



THE NEWSLETTER

May 2017

of the **Golf Course Superintendents Association of New England, Inc.**

Sponsors and administrators of the Troll-Dickinson Scholarship Fund – Awarded yearly to deserving Turf Management Students.

May President's Message By David W. Johnson

Here we go again, off and running in an effort to get all the Spring punch list items completed in a timely fashion. At this pace Memorial Day will be here before you know it and we will shift into survival mode for the summer months. Trying to balance work with family life this time of year is a challenge. Long days on the course and evenings at the ball field seem to meld together, but we all continue to push through, and enjoy this lifestyle we live.

Things at GCSANE have been quiet with our first two golf meetings being hosted by our allies from the Cape and Rhode Island. We had a great day at the Bear Cup with the GCSACC at the Country Club of Halifax. Ed Gianni, CGCS had the course in prime condition with putting surfaces in midseason form. Although the Cape pulled off the victory and retained the Cup, we had a great day and everyone in attendance seemed to be having a lot of fun and laughs.

Behind the scenes, Brian Skinner and Ed Downing have been working diligently on the agenda and logistics of the much anticipated Demo Day that will be held June 5th at the MGA Links at Mamantapett. The venue and participation from our friends, affiliates and superintendent members will be sure to make this event a huge success. Mark your calendars and keep your eyes on your

inbox for the details outlining this event.

Don Hearn, with the help of the BOD has been working to upgrade the GCSANE website in an effort to freshen things up and make it more user friendly, especially from a mobile device. If you would like to share a favorite photo of your course, we would really like to add it to the member course photo library that will scroll on the home page. Please send photos to Don Hearn, Executive Director.

In closing, if we at GCSANE can help you in any way, please do not hesitate to reach out. If you have an opinion, good or bad, please let us know. If any member would like to get involved, please reach out and get on a committee, which will hopefully lead to the interest in a Board position. There is never enough time in your life to volunteer, but if you can make time, it is rewarding to give back to our close knit profession and will pay back to you in many ways.

David W Johnson
GCSANE President

Thoughts From Your Executive Director by Don Hearn

The GCSA of Cape Cod and the GCSA of New England have joined forces to collaborate on BMP's for golf courses in Massachusetts. Representing the Cape are Rick Lawlor, Charlie Passios and Ed Nash. Representing New England are Peter Rappoccio, Donny D'Errico, Greg Cormier and myself. Rick and Peter will serve as co-chairs with Rick taking the lead for the group. These seven people will form the task force charged with developing the documents that will create the BMP. To date, Mary Owen from UMass, and the Massachusetts Golf Association have

agreed to support the effort and offer expertise. Kevin Doyle, GCSAA's Regional Representative will be providing guidance and offering expertise as the process develops. Others will be asked to support and contribute to the group's mission as we progress. The first BMP we will tackle will focus on irrigation. We believe, at this time, it's the most critical category we face because of impending DEP regulations. You'll be kept updated as the process moves forward.



GCSANE BOARD OF DIRECTORS

PRESIDENT

David W. Johnson
Wianno Club
155 West Street, Osterville, MA 02655
508-428-6981
Email: Djohnson.wgc@gmail.com

VICE PRESIDENT

Jeffrey Urquhart
Milton Hoosic Club
70 Green Lodge Street, Canton, MA 02021
781-828-2953 Fax 781-828-3220
Email: jmartin101@gmail.com

SECRETARY/TREASURER

Donald D'Errico
The Cape Club of Sharon
25 Tiot Street, Sharon, MA 02067
508-530-2113
Email: donny@springvalleycountryclub.com

DIRECTOR, SCHOLARSHIP & BENEVOLENCE

David Stowe, CGCS
Newton Commonwealth Golf Club
212 Kenrick Street, Newton, MA 02458
617-789-4631
Email: Newtonmaint@aol.com

DIRECTOR

Peter J. Rappoccio, CGCS
Concord Country Club
246 ORNAC, Concord, MA 01742
978-371-1089 Fax: 978-369-7231
Email: gcs@concordcc.org

DIRECTOR, AFFILIATE

Ed Downing
New England Specialty Soils
435 Lancaster Street, Leominster, MA 01453
978-230-2300
Email: eddowning@me.com

DIRECTOR

John Ponti
Nehoiden Golf Club
106 Central Street, Wellesley, MA 02481
781-283-3240
Email: jponti@wellesley.edu

DIRECTOR

Brian F. Skinner, CGCS
Bellevue Golf Club
320 Porter Street
PO Box 760661, Melrose, MA 02176
781-665-3147 Fax 781-665-1019
Email: brianskinner@bellevuegolfclub.com

PAST PRESIDENT

Michael Luccini, CGCS
Franklin Country Club
672 E. Central Street, Franklin, MA 02038
508-528-6110 Fax: 508-528-1885
Email: Mluccini@franklincc.com

EXECUTIVE DIRECTOR

Donald E. Hearn, CGCS
300 Arnold Palmer Blvd., Norton, MA 02766
774-430-9040
Email: donhearn@gcsane.org

GCSANE Headquarters

300 Arnold Palmer Blvd., Norton, MA 02766
Tel: (774) 430-9040
Web Site: www.gcsane.org

Any opinions expressed in this publication are those of the author and/or person quoted, and may not represent the position of GCSANE. Information contained in this publication may be used freely, in whole or in part, without special permission as long as the true context is maintained. We would appreciate a credit line.

