitinsville, it was voted to award Leon V. St. Pierre with the 2003 Distinguished Service Award. Leon served as president of the GCSANE from 1965 to 1967. He was very active with many civic organizations in the greater Springfield area and was instrumental in the organization of many UMass Turf Conferences. Leon is certainly well deserving of our recognition.

Education Chairman Pat Daly has worked hard to put together a solid winter meeting schedule with a wide variety of educational presentations. These will be announced in upcoming newsletters. Mark your calendars for January 15 when our Annual Meeting will be held at the Charles River Country Club. In addition to our election of officers, we will be voting on some bylaw changes and have our yearly open discussion.

Finally, the invitation to our Holiday Gala at Belmont Country Club December 13 has been sent out this week. The evening should be a special occasion to enjoy with your spouse or significant other.

**Jim Fitzroy, CGCS  
President, GCSANE**

## Remember When?: Taking a glimpse at GCSANE's past

*Remember When?* is a monthly feature that looks back at significant individuals and events of GCSANE's past.

### 25 years ago

Arthur Anderson will be awarded his 50-year plaque at the GCSANE annual meeting in December. If ever there was a man who put more into his profession than he took out of it, it's Arthur, a man we can all learn from.

GCSANE president Wayne Zoppo has appointed Pete Coste as delegate to the Advisory Committee meeting at the National conference in San Francisco, with Larry Bunn as alternate. Don Hearn has been appointed voting delegate and Bert Frederick the alternate.

It was a sad day this past season when the half-century-old camp for caddies closed in Hyannisport. It seems the golf

cart has been a strong influence in the gradual elimination of caddies. Sad, too, because many of today's golfers were introduced to the game as caddies, where they nurtured a love and respect for it. The MGA reported in 1971 that of 100 golf courses surveyed, there were 1,531

## REMEMBER WHEN?

golf carts and 2,238 caddies. Five years later there were 2,722 golf carts and only 1,707 caddies. Sadder to say, the damage to golf courses by these vehicles is unlimited. If there ever is a serious energy shortage, they should be the first to go!

Don't forget to make your reservations for the Holiday Party November 18 at the Chestnut Hill Country Club. The party will feature an open bar cocktail hour at 7

p.m. sponsored by the Friends of the Association, then dinner and dancing, with music provided by The Stern Wheelers.

### 15 years ago

Spring Valley's Ron Hansen, CGCS, offers a few ideas and alternatives in golf course maintenance. It's strictly a constructive attempt to make life as a golf course superintendent more enjoyable.

The highlight of Hansen's offering centers on the growing season where he makes changes in his schedule that might take some boredom out of the typical, day-in, day-out, 8-hour grind. Ron alters his daily schedule as follows: Mon., 6 a.m. - 4:30 p.m. (10 hrs.); Tues., 6 a.m. - 2:30 p.m. (8 hrs.); Wed., 6 a.m. - 12 noon (6 hrs.); Thurs., 6 a.m. - 4:30 p.m. (10 hrs.); Fri., 6 a.m. - 12 noon (6 hrs.).

*continued on page 8*

# GCSAA's own "Event of Wordly Proportions" set for Feb. 10-15, 2002 in Atlanta, Georgia

Golf course industry representatives should prepare for "An Event of Worldly Proportions" as the 74th Golf Course Superintendents Association of America (GCSAA) International Golf Course Conference & Show visits the Georgia World Congress Center in Atlanta, Feb. 10-15.

## GCSAA NEWS

The GCSAA Conference & Show ([www.golfcourseshow.com](http://www.golfcourseshow.com)) is the world's largest golf course management conference/trade show, with attendance surpassing 20,000 each of the past seven years. Education seminar registration totaled 6,919. Last year in Orlando, 726 exhibitors filled 272,600 square feet of space. According to *Tradeshows* magazine, GCSAA's tradeshow ranks number 94 out of the top 200 tradeshows.

At the association's annual meeting, Feb. 14, GCSAA members will have the opportunity to elect three officers and three directors from a field of seven candidates. The following candidates have been approved by the nominating committee:

For president: Jon D. Maddern, CGCS, Elk Ridge G.C. in Atlanta, Mich.

For vice president: Mark J. Woodward, CGCS, Dobson Ranch/Riverview Golf Courses in Mesa, Ariz.

For secretary/treasurer: Robert J. Maibusch, CGCS, Hinsdale G.C. in

Clarendon Hills, Ill.; and Timothy T. O'Neill, CGCS, C.C. of Darien (Conn.)