Thoughts *cont.*



Elaine Gebhart and Dave Johnson

The New England Golf Course Owners Association (NEGCOA) held their 16th Annual Golf Outing at Ferncroft Country Club, May 2. Superintendent and GCSA of New England Member Mike Cassidy had the course in beautiful condition. Despite the wet weather, Mike and his team had the course conditioned as if it was mid-season. NEGCOA Executive Director Elaine Gebhardt created a full day of information, friendship, golf and socializing with others from all aspects of our industry. Damon DeVito, Managing Director of Affinity Management, the owner of Ferncroft, gave an informative presentation about the golf industry, his perspective on what might happen in the future and the details of the club's zero waste food composting program. Dave Frem, President of the NEGCOA handled the speaking part of the day with his usual skill and easy going manner. GCSA of New England President, Dave Johnson, and I, represented our Association and we had a great time meeting others in our industry and playing golf with those who support the NEGCOA.



Remembering Danny Calise

The New England Regional Turfgrass Industry would like to express our sincere condolences on the passing of Danny Calise who for 12

years powered the New England Regional Turfgrass Conference and Show Live Auction, with Manny Mihailides, teaching participants that the way into

your pocket for a good cause is through your heart. Make them friends, make them laugh a bit, then make them pay and always do it with a smile was his method. We will

miss his presence, but we will forever appreciate the opportunity we got to know him and enjoy him. Wherever Danny went, there always seemed to be a crowd made up of family and friends. His door was always open. So, if and when we get to the Pearly Gates, and if they are missing, we just might find out that Danny convinced God that the gates should be open to everyone and so he might as well let Danny auction them off!

God Speed to our friend....
Danny Calise!



FINALLY: A HERO IN THE BATTLE AGAINST DOLLAR SPOT!

KABUTO®: THE DOLLAR SPOT WARRIOR.

Dollar Spot is persistent, resistant, and costs more to control than any other turf disease in the United States. Kabuto® Fungicide SC is here to end its grip on your turf and your budget.

University research and end-user trials show Kabuto provides both preventative and curative control of Dollar Spot. And Kabuto can be applied up to eight times per year as part of a resistance management program.

► For more information contact Bill Affinito at 508.250.3821.



GordonsProfessional.com

Always read and follow label directions. Kabuto® is a registered trademark of Ishihara Sangyo Kaisha, Ltd. 3/17 04527



**G pbi/gordon
CORPORATION**
Employee-Owned

Some Etiquette Mistakes To Be Aware Of *By Don Hearn*

- 1. Not introducing others.** If you are standing with someone, and another friend or acquaintance walks up, you should make an introduction. Not doing so is rude. You might be uncomfortable if you have forgotten one of their names, but it's okay to apologize for forgetting. A simple, "I'm sorry, but I don't recall your name," will suffice. And then once you have the person's name, make the introduction.
- 2. Not sending an RSVP.** When someone invites you to a wedding or social event, always send the RSVP. Not doing so can mess up the host's planning. If you are unsure if you can attend, let the host know with the promise of confirming as soon as possible. Then follow through once you are certain. Don't keep the host hanging, or you might find that you don't get an invitation the next time there's a party.
- 3. Requesting to see someone's house.** When you are a guest in someone's home—whether it's for a social event or an overnight stay—it isn't appropriate to request a tour of the whole house. The host will take you on a tour if he wants you to see it. Asking for a tour of the house is rude, an invasion of personal space, and can make the host uncomfortable, particularly if some of the rooms are closed for a reason.
- 4. Requesting specific food.** If you are invited to someone's home for dinner, it isn't polite to ask for certain foods. However, it is fine to let the host know if you have allergies or any religious restrictions so she can let you know what is okay or not okay for you to eat. You still shouldn't expect the host to cater to your dietary needs. You can eat around whatever is available, or if it is okay with your host, bring something to share. At least you'll know that there is one food you can eat.
- 5. Making people uncomfortable.** Stop and think about how you behave in front of your friends. Are you rude to servers at restaurants? Do you tell inappropriate jokes? Do you show too much affection to your significant other in public? If you can't pinpoint anything, ask a trusted friend who'll be honest with you.
- 6. Putting someone on speakerphone without their permission.** You should always tell the person that she is on speakerphone because she needs to know who her audience is. Not telling her is rude because she might say something that is meant for your ears only. Put yourself in her position and imagine how you'd feel if you unknowingly shared some sensitive information with a group of people.
- 7. Not responding to email.** Even if someone sent you an email that doesn't require a response, you should send back a brief message that you received it. That is a courtesy that prevents misunderstanding or the other person having to follow up and ask for a confirmation.
- 8. Don't be late.** Everyone's time is valuable. Everyone is important. Being a couple minutes late isn't the end of the world, but being a couple minutes early sends an important message that you care.



ESTABLISHED IN 1982 DECADES OF EXPERIENCE

Northeast Golf & Turf Supply

- FAC 79 Approved
- complete irrigation system
- professional grade tools & materials
- custom seed blending
- athletic field supplies

please include us in your next bid!

SEE OUR COMPLETE LINE-UP OF PRODUCTS @ www.northeastnursery.com

6 Dearborn Road, Peabody MA 01960 • 978 - 854 - 4414 • northeastnursery.com



TEE TO GREEN
SOIL SOLUTIONS

- USGA Green Construction
- USGA Bunker Sand
- Tee Mix Materials
- USGA Fairway Topdressing Sands

read custom soils
888-475-5526



education is put on hold.