For directors: Gary K. Carls, CGCS, Sunnyvale and Sunken Gardens Golf Courses in Sunnyvale, Calif.; Ricky D. Heine, CGCS, Golf Club at Star Ranch in Hutto, Texas; and Mark D. Kuhns, CGCS, Baltusrol G.C. in Springfield, N.J. David S. Downing II, CGCS, and Sean A. Hoolehan, CGCS, have one year remaining on their two-year director terms. Michael Wallace, CGCS, 2002 president, will serve as immediate past president, and Tommy D. Witt, CGCS, will retire from the board after serving the past year as immediate past president.

Also at the annual meeting, members will vote on a proposed dues increase. The week-long schedule of activities begins with the 2003 GCSAA Golf Championship, presented in partnership with The Toro Co., Feb. 10-11 at six Hilton Head, S.C. area golf courses.

Among the special activities in Atlanta will be the 6:30 p.m., Feb. 12, Opening Session, sponsored by United Horticultural Supply, with a keynote address by former congressman John R. Kasich. Kasich served nine terms as a congressman from Ohio and now is a business leader, media personality, and author of the New York Times bestseller *Courage is Contagious*.

An additional highlight, the Golf General Session, 9 a.m., Feb. 13, will feature a talk by Capt. Al Haynes. He will recount the crash-landing of the United Airlines flight he piloted in 1989, and will discuss how luck, communication, preparation, execution, and cooperation saved the lives of 184 people aboard the flight. The association will also present the President's Award for Environmental Stewardship to the Center for Resource Management. GCSAA/Golf Digest's 2002 Environmental Leaders in Golf Awards, presented in partnership with Syngenta Professional Products and Rain Bird Corp., Golf Division, also will be announced at this event.

On the afternoon of Feb. 14, the Career Development General Session will take place. This year's topic, "The Art and Science of Customer Service: How You Can

*As part of the education conference, approximately 100 conference seminars, including 18 new seminars, will be conducted, and more than 60 additional hours of educational sessions will be offered.*

"Make a Difference," will be presented by Harris Plotkin, president of The Plotkin Group.

The GCSAA Dinner Show, 6 p.m. Feb. 15, will mark the passing of the gavel by GCSAA President Michael Wallace, CGCS. In addition, the presentation of GCSAA's highest honor, the Old Tom Morris Award, will be awarded to esteemed golf course architect Pete Dye. The event is presented in partnership with Bayer Corp.

As part of the education conference, approximately 100 conference seminars (to earn continuing education unit credits), including 18 new seminars, will be conducted and more than 60 additional hours of educational sessions (no CEU credits) will be offered. The seminar program is sponsored by Textron Golf, Turf, & Specialty Products.

The trade show, featuring more than 700 exhibitors, will run Feb. 13-15, with the Distributor Preview from 8-11 a.m., Feb. 13. Prospective conference & show attendees (including media and distributors) may contact GCSAA at (800) 472-7878 to request a registration brochure or may secure information through the web site ([www.golfcourseshow.com](http://www.golfcourseshow.com)). Advance registration is open until Jan. 10. Registration is complimentary for the media.

*According to Tradeshows magazine, GCSAA's tradeshow ranks number 94 out of the top 200 tradeshows.*

# GCSAA announces increase in dues & fees to sustain organization's positive momentum

By Mark J. Woodward, CGCS, secretary/treasurer, and Julian M. Arredondo, CAE, chief financial officer of GCSAA

The strong financial state of the association enables GCSAA to provide leading-edge programs and services for its members, affiliated chapters, and important constituencies, including golf course owners/employers and the industry that supports professional superintendents.

At the spring meeting of the GCSAA Board of Directors, several revenue increases were approved to sustain the positive momentum GCSAA members have enjoyed and expect. The following provides historical perspective and an explanation of upcoming fee increases and the proposed dues increase.

**Historical perspective.** During the last 10 years, the board of directors has purposely reduced the size of operating financial bottom lines in favor of plowing net revenues into new programs and services for the membership. The association has established sufficient financial reserves to provide an intended safety net and has developed systems to effectively manage the organization's finances at historically low margins. This is in recognition that GCSAA's mission is not to generate a large bottom-line profit, but to provide strong programs and services for the membership.

The organization's revenues are principally derived from three sources: membership dues (approximately 20% of total revenue); user fees, including education and conference and show registration, (approximately 25% of total revenue); and industry support generated by advertising, trade show exhibit fees and sponsorships (more than 50%). Significant returns from reserve investments during the late 1990s also have generated revenue. As a result of the economic downturn experienced during the last two years and its impact on corporate earnings and related marketing budgets, there has been a significant decrease in industry spending and investment returns.

Further, the organization has not sought a dues increase since 1997, a significant education fee increase since 1996, or a conference & show attendee or exhibitor fee increase since 1999, while the cost of

## GCSAA NEWS

doing business has continued to rise. The resulting effect was felt most significantly during the 2001-2002 fiscal year. At the time of this writing, the significantly negative effect of the down investment markets has resulted in a projection of overall negative earnings for the fiscal year that ended June 30, 2002.

In an effort to postpone any significant member fee or dues increases until absolutely needed, the organization has relied on established program reserves (as reported in the financial statements the last three years) to support "basic" operations (operations less investments), which would otherwise have been negative for two fiscal years. In addition, like virtually every company in America during the last two years, GCSAA's board and staff have challenged and prioritized spending, and as a result, the organization is leaner and

---

*During the last 10 years, the board of directors has purposely reduced the size of operating financial bottom lines in favor of plowing net revenues into new programs and services for the membership.*

---

more focused than ever. Specific operating and program expenditures have been reduced, eliminated, or postponed.

That said, in order to continue to provide quality programs and services for the membership, it is now time to increase dues and fees.

**Proposed dues increase for FY 2003-2004.** A 20% dues increase is being proposed for the dues year beginning July 1, 2003. The last increase was in 1997 when Class A dues increased from \$210 to \$250.

Under the proposal, Class A and Superintendent Member dues would increase from \$250 to \$300, and Class C assistant superintendent member dues would increase from \$125 to \$150. Such an increase will require approval by the membership at the 2003 Annual Meeting in Atlanta.

The board would then approve corresponding increases in the remaining membership classes, including: affiliate dues from \$250 to \$300, student and educator dues from \$55 to \$65, and associate dues from \$125 to \$150. Retired and inactive classes would remain unchanged at \$70 and \$30, respectively.

Membership dues are the most stable source of revenue for the organization. Given the historical perspective and reasons for the increase noted above, a dues increase has been discussed informally during the last two years at the Chapter Delegates Meeting. There seems to be recognition that a dues increase is needed.

**Seminar fee increase for FY 2002-2003.** It remains GCSAA's goal to provide quality education that is affordable and accessible. Fees for regional and conference seminars are being increased by \$10 an instructional day to \$130; half-day seminars are being increased by \$5 to \$65; and two-day seminars are being increased by \$20 to \$260. In addition, continental breakfasts are being eliminated. It is believed that there would be no impact on the quality of education, and the resulting cost savings is substantial.

*continued on page 6*

## Dues increase . . . from page 5

Beginning with the FY 2003-2004 season, the minimum prepaid attendance for regional seminars will be raised from 20 attendees to 30 (break-even is approximately 40 attendees). GCSAA will continue to work with chapters with attendance close to the minimum required attendance. This timing provides significant advance knowledge for chapter planning.

**Conference & show registration fee increase for Atlanta 2003.** Conference & show costs have increased significantly in the last few years, particularly in the areas of food and beverage and transportation (specifically the hotel shuttles). As an example, shuttle costs will be on average 45% higher in Atlanta 2003 than in Orlando

2002 and Dallas 2001. Members last experienced a registration fee increase in Orlando 1999. Prior to that, there was an increase in 1997 at the Las Vegas event and in 1994 in Dallas. The pattern has been set for an increase, if needed, every three to four years. Following are the 2003 conference and show increases:

- Discounted full-pack (trade show & conference education) early registration will increase by \$20 for members from \$230 to \$250; early registration for non-members will rise from \$290 to \$350.
- Full-pack on-site registration will increase from \$285 to \$350 for members and from \$350 to \$450 for non-members.
- Discounted three-day trade-show-only passes for early registration will increase

from \$100 to \$150. There is no member/non-member differential.

- Three-day trade-show-only passes for on-site registration will increase from \$125 to \$200. There is no member/non-member differential.

- The increase for distributor and exhibitor early registration will remain consistent with the three-day trade show pass increase (from \$100 to \$150).

- On-site registration for distributors will be \$200; however, additional exhibitor badges will remain at \$150 in recognition of the significant commitment exhibitors make by virtue of exhibit fees. In addition, the badge allotment for exhibitors will increase from four to five badges per 100 square feet of exhibit space purchased.

## DIVOT DRIFT...announcements...educational seminars...job opportunities ...tournament results...and miscellaneous items of interest to the membership.

### MEMBERSHIP

**Proposed for Membership:** Theodore Perry, Superintendent, Rowley Country Club.

**Welcome New Members:** Michael L. DeForge, Jr., Assistant Superintendent, Brookline Golf Club; Keir T. Thielen, Affiliate, Venture Vehicles.