In a conversation with one superintendent, he told me that attends almost every meeting and plays golf when he attends. “I always try to take three things back to my facility from every meeting.” He explained that through education offerings, conversations with peers, and paying attention to the maintenance practices on a colleague’s course, the fact is, he never struggles to find three items to justify his attendance. He also makes a point to discuss what he learned with his employer. “We host a chapter education event every year, so my boss understands there is more to our job than standard agronomic practices. He sees that we learn from each other.”

I have seen meeting attendance increase slightly at chapter events across the region in the last couple years. Chapter boards continue to look for a magic bullet to drive you, the members, to meetings. If there was one, they would have been using it! I’ve written about it before in this newsletter: all attendees are a resource for others. The value to all members is increased by your attendance!

That point was driven home at a recent chapter strategic planning session. This chapter will be looking to engage members who they have not seen at a meeting or event in a while. It will not be an easy goal to achieve. The board is convinced that members who attend a meeting find more value in their association, and are more inclined to engage other chapter events. The board understands that they must reach out, and actively promote and invite members to attend. Has anyone done that for you lately? Would you come to at least one more meeting if someone asked directly if you would attend?

Another colleague spent a long portion of a visit telling me how golf course superintendents need to play the game of golf. We should understand the rules, be aware of course markings, engage our customers and members and discuss the sport on every level. We are employed because of the game of golf; explain to those you answer to how important it is to attend meetings and play.

There will always be one or more reasons to not go to a chapter meeting. If you attend regularly, thank you. I know I have

If there is one consistent part of our industry, it is transition. Seasons change both environmentally and within the business of being a superintendent. We are transitioning out of a busy education season into facilities opening, handling staff and weather challenges, and chapter meeting and events. Just because golf begins doesn’t mean edu-

benefitted because you were a part of the event. If you have not made a meeting in a while, please consider breaking that habit even just one time this year. Someone will benefit from information you share, and I am willing to bet that you will gain a lot from being there, no matter where “there” is!

GCSAA Resources and Deadlines **you Get Cool Stuff from your Association Already**

How your Equipment Manager **can get you an R&R credit!**

GCSAA has partnered with R&R Products to bring a special rebate program to GCSAA members. Current EM members who pass one Turf Equipment Technician Certificate Program exam will receive a \$95 rebate from R&R Products to be used towards your next R&R Products purchase.

This program expires on Dec. 31, 2017, so take advantage of this opportunity by visiting the new GCSAA website here today!

GCSAA partners with Columbia **Sportswear for member discounts**

GCSAA and Columbia Sportswear Company, an industry leader for outdoor apparel and products, have joined in a partnership to bring savings to association members and their facilities. Columbia is offering a 50 percent discount to GCSAA members on outdoor wear purchases. [Read more](#)

Again, if I can be of any assistance, please feel free to contact me.

Kevin Doyle
GCSAA Field Staff
kdoyle@gcsaa.org

Follow me on Twitter @GCSAA_NE

SOLitude Lake Management Completes Nationwide Earth Day Environmental Cleanups *by Tracy Fleming*



Shrewsbury, SH, May 4, 2017 – SOLitude Lake Management®, an industry leader in lake and pond management, fisheries management and related envi-

ronmental services for the United States, recently helped lead or participate in more than a dozen environmental events across the nation in honor of Earth Day. SOLitude employees, family members and friends volunteered a total of 223 hours of their time to help collect 3,180 pounds of trash and debris, complete the first step of a beneficial shoreline restoration project and install 2,000 native wetland plants in local communities throughout the country.

SOLitude's Hampton Roads, VA, team and friends celebrated Earth Day by participating in the Lynnhaven River NOW cleanup and Keep Norfolk Beautiful Day, where they helped remove 142 bags of trash from beaches and streets weighing 1,800 pounds. The team also spearheaded a trash cleanup near SOLitude's Virginia Beach office and installed 80 feet of Oyster Castles along the shoreline of the Little Creek Watershed in conjunction with the East Ocean View Civic League and the Lafayette Wetlands Partnership.

Team members from SOLitude's Charlottesville, VA, office helped lead a trash cleanup with the Rivanna Conservation Society. The 13-person crew focused on the Riverview Park area and filled an entire work truck with 30 bags of trash, including a suitcase and a bucket full of concrete.

SOLitude's Mid-Atlantic team members helped with several events, including the DNREC Beach Grass Planting at Cape Henlopen State Park, DE, where a group of 10 people spent 33 total volunteer hours planting grass along the dunes to reinforce and protect the coastline from storms and high tides. The Delaware team also helped install 2,000 native wetland plants along swales in Talley Day Park in New Castle County, DE. The planting, which took place in partnership with the New Castle County Department of Special Services, will help improve drainage and water quality in the surrounding area. In SOLitude's New Jersey office, the team took part in the Musconetcong Watershed Association's Annual Spring River Cleanup for the second year in a row, dedicating a total of 33 volunteer hours to the cause.

SOLitude's New England team in Shrewsbury, MA, generated more than 22 volunteer hours through a number of events, including cleanups of Lake Street Park and the Blackstone River, which brought together a combined crew of nine volunteers that collected 220 pounds of trash. The team also helped lead a group of boy scouts on a trail cleanup of trash, fallen trees and invasive species, and volunteered to judge the annual Water Science Fair at Wells Memorial School in Harrisville, NH.

In North Carolina, SOLitude's team members attended the Haw River Clean-Up-A-Thon where they picked up 23 bags of trash along the floodplain.