### INFORMATION

**Congratulations** to Brian P. Mulrenan and Widow's Walk G.C. for becoming Certified in the Audubon Cooperative Sanctuary Program.

**The M.G.A. is looking for ideas** and/or subjects for its spring conference. Contact any of the GCSANE Board members with your suggestions.

**UMass offers free 2003 Green Directory.** The new 2003 Green Directory, compiled by UMass Extension, is a resource booklet for commercial horticulture professionals. It contains the 2003 listings of UMass Extension horticulture and agriculture educational programs and publications, and information on how to contact UMass diagnostic labs, soil lab, Extension educators, and web sites. Also listed are pesticide license core training and exam dates. To receive a copy, e-mail [greeninfo@umext.umass.edu](mailto:greeninfo@umext.umass.edu); fax a request to 413-577-1620; or call 413-545-0895.

**The annual 9-hole budget meeting** is scheduled for 9 a.m., Monday, January 6, 2003, at Norfolk G.C. We are trying a new format this year. Please call Paul Wilson (508-234-2533) or Jason Adams (781-326-3801) for information.

### GOLF RESULTS

#### Annual Nine Hole Meeting

November 4, 2002  
Whitinsville Golf Club

#### 4-Man Scramble

1st Gross (29) - Bill Colby, Andy Melone, Manny Mihailides, & Carl Miner

2nd Gross (30) - Jason Adams, Brian King, Brian Howard, & Dave Stowe

1st Net (24) - Russ Heller, Mike Murphy, Jay Snyder, & Rob Larson

2nd Net (25) - Jim Fitzroy, Charlie Downing, Jack Hassett, & Art Miller

### PRODUCT NEWS

**Federal Register notice announces voluntary cancellation of all product registrations for fenamiphos.** On Sept. 27, 2002, the EPA published in the Federal Register a notice announcing the request for voluntary cancellation of all product registrations for fenamiphos (Nemacur), effective May 31, 2007. EPA intends to grant the request for voluntary cancellation for fenamiphos provided no adverse comments are received during the public comment period. Comments must be submitted on or before Oct. 28, 2002. Under the voluntary cancellation, Bayer may continue to sell Nemacur through May 31, 2007, except that use on hydrologic soil group A will be cancelled May 31, 2005. Non-Bayer entities will be allowed to sell and distribute end-use stocks until May 31, 2008. Use of the products in the channels of trade may continue until supplies are depleted, except

where prohibited by the label. Members of the Florida GCSA were instrumental in working with Bayer to secure the 5-year phase out of Nemacur. They spoke with the EPA, the Florida Dept. of Agriculture & Consumer Services, and lawmakers to emphasize the critical need for continued Nemacur use. See the Sept. 27 Federal Register notice at: <http://www.epa.gov/fedrgstr/EPA-PEST/2002/September/Day-27/p24648.htm>.

### POSITION OPENING

**Superintendent.** Highland C.C. in Attleboro, Mass., is a private 9-hole golf club established in 1901, with 200 golfing members. A new water system covering the entire grounds was installed in 1995. The club seeks a highly-motivated individual with a working knowledge of turfgrass disease identification and treatment. Membership in GCSAA is preferred. Must be certified to spray chemicals and have knowledge of current EPA regulations. A two- or four-year degree in turfgrass management or related field preferred. Responsibilities include working with grounds crew to maintain the course and adjoining land; scheduling for crew, chemicals, and irrigation; and attending seminars/educational programs to maintain up-to-date knowledge. The superintendent reports to the Grounds Committee (representatives of Highland Board of Directors). Salary is commensurate with experience. Benefits include paid vacation, health insurance, and vehicle. Resume deadline: Nov. 27, 2002. Resumes must be accompanied by salary requirements. Please send resume and salary requirements to: Grounds Committee, Highland C.C., P.O. Box 1360, Attleboro, MA 02703; Fax: 508-222-7339; E-mail: [dangriff@earthlink.com](mailto:dangriff@earthlink.com).

# Please Patronize these FRIENDS of the ASSOCIATION

## A-OK Turf Equipment Inc.

1357 Main St., Coventry, RI 02816-8435  
Articulator, Terra Topper, Greens Groomer brush, & used equipment.  
Mike Cornicelli - (401) 826-2584

## A.A. Will Materials Corp.

168 Washington St., Stoughton, MA 02072-1748  
Top dressing & bunker sand, decorative stone, landscape materials. Charlie Downing, Mike Read  
(800) 4-AA-WILL

## Accusolls

P.O. Box 1125, Carver, MA 02330  
Topdressing sand & mixes, divot mix, greens & tees, root zone mix, bunker sand, cart path mix, stabilizer, & greens care analysis.  
Joe Farina, Frank Santos - (866) 222-6644

## Allen's Seed Store Inc.

693 S. County Trail, Exeter, RI 02822  
Specializing in quality seed and related golf course maintenance supplies.  
Gregg Allen - (800) 527-3898

## Agresource, Inc.

100 Main St., Arnesbury, MA 01913  
Tim Gould, Guy Travers  
(800) 313-3320, (978) 388-5110

## The Andersons Technologies, Inc.

26 Waite Ave., S. Hadley, MA 01075  
Manufacturer of fertilizer & control products.  
Rick Forni - (413) 534-8896

## Armstrong Golf Architects, LLC

76 S. New Boston Rd., Franconstown, NH 02043  
Golf course design & renovation. (603) 547-3132

## Aventis Environmental Science

311 Carriage Dr., Kensington, CT 06037  
Acclaim Extra, Banol, Chipco, DeltaGard, Finale, ProGrass, ProStar, Proxy, Sevint, Turcam.  
David Sylvester - (860) 828-8905

## Bay State Fertilizer/MWRA

100 First Ave., Boston, MA 02129  
Manufacturer & supplier of dry organic fertilizers.  
Kristen Patneude - (617) 788-4437

## Bayer Environmental Science

Bayleton, Compass, Dylox, Merit, NemaCur Tempo.  
Jim Santoro - (508) 679-4797

## The Borden Company

114 Summer St., Maynard, MA 01754  
Bulk limestone dealer.  
Jack Borden - (978) 897-2571

## Boston Irrigation Supply Company

60 Sturgis Way, Dedham, MA 02026  
Distributor, irrigation supplies & accessories.  
Andy Langlois, J. Anderson III, Ron Milenski  
(800) 225-8006

## Bourke & Lannery Turf Care dba "DryJect"

48 Hardwick Terrace, Brighton, MA 02135  
Aerification & filling of holes with dry material in one pass on greens, tees, or problem spots on fairways.  
Rory Bourke - (617) 779-8873

## The Cardinals, Inc.

166 River Rd., P.O. Box 520, Unionville, CT 06085  
Golf course and landscape supplies.  
John Callahan, Dennis Friel - (800) 861-6256

## Cavichio Landscape Supply, Inc.

110 Codjer Lane, Sudbury, MA 01776  
Annuals, perennials, garden mums, ground covers, loam, and mulch.  
Darren Young - (978) 443-7177

## Cedar Lawn Tree Service, Inc.

32 Nickerson Rd., Ashland, MA 01721  
Pruning, fertilization, removal, & professional care.  
William P. Maley - (508) 881-2622

## Ciccarelli Landscaping

Woburn, MA 01801  
Reverse rototilling, cultivating.  
(781) 938-5055

## Clean Quest

P. O. Box 1102, Southbury, CT 06488  
Distributors of the Landa Water system for treating wash water, Safety Storage chemical buildings, & Octaflex portable wash pads.  
Steven Burnett, Michael Wende - (800) 521-5585

## Cornish, Silva, & Mungeum, Inc.

207 N. Main St., Uxbridge, MA 01569  
Golf course architects.  
(508) 278-3407

## Country Club Enterprises

P. O. Box 820, Cataumet, MA 02534  
Club Car golf cars, Carryall utility vehicles.  
Dave Farina, Darin Eddy, Darren Orr  
(800) 662-2585

## Country Golf, Inc.

4852 Westchester Dr., Traverse City, MI 49684  
Golf course construction & reconstruction;  
specialists in Donald Ross courses.  
Jerry Deemer - (616) 947-5751

## DGM Systems

1 Snagwood Rd., Foster, RI 02825  
Distributor of Reelcraft products & inventor of the Direct Underground Maintenance Syringing System.  
Manny Mihailides - (401) 647-0550

## Michael Drake Construction, Inc.

240 Walnut St., Framingham, MA 01702  
Golf course reconstruction; professional shaper.  
Michael Drake - (508) 875-8247

## EZGO/Textron

30 Peape Pipe Terrace, Smithfield, RI 02917  
(401) 419-7409

## F.A. Bartlett Tree Expert Co.

640 Hale St., Beverly Farms, MA 01915  
Complete tree care, landscape design & construction, disease control, long-range planning.  
Ben Staples - (978) 927-1590

## Gold Star Nursery & Sod Farm

250 West Rd., Canterbury, NH 03224-2127  
Growers of turfgrass and ornamentals.  
Malcolm McPhail  
Lexington, MA - (781) 861-1111  
Canterbury, NH - (603) 783-4717