From left: Wildlife and Fisheries Scientist Jackson Minnich, Lake Management, Fisheries & Wildlife Scientist Derek Johnson, Marketing Project Coordinator Ann Marie Dorie, Environmental Scientist Kyle Finerfrock and Regional Administrator Karen Avery volunteer with the Living Shoreline Project.

The work you do

plays a vital role in the health and well-being of people and the environment in which we live. We bring you a network of professionals and innovative solutions dedicated to your success in these efforts.

With Tom Irwin, you're not alone.

Harris Schnare | 800-582-5959 | harris@tomirwin.com

“One of SOLitude’s core values is a commitment to environmental stewardship in the local communities across the country where we work and live,” SOLitude Director of Marketing Tracy Fleming said. “Our 2017 Earth Day cleanup was an incredible success and exemplifies our unshakable belief in the protection and preservation of the world we all call home.”

Throughout the year, SOLitude staff contribute their time to environmental protection and restoration projects through The SOLution, a company-wide program that encourages the company and all employees to strive to “create a better world” through volunteerism, community outreach, sustainability and environmental consciousness. SOLitude’s company leadership feels it is important to not only be good stewards of the environment, but also to fulfill company core values to “take action and be accountable” and to “protect and respect nature.” To participate or share a non-profit’s goals for consideration in The SOLution, visit www.solitudelakemanagement.com/solution.

SOLitude Lake Management is committed to providing full service lake and pond management services that improve water quality, preserve natural resources, and reduce our environmental footprint. Our services include lake, pond and fisheries management programs, algae and aquatic weed control, mechanical harvesting, hydro-raking, installation and maintenance of fountains and aeration systems, water quality testing and restoration, bathymetry, lake vegetation studies, biological assessments, habitat assessments,

invasive species management and nuisance wildlife management. Services, consulting and aquatic products are available to clients nationwide, including homeowners associations, multi-family and apartment communities, golf courses, commercial developments, ranches, private landowners, reservoirs, recreational and public lakes, municipalities, parks, and state and federal agencies. Learn more about SOLitude Lake Management and purchase products at www.solitudelakemanagement.com.

FOR IMMEDIATE RELEASE

For more information:

Tracy Fleming,
Director of Marketing
SOLitude Lake Management

888-480-5253

888-358-0088 – fax

tfleming@solitudelake.com

www.solitudelakemanagement.com



MEET THE ROUGH MOWER THAT’S BETTER BY A WIDE MARGIN.

With the John Deere 9009A TerrainCut™ Rough Mower, you can mow more rough in less time without sacrificing cut quality. The 9009A features five, 27-inch decks for a nine-foot cutting width. Each deck has a unique, deep shell design with an innovative rear discharge chute. Height-of-cut can be set instantly using no tools. And the 9009A comes with the TechControl Display, letting you make precise settings of mow, transport and turn speed, as well as weight transfer, LoadMatch™ and cruise control.

The time has come for a wide area rough mower to do more. So don’t just mow wide. Mow wide better. With the 9009A TerrainCut Rough Mower.

Trusted by the Best JohnDeere.com/Golf



JOHN DEERE



LACORTE
EQUIPMENT

www.LaCorteEquipment.com
LaCorte Equipment / John Deere
522 Edwards Ave / Calverton NY
800-560-3373

BOS010RCU2C68547-00034736

May 2017



Congratulations to:

Brian Daigneau who is now superintendent at Dudley Hill Golf Club

Paul Veshi who is now superintendent at Cohasse Country Club

Welcome new members:

Chris Duffy,
Asst. Superintendent, Franklin Country Club

Jason VanBuskirk,
Affiliate, Turf Cloud

Marc Hansen,
Affiliate, Maltby Tree

Turf Cloud,
Friend of the Association

Welcome Back:

Ted Zubiell,
Superintendent, Bradford Country Club

As in the past, *The Newsletter* continues to invite Affiliate members to submit a press release about new personnel, new products or a company bio. We will print each and every release **free of charge**. This is a great way to advertise for free. Who said nothing in this world is free? Free advertising to better your company, wow what an offer.



Past issues of the NEWSLETTER are available using this link: <http://bit.ly/GCSANEnewsletters>.



GCSANE Offers Website Banner advertising at www.gcsane.org

The price is \$500 for one year which will be re-occurring annually from your first billing unless otherwise specified.

For more information, please contact Kris Armando at 508-745-8555 or karmando8@gmail.com


Total Solutions

For over 40 years, Turf Products continues to be the single source supplier for all your irrigation and turf management equipment, delivering superior quality and unmatched customer service to the golf industry.



turf products

TORO[®]



From drainage pipe to chainsaws, TPC can supply all your golf course needs. Pond aerators, ball washers, soil sensors and lightning detectors are just a few of the thousands of items we carry.

For All Equipment & Irrigation:

PARTS DIRECT: (800) 296-7442

Email: partsdept@turfproductscorp.com

SERVICE DIRECT: (800) 442-9910

Email: servicedept@turfproductscorp.com

MAIN OFFICE: (800) 243-4355

www.turfproductscorp.com

May 2017



Please patronize these Friends of the Association

Agresource, Inc.

100 Main St.
Amesbury, MA 01913

Quality Compost, Soil & Mulch.

Dave Harding office: (978) 388-5110
cell: (978) 904-1203

Mike Carignan 978-270-9132
mcarignan@agresourceinc.com

www.agresourceinc.com

Allen's Seed

693 S. County Trail
Exeter, RI 02822

Specializing in quality seed, fertilizer, chemicals,
& related golf course maintenance supplies.

1-800-527-3898
info@allenseed.com

www.allenseed.com

Atlantic Golf & Turf

9 Industrial Boulevard
Turners Falls, MA 01376

Specializing in agronomy through
the distribution of fertilizer, seed &
chemicals throughout New England.

Chris Cowan (413) 530-5040
Paul Jamrog (401) 524-3322
Scott Mackintosh CPAg (774) 551-6083
www.atlanticgolfandturf.com

A-OK Turf Equipment Inc.

1357 Main St.
Coventry, RI 02816-8435

Lastec, Tycrop, Blec, Wiedenmann,
Therrien, Graden, Sweep & Fill,
Baroness, & used equipment.

Mike Cornicelli (401) 826-2584

www.pavewithasi.com

Barenbrug USA

Great in Grass
10549 Hammond Hill Road
East Otto, NY 14729

Bruce Chapman, Territory Manager
(401) 578-2300

BASF Turf & Ornamental

PO Box 111
West Dennis, MA 02670

"We don't make the turf.
We make it better."

Pete Jacobson (919) 530-9062
peter.jacobson@basf.com

BACKED by BAYER

Building on an already solid foundation of
proven products to help you succeed.

Brian Giblin (508) 439-9809
brian.giblin@bayer.com

John Bresnahan (413) 374-4102
john.bresnahan@bayer.com

www.backedbybayer.com

Beals & Thomas, Inc.

144 Turnpike Road
Southborough, MA 01772

32 Court Street
Plymouth, MA 02360

Civil Engineers—Landscape Architects—Land
Surveyors—Planners—Environmental Specialists

Sarah Stearns 508-366-0560
sstearns@bealsandthomas.com

Beals & Thomas specializes in golf course site
design services including irrigation pond analysis
& design, drainage & utility improvements,
permitting, hydrogeologic evaluations,
construction administration, boundary &
topographic surveys, master planning
& project design.

The Cardinals, Inc.

166 River Rd., PO Box 520
Unionville, CT 06085

Golf course & landscape supplies.

John Callahan (860) 916-3947
Dennis Friel (617) 755-6558

Cavicchio Greenhouses, Inc.

110 Codjer Lane
Sudbury, MA 01776

Annuals, perennials, garden mums,
ground covers, loam, & mulch.

Darren Young (978) 443-7177

Charles C. Hart Seed Co., Inc.

304 Main St.
Wethersfield, CT 06109

Authorized distributor for Bayer, Syngenta,
Grigg Brothers foliar fertilizers, & Aquatrols.
Specializing in custom seed blends.

Robin Hayes (508) 237-2642

Country Club Enterprises

PO Box 670, 29 Tobey Rd.
W. Wareham, MA 02676

Club Car golf cars, Carryall utility vehicles.

Keith Tortorella (508) 982-4820
Danny Brown (603) 365-6751
Mike Giles (978) 454-5472

Crop Production Services

Suppliers of Chemicals,
Fertilizer, & Grass Seed

(978) 685-3300
Nick Burchard (401) 601-7213

www.cpsagu.com

DAF Services, Inc.

20 Lawnacre Rd.
Windsor Locks, CT 06096

Custom pumping solutions. Custom pump
controls. Complete pump service.
Serving all of New England.

Dick Young (860) 623-5207

DeLea Sod Farms

486 Church Street
Wood River Junction, RI 02894

DeLea Sod Farms provides first quality
tallgrasses & bentgrass to the landscape
& golf markets. Full line of U.S. Silica
Greens topdressing & bunker sands.

Scott McLeod 800-344-7637
smcleod@deleasod.com

www.deleasod.com

Dependable Petroleum Service

One Roberts Road
Plymouth, MA 02360

UST / AST facility maintenance,
installation & compliance testing.

Bruce Garrett / Francis Turner
(508) 747-6238

bgarrett@dependablecompany.com
www.dependablecompany.com

DGM Systems

153A Foster Center Road
Foster, RI 02825

Golf & Sports Turf Specialty Products & Services

Office (401) 647-0550
Manny Mihailides (401) 524-8999
David Mihailides (401) 742-1177

Visit www.dgmsystems.com

ezLocator

115 Lordvale Boulevard
North Grafton, MA 01536

A New Course Everyday!

Steve Boucini, Representative
(508) 561-4079
sboucini@gmail.com

www.ezlocator.com



Five Star Golf Cars & Utility Vehicles

724 MacArthur Boulevard
Pocasset, MA 02559

E-Z GO Golf Cars, Cushman Utility Vehicles

Tim Russell (603) 557-3463

G. Fialkosky Lawn Sprinklers

PO Box 600645
Newton, MA 02460

Irrigation services to golf courses throughout New England.

Gary Fialkosky (617) 293-8632

www.garyfialkoskylawnsprinklers.com

Harrell's LLC

19 Technology Drive
Auburn, MA 01501

Turf & Ornamental supplies.

Chuck Bramhall (508) 400-0600

Jim Cohen (978) 337-0222

Mike Kroian (401) 265-5353

Mike Nagle (508) 380-1668

Helena Chemical Company

101 Elm Street
Hatfield, MA 01038

National distributors of all your turf chemicals & fertilizers. Extensive line of Helena Branded wetting agents, foliar, micro nutrients & adjuvants.

Louis Bettencourt, CGCS (978) 580-8166

Chris Leonard (339) 793-3705

www.helenachemical.com

Highland Financial Group

93 Worcester Street, Suite 103
Wellesley, MA 02481

Provides insurance, financial planning & services.