## Golf Cart Services, Inc.

275 Wells St., Greenfield, MA 01301  
Club Car golf, turf, transportation, & utility cars.  
James Bernier - (800) 287-0955

## GPS New England Mapping

39 Cedar St., Cohasset, MA 02025  
Precise irrigation & drainage as-builts;  
wire tracking & electrical repairs.  
Greg Albanese - (781) 789-1166

## Greeno, Inc.

2352 Main St., Concord, MA 01742  
Tree transplanting, landscape construction, & masonry.  
Kevin Mulcahy - (800) 439-7244

## Charles C. Hart Seed Co., Inc.

P. O. Box 9169, Wethersfield, CT 06109  
Roy Sibley, Dick Gurski, Robin Hayes  
(800) 326-HART

## Hartney Greymont

433 Chestnut St., Needham, MA 02492  
Tree care, landscape construction, consulting.  
Mark Tobin - (781) 444-1227

## Holliston Sand Co., Inc.

P. O. Box 1168, Tift Rd., Slatesville, RI 02876  
USGA-recommended sands, root-zone mixes, bunker & topdressing, aeresoil, compost, stone-dust, & pea-stone  
Bob Chalifour, CGCS (ret.) - (401) 766-5010

## International Golf Construction Co.

5 Purcell Rd., Arlington, MA 02474  
Golf course construction.  
Antonios Paganis - (781) 648-2351;  
(508) 428-3022

## International Turf Applicators

2910 Draneville Rd., Lakeland, FL 33811  
Ray Duffy - (800) 995-8720, (860) 646-0259

## Irrigation Management & Services

21 Lakeview Ave., Natick, MA 01760  
Irrigation consultation, design, and system evaluation.  
Bob Healey, ASIC, CID - (508) 653-0625

## Ken Jones Tire, Inc.

71-73 Chandler St., Worcester, MA 01613  
Distributor of tires for lawn & garden, trucks, cars, industrial equipment, and golf cars.  
Gerry Jones - (508) 755-5255

## Larchmont Engineering & Irrigation

11 Larchmont Lane, Lexington, MA 02420-4483  
Marc Utera - (781) 647-3361

## Landmark Construction

P.O. Box 662, Winchester, MA 01890  
Tee/bunker shaping & remodeling, cart paths, Drainage, tree planting, landscape construction.  
Daniel Champion - (781) 729-3250

## Lazaro's Golf Course Supplies & Accessories

dba Hammond Paint and Chemical Co., Inc.  
738 Main St., Suite 223, Waltham, MA 02154  
Complete line of golf course accessories;  
Standard, Par Aide, Eagle One.  
Joe Lazaro - (781) 647-3361

## Lesco, Inc.

20005 Lake Rd., Rocky River, OH 44116  
Ron Turinski, Mike Donohue - (800) 321-5325

## D.L. Maher Co.

71 Concord St., P. O. Box 127, N. Reading, MA 01864  
Water supply specialists; wells & pumping equipment.  
(781) 933-3210

## McNulty Construction Corp.

P. O. Box 3218, Framingham, MA 01705  
Asphalt paving of cart paths, walkways, parking areas; imprinted asphalt.  
John McNulty - (508) 879-8875

## Miller Golf Construction

1 Leicester Rd., Marblehead, MA 01945  
Golf course construction & renovation.  
Jonathon Miller - (781) 631-2030

## S.V. Moffett Co., Inc.

33 Thruway Park Dr., W. Henrietta, NY 14586  
Commercial turf & irrigation equipment.  
Bill Stinson - (716) 334-0100

## R.F. Morse & Sons, Inc.

22 Cranberry Hwy., Wareham, MA 02576  
Larry Anshewitz, Jack Cronin,  
Chris Cowan, Doug Dondoro - (508) 295-1553

## Nardone Sand and Gravel, Inc.

37 Power Rd., Westford, MA 01886  
Topdressing sand & mixes, bunker sands, root-zone mixes, loam, cart path materials, drainage stone.  
Greg Frederick - (978) 692-8221

## Norfolk Power Equipment, Inc.

5 Cushing Dr., Wrentham, MA 02093  
Sales, service, rentals, leasing, Kubota tractors  
(508) 384-0011

## North Shore Hydroseeding

20 Wenham St., Danvers, MA 01923  
Hydroseeding, erosion control, & tree services.  
Brian King - (978) 762-8737

## Partac Peat Corporation

Kelsey Park, Great Meadows, NJ 07838  
Heat treated topdressing, golf hole targets, turf blankets, other specialty golf supplies.  
Jim Kelsey - (800) 247-2326