Donna Walsh (781) 890-2958

donna.walsh@axa-advisors.com

www.hfngrp.com

Hillcrest Turf Services

Mike Parks (617) 852-0479

Providing Air2G2 air injection, Imants root pruning, Rotadairon dethatching, Weidenman Super 600 & Seeding Services.

International Golf Construction Co.

5 Purcell Rd.
Arlington, MA 02474

Golf course construction.

Antonios Paganis

(781) 648-2351

(508) 428-3022

Irrigation Management & Services

21 Lakeview Ave.
Natick, MA 01760

Irrigation consultation, design, & system evaluation.

Bob Healey, ASIC, CID (508) 653-0625

Ken Jones Tire, Inc.

71-73 Chandler St.
Worcester, MA 01613

Distributor of tires for lawn & garden, trucks, cars, industrial equipment, & golf cars.

Gerry Jones (508) 755-5255

LaCorte Equipment

LaCorte Equipment is your premier John Deere Golf Distributor in the Northeast.

John Winskowitz (978) 471-8351

Bill Rockwell (508) 789-5293

Dan Paradise (978) 853-2916

Eric Berg (516) 473-3321

Call or visit our website at

www.lacorteequipment.com

Larchmont Engineering & Irrigation

11 Larchmont Lane
Lexington, MA 02420

Offering a full range of inventory for irrigation drainage, pumps, fountains & landscape lighting products & services for all of your residential & commercial needs.

(781) 862-2550 Susan Tropeano,

Tim Fitzgerald tim@larchmont-eng.com

Lazaro's Golf Course Supplies & Accessories

dba Hammond Paint & Chemical Co., Inc.

738 Main St., Suite 223
Waltham, MA 02154

Complete line for all your of golf course supplies. Par Aide, Standard, Eagle One, turf & ornamentals, aquatics, turf marking paint, safety items, adjuvants.

Joe Lazaro—cell: (617) 285-8670

Fax: (781) 647-0787

Email: jlazaro698@aol.com

www.lazarogolfcoursedesupplies.com

Maher Services

71 Concord Street
N. Reading, MA 01864

Well drilling, pump service & well maintenance

Peter Maher cell: (781) 953-8167

or (978) 664-WELL (9355)

Fax (978) 664-9356

www.maherserv.com

Maltby & Company

30 Old Page Street, P.O. Box 364
Stoughton, MA 02072

Provides expert tree pruning, tree removal & tree planting ser-vices. Our two other divisions include Natural Tree & Lawn Care, which treats for winter moth caterpillars, ticks & mosquitoes etc. Forest Floor recycling manufactures color enhanced mulch & natural composted leaf mulch.

For more information or to speak with one of our arborists please call

Bill Maltby at (781) 344-3900

MAS Golf Course Construction LLC

51 Saddle Hill Rd.
Hopkinton, MA 01748

Fulfilling all your renovation and construction needs.

Matthew Stafferi (508) 243-2443

www.masgolfconstruction.com

McNulty Construction Corp.

P. O. Box 3218
Framingham, MA 01705

Asphalt paving of cart paths, walkways, parking areas; imprinted asphalt.

John McNulty (508) 879-8875

Please patronize these Friends of the Association

MTE, Inc. - Turf Equipment Solutions

118 Lumber Lane,
Tewksbury, MA 01864

New England's source for equipment sales, service & parts. New & pre-owned mowers, tractors, attachments & much more from: Jacobsen, Turfco, Smithco, Ventrac, Redexim, Neary Grinders, Ryan, Buffalo Turbine, Mahindra, Husqvarna, Gravely, Standard, Par-Aide & others.

Office: (978) 654-4240.

Mark Casey: (617) 990-2427
Matt Lapinski: (978) 551-0093

Mungeam Cornish Golf Design, Inc.

195 SW Main Street
Douglas, MA 01516

Golf course architects

Office: (508) 476-5630
Cell: (508) 873-0103
Email: info@mcgolfdesign.com

Contact: Mark A. Mungeam, ASGCA

www.mcgolfdesign.com

New England Specialty Soils

435 Lancaster Street
Leominster, MA 01453

Imm. Top Dressing Sand, High Density Bunker Sand, Rootzone Mixes, Tee Blends, Divot Mixes, Bridging Stone, Cart Path Mix, Infield Mixes, Inorganic Amendments, SLOPE LOCK Soil.

Ed Downing (978) 230-2300
Bob Doran (978) 230-2244
Scott Whitcomb (781) 789-8762

www.nesoils.com

New England Turf

P.O. Box 777,
West Kingston, RI 02892

Phone: (800) 451-2900
Ernie Ketchum (508) 364-4428
Mike Brown (508) 272-1827

www.newenglandturf.com

NMP Golf Construction Corp.

25 Bishop Ave.
Ste. A-2, Williston, VT 05495

Golf course construction

Mario Poirier (888) 707-0787

Northeast Golf & Turf Supply

6 Dearborn Road
Peabody, MA 01960

Complete line of Golf Course,
Landscape & Lawn Care

Construction & Maintenance Supplies

Tom Rowell (978) 317-0673
Jeff Brown (508) 868-8495
Dan Ricker (978) 317-7320

North Shore Hydroseeding

20 Wenham St.
Danvers, MA 01923

Hydroseeding & erosion control services.

Brian King (978) 762-8737

www.nshydro.com

On-Course Golf Inc., Design/Build

16 Maple Street
Acton, MA 01720

We serve all your remodeling & renovation needs. You can trust your project with us! We make you look good!

Sean Hanley (978) 337-6661

www.on-coursegolf.com

Putnam Pipe Corp.

Hopkinton & Taunton

Underground water, sewer, & drain pipe & fittings-Erosion & sediment control material. Free delivery & 24-hour service.

David Putnam toll free (855)-GETPIPE

Read Custom Soils

5 Pond Park Road, Suite 1
Hingham, MA 02043

Consistent sand for the next twenty years. Top dressing sands, root zone blends, high density bunker sand, "early green" black sand, divot & cart path mixes.

Mark Pendergrast (617) 686-5590
Garrett Whitney (617) 697-4247
Matt Medeiros (508) 951-6139

www.readcustomsoils.com

Saturated Solutions

18 Evergreen Road
Northford, CT 06472

Greg Moore (203) 980-1301

Saturated Solutions is the sole distributor of the Air2G2 Machine for sales & contracted services. Replenish your soils with oxygen when it needs it most in any conditions with no disruption.

saturatedsolutionsllc.com

Select Source

3208 Peach Street
Erie, PA 16508

National, full line distributor of turf, ornamental & specialty products. Exclusive distributor of Prime Source branded pesticides & specialty products.

Mike Blatt, Northeast Territory Manager
(814) 440-7658

SiteOne Landscape Supply, LLC

300 Colonial Parkway, Suite 600
Roswell, GA 30076

Offering our customers the most complete line of products, service & expertise in the industry.

Ron Tumiski (800) 321-5325 ext. 6219

Slater Farms (Holliston Sand Products)

P. O. Box 1168, Tiffit Rd.
Slatersville, RI 02876

USGA recommended topdressing, root-zone mixes, compost, pea stone, angular & traditional bunker sand.

Bob Chalifour, CGCS (Ret.)
(401) 766-5010

Cell: (860) 908-7414

Sodco Inc.

PO Box 2
Slocum, RI 02877

1-800-341-6900

Black Beauty, Tall Fescue, Green & Fairway Height Bent, Short Cut Black Beauty, Short Cut Blue, 90-10 Fine Fescue

Installation options available
Contact: Pat Hogan, Alicia Pearson



SOLitude Lake Management

Since 1998, SOLitude Lake Management has been committed to providing full service lake, pond & fisheries management services that improve water quality, preserve natural resources, & reduce our environmental footprint. Services, consulting, & aquatic products are available nationwide.

Tracy Fleming 888-480-5253

www.solitudelakemanagement.com

Southwest Putting Greens of Boston

P.O. Box 827
Westford, MA 01886

Synthetic turf, tee lines, practice greens, outdoor & indoor practice facilities.

Douglas Preston (978) 250-5996

Sportscapes Unlimited LLC

PO Box 1686
Duxbury, MA 02332

Specializing in fairway aeration & cleanup, deep tine aeration, Air2G2 aeration & full seeding services.

Mike Lucier
617-913-8958
mijke@sportscapesunlimited.com

sportscapesunlimited.com

Stumps Are Us Inc.

Manchester, NH

Professional stump chipping service.

Brendan McQuade (603) 625-4165

Syngenta Professional Products

P.O. Box 1775
Wells, ME 04090

Melissa Hyner Gugliotti (860) 221-5712

Target Specialty Products

165 Grove Street, Suite 70
Franklin, MA 02038

Supplier of fertilizer, chemicals & grass seed.

Jim Pritchard, Territory Manager 401-862-1098
Glenn Larrabee 774-670-8880

Tartan Farms, LLC

P.O. Box 983
West Kingston, RI 02892

Dave Wallace (401) 641-0306

Tom Irwin Inc.

13 A Street
Burlington, MA 01803

(800) 582-5959

We bring you a network of professionals and innovative solutions dedicated to your success.

With Tom Irwin, you're not alone.

Tree Tech, Inc.

6 Springbrook Rd
Foxboro, MA 02035

Foxboro, Wellesley, Fall River

Full service tree service specializing in zero impact tree removal, stump grinding, tree pruning & tree risk assessments by our team of Certified Arborists.

Andy Felix (508) 543-5644

Tuckahoe Turf Farms, Inc.

PO Box 167
Wood River Junction, RI 02894

Many varieties of turfgrass sod for the golf course.
Bentgrass, Bluegrass, Fine and Tall Fescues, Blends and Mixes.

800-556-6985

Joe Farina 774-260-0093

jfarina@tuckahoeturf.com

Turf Enhancement Enterprises

Featuring Floratine products, JRM tines and bed knives and Greenleaf Turbo Drop air induction spray nozzles.

Tom Fox 508-450-9254

Brian Juneau 781-738-3201

Turf Cloud, Inc.

39 Mountain Gate Road
Ashland, MA 01721

Whether you're focused on your turf, your family, your friends, or your hobbies, our goal is to provide administrative assistance to your operation, so you can have just that, more time! Turf Cloud, Inc.'s unique passion for technology, coupled with years of turf grass experience can offer you superior data tracking programs and insight to web strategies to increase your time and productivity. Ask us how today!

Jason VanBuskirk (774) 244-2630
jvb@turfcloud.com

www.turfcloud.com

Turf Products

157 Moody Rd.
Enfield, CT 06082

Toro Equipment & Irrigation—
Serving the industry since 1970

800-243-4355

Bill Conley, Dave Dynowski,

Nat Binns (332) 351-5189
Tim Berge (860) 490-2787,
Andy Melone (508) 561-0364

www.turfproductscorp.com

U.S. Pavement Services

41 Industrial Parkway

Woburn, MA 01801

Ken Sprague 781-825-3290

Providing asphalt paving, cart paths and walkways, line striping and concrete work.