## Prescription Turf Services, Inc.

P. O. Box 39, Middletown, MA 01949  
Deep-tine and hydro-injection services, custom fertilizer & pesticide applications, fairway aeration, topdressing operations. (978) 777-1663

## Putnam Pipe Corp.

90 Elm St., Hopkinton, MA 01748  
Underground water, sewer, & drain piping sales.  
& distribution. 24-hour service. Elliot Putnam,  
David Putnam, Eli Potty - (508) 435-3090

## R.A.D. Corp.

269 Hanover St., Hanover, MA 02339  
Golf course construction, greens, tees, bunkers, drainage, earth-moving, ponds, & water features.  
Robert M. Delmonico - (781) 826-2800

## Rolondo Precast

151 Old Farms Road, Avon, CT 06001  
Precast concrete buildings for chemical & equipment storage. Fully-equipped restroom buildings also available. Bob Anania - (860) 673-3291

## Sawtelle Brothers, Inc.

65 Glenn St., Lawrence, MA 01843  
Larry Bunn, Jim Favreau, John Lenhart,  
Al Vadaia, George Wise - (800) 999-8873

## SBI Turf Services

65 Glenn St., Lawrence, MA 01843  
Deep-tine, core, & water-injection aeration, DDL & Verti-Seed overseeding, irrigation services.  
Jim Favreau - (800) 999-TURF

## Shawnmark Industries, Inc.

P. O. Box 8966, Warwick, RI 02999  
Matt Howland - (401) 295-1673

## Simplot Partners, Inc.

15 Londonderry Rd., Londonderry, NH 03053  
Turf & ornamental supplies.  
Chuck Bramhall, Mike Kroian, Mike Nagle,  
Jim Wierzbicki - (800) 228-6656

## Sodco Inc.

P. O. Box 2, Sloucum, RI 02877  
Bluegrass/Fescue, Bluegrass/Rye, Bluegrass/Fescue/Rye, Bentgrass.  
Sean Moran, Pat Hogan - (800) 341-6900

## Sports Club Management

104 Wyman Rd., Braintree, MA 02184  
OSHA and EPA compliance services & training.  
Ron Smith - (781) 848-5978

## Stumps Are Us

5 Timberwood Rd., #108, Goffstown, NH 03045  
Professional stump chipping service.  
Brendan McQuade - (603) 625-4165

## Tee & Green Sod, Inc.

P. O. Box 418, Exeter, RI 02822  
Bentgrass, Bluegrass, & Blue/Fescue sod.  
Dave Wallace - (401) 789-8177  
Scott McLeod - (401) 641-3814

## Dahn Tibbett Professional Golf Services

dba Weed & Feed, Inc.  
20 Clark Lane, Marshfield, MA 02050  
Specialists in golf course construction,  
bunker restoration, & irrigation installation.  
(781) 837-3503

## Tom Irwin Inc.

11 A St., Burlington, MA 01803  
Turf management products.  
Jack Petersen, Wayne Ripley, Paul Skafas, Rob Larson  
Chris Petersen, Greg Misodoulakis, Mike Fontaine  
(800) 582-5959

## Tuckahoe Turf Farms, Inc.

P. O. Box 167, Wood River Junction, RI 02894  
Chris Beasley - (800) 556-6985

## Turgrass Environmental Consulting

47 Falmouth Road, Longmeadow, MA 01106  
IPM plans for permit projects, wildlife enhancement projects, & water quality monitoring programs.  
John Bresnahan - (413) 565-5340

## TurfLinks, Inc.

16 Kline Industrial Dr., Hudson, MA 01749  
Distributor of quality fertilizer, grass seed, & control products for the golf course industry.  
Kevin Lyons, Scott Mackintosh, Jim Cohen  
(866) 567-9221

## Turf Enhancement Enterprises

6 Jessica J Dr., Millbury, MA 01527  
Floratine products, Precision Small Engine Co.,  
Douglas Rollers, Trion Lifts.  
Tom Fox - (508) 865-9150

## TurfNet Associates, Inc.

21 Brandywine Rd., Skillman, NJ 08558  
Cutting edge communication for the golf course industry.  
Peter McCormick - (800) 314-7929

## Turf Products Corp.

157 Moody Rd., Enfield, CT 06082  
Distributors of Toro irrigation & maintenance equipment and other golf-related products.  
Tim Berge, Mark Daly, Paul Hallock,  
Rick Moutton, Mike Turner - (800) 243-4355

## United Horticultural Supply

18 Legate Hill Rd., Sterling, MA 01564  
Fertilizer, seed, chemicals, & IPM.  
Glenn Larabee, Bruce Chapman, Mark Miller  
(800) 224-4440

## Varney Bros. Sand & Gravel

79 Hartford Ave., Bellingham, MA 02019  
Concrete golf cart paths.  
Kenneth Mooradian - (800) 441-7373

## Waterflowlers Ecological Design

116 North Street, North Reading, MA 01864  
Environmental audits, planning/design, & permits for all environmental details.  
Terry Bastian - (978) 664-8059

## Winding Brook Turf Farm

Wethersfield, CT 06109  
Peter DeBrusk - (800) 243-0232

## Winfield Nursery, Inc.

1700 Mountain Rd., W. Suffield, CT 06093  
Wholesale nursery trees and shrubs.  
Stan Hildreth

## Philip Wogan & George F. Sargent, Jr.

17 Walker Rd., Topsfield, MA 01983  
Golf course architects.  
(978) 887-3672

## Zip Type Printing Services, Inc.

50 Kent Street, Newburyport, MA 01950  
Design, printing, mailing, advertising specialties.  
Sheila Johnson - (978) 462-9358

# Meet Host Superintendent Paul Wilson, Whitinsville Golf Club

Our November meeting takes place at Whitinsville Golf Club, where Paul Wilson will host our annual 9-Hole Tournament.

Whitinsville Golf Club is a Donald Ross designed 9-hole, Par 35 golf course. This private club opened in 1925.

Paul Wilson has been employed at Whitinsville Golf Club for 17 years. He graduated from Northbridge High School

in 1984, and began working on the grounds crew at Whitinsville. In 1987 he

## HOST PROFILE

was promoted to assistant superintendent, working under guidance of Dick Zepp. He advanced to superintendent in 1996

and has been overseeing the grounds at Whitinsville ever since. During his time there he has also participated in the Audubon Cooperative Sanctuary program.

Paul has many interests besides golfing and maintaining golf courses. He enjoys riding his Harley-Davidson, music, and is also a fan of the New England Patriots.

### Remember When? ... from page 3

Hansen handles weekend staff work on a split-crew basis so everyone has a chance to enjoy alternate weekends off. He emphasizes that his schedules are based on the needs of maintaining the course at the highest level.

A good time was had by all at the Green Chairman-Supt. Tournament at The County Club, a course slated to host the U.S. Open. At the evening dinner, it

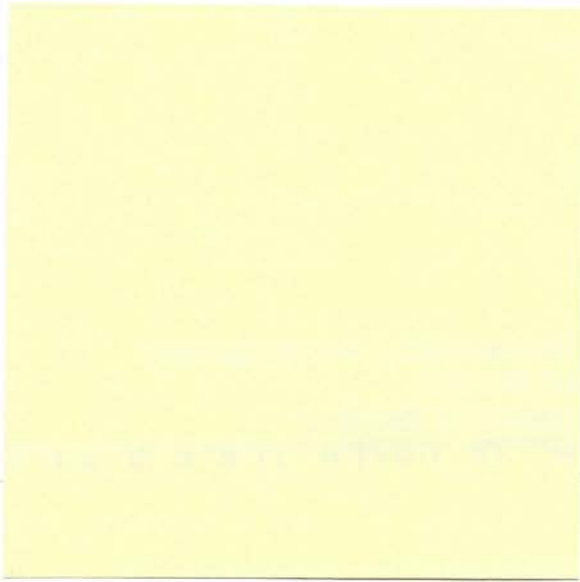
was stated the greens had a Stimpmeter reading of 9½. What wasn't said was that the reading was taken uphill! Gross winners on the highly groomed course were Doug Johnson & Lee Korofsky of Pine Brook. They shot a sparkling 73 to beat 76-shooters Paul Miller & Jim Ferrin of Tedesco and the team of Thompson's Al Singer & Dennis Baird.

### 5 years ago

Word comes from the scoreboard of the monthly tournament at the Longmeadow (Tewksbury) C.C. that an

absentee winner was announced for the longest drive competition. It seems that Winchester's Dan Higgins accidentally went to the wrong Longmeadow C.C. (Longmeadow, Mass.) and captured the longest drive prize by a mile (miles, literally). It also was learned that Dan took low gross honors there! In the real world at Longmeadow (Tewksbury), Dave Comee fired a 37 and won in a match of cards with Jack Hassett for low gross score.

**GERRY FINN**



FIRST CLASS

First Class Mail  
U.S. Postage  
**PAID**  
Newburyport, MA  
Permit No. 61

Return to:  
300 Arnold Palmer Boulevard  
Norton, MA 02766