Valley Green

14 Copper Beech Drive
Kingston, MA 02364

Phone: (413) 533-0726

Fax: (413) 533-0792

“Wholesale distributor of turf products”

Doug Dondero (508) 944-3262

Jon Targett (978) 855-0932

Joe Trosky (860) 508-9875

Winding Brook Turf Farm

Wethersfield, CT and Lyman, ME

240 Griswold Road

Wethersfield, CT 06109

Kathy Arcari (401) 639-5462

kacari@windingbrookturf.com

www.windingbrookturf.com

WinField

29 Gilmore Drive—Unit C
Sutton, MA 01590

Using industry-leading insights to provide you with the products that help you win.

Jim Favreau (978) 815-9810

Winterberry Irrigation

2070 West Street
Southington, CT 06489

Irrigation installation, service, repairs, and sales. Wire tracking, GPS mapping, grounding testing, start-up, and winterization.

Matt Faherty 860-681-8982

mfaherty@winterberrylandscape.com

Visit www.winterberryirrigation.com



MTE is a proud GCSANE sponsor, and the award-winning source for all of your turf equipment needs!

Smithco



JACOBSEN

**For these and more, visit or call us:
115 Franklin Street Ext.
Derry, NH 03038
(603) 404-2286
www.mte.us.com**

TOPDRESSING SAND

- BULK, BAGGED, SUPER SACS

CART PATH BLENDS

BUNKER SANDS

- HD, BUFF, PRO WHITE

DIVOT MIXES

- BULK, BAGGED, SUPER SACS

ROOT ZONE BLENDS

ENGINEERED SOILS

N.E.S.S.



SCOTT WHITCOMB

781-789-8762

SCOTT@NESOILS.COM

ED DOWNING

978-230-2300

ED@NESOILS.COM

BOB DORAN

978-230-2244

BOB@NESOILS.COM




@NESoils

WWW.NESOILS.COM



@NESpecialtySoil




Winterberry
IRRIGATION

Serving the East Coast
Irrigation and Pump Installation and Service

- Installation of new irrigation systems
- Refurbishment and extensions of existing systems
- Start-Up and winterization
- Irrigation service and repairs
- Pump sales, repairs and maintenance
- Wire tracking and wire installation
- GNSS Mapping System paired with AutoCAD Software that will allow the creation of accurate As-Built
- Installation and refurbishment of central controls
- Grounding testing and installation

Chris Daigle
Matt Faherty

1-800-722-7348
www.winterberryirrigation.com



Golf Course Superintendents Association of New England The Newsletter—Rate Schedule

THE NEWSLETTER DISPLAY ADVERTISING ORDER FORM

Company Name: _____ Phone: _____

Address: _____

Contact Name: _____ Email: _____

Issues (List month and total number): _____

Amount of Check: _____ (Made payable to "GCSANE")

Member Rates:	Monthly Rate	4 Times Per Yr. (Save 5%)	6 Times Per Yr. (Save 10%)	8 Times Per Yr. (Save 10%)	Annual Rate (Save 15%)
<input type="checkbox"/> 1/4 page (vertical; 3.75" wide x 5" deep)	<input type="checkbox"/> \$ 90.00	<input type="checkbox"/> \$ 342.00	<input type="checkbox"/> \$ 486.00	<input type="checkbox"/> \$ 648.00	<input type="checkbox"/> \$ 918.00
<input type="checkbox"/> 1/2 page (horizontal; 7.5" wide x 5" deep)	<input type="checkbox"/> \$150.00	<input type="checkbox"/> \$ 570.00	<input type="checkbox"/> \$ 810.00	<input type="checkbox"/> \$1080.00	<input type="checkbox"/> \$1530.00
<input type="checkbox"/> Full Page (vertical; 7.5" wide x 10" deep)	<input type="checkbox"/> \$200.00	<input type="checkbox"/> \$ 760.00	<input type="checkbox"/> \$1080.00	<input type="checkbox"/> \$1440.00	<input type="checkbox"/> \$2040.00
Non-Member Rates: *All payments must be received in full before the ad appears in The Newsletter.					
<input type="checkbox"/> 1/4 page (vertical; 3.75" wide x 5" deep)	<input type="checkbox"/> \$120.00	<input type="checkbox"/> \$456.00	<input type="checkbox"/> \$648.00	<input type="checkbox"/> \$ 864.00	<input type="checkbox"/> \$1224.00
<input type="checkbox"/> 1/2 page (horizontal; 7.5" wide x 5" deep)	<input type="checkbox"/> \$180.00	<input type="checkbox"/> \$684.00	<input type="checkbox"/> \$972.00	<input type="checkbox"/> \$1296.00	<input type="checkbox"/> \$1836.00
<input type="checkbox"/> Full Page (vertical; 7.5" wide x 10" deep)	<input type="checkbox"/> \$240.00	<input type="checkbox"/> \$912.00	<input type="checkbox"/> \$1296.00	<input type="checkbox"/> \$1728.00	<input type="checkbox"/> \$2448.00

* **Deadline for ads:** *The first of the month for that month's issue.*

Ad Preparation Specifications:

File Specifications for Ads Supplied in Digital Format: Formats preferred are .GIF, JPG, and PDF. Full color is available with all ads. Please send ads to Don Hearn at the email address below.

Send all Newsletter ads to:
 Don Hearn, CGCS
 300 Arnold Palmer Blvd., Norton, MA 02766
 Email: donhearn@gcsane.org