of the Golf Course Superintendents Association of New England, Inc. Sponsors and administrators of the Troll-Dickinson Scholarship Fund – Awarded yearly to deserving Turf Management Students.

Thoughts From Your Executive Director by Don Hearn



Erik Dolt, left and Kevin Corvino

This year we are fortunate to again have Kevin Corvino and his able caddie, Erik Doldt representing the GCSA of New England to help raise funds for the Francis Ouimet Scholarship Fund. If you would like to make a donation that may come back to you in the form of a scholarship being awarded to a member of your family or staff please visit the Ouimet website at https://www.classy.org/ event/2018-ouimet-golf-marathon/e181306. This is the eleventh year Kevin has been involved with this fundraising event.



The New England Golf Course Owners Association (NEGCOA) held their 17th Annual Golf Outing at the Province Lake Golf Club in Parsonfield, ME on the shore of Province Lake. 2018 is the 100th year of Province Lake Golf Club's existence and a celebration was to be one of the year's highlights. Instead, a raging fire during a howling nor'easter leveled the clubhouse, golf shop and

Richard Luff, Vice President, left and Elaine Gebhardt, Executive director of the NEGCOA restaurant. In a show of support and to keep the 100th Anniversary Celebration alive, the NEGCOA chose to hold their Annual Golf Outing at Province Lake on Tuesday, June 5th. The rain held off until golf was over and all who attended had a great time. The GCSA of New England has been a supporter of this event and we enjoy a close, mutual relationship with the NEGCOA.



Russ Heller, left, in red shirt and Kevin Frawley, in red shirt

Students from the Dearborn STEM Academy in Dorchester, MA made a visit to the Wm. J. Devine Golf Course at Franklin Park in Dorchester, June 7. They participated in First Green. First Green is an innovative environmental and STEM education outreach program using golf courses as environmental learning labs. Golf course superintendents and/or local golf course representatives host students on field trips where they test water quality, collect soil samples, identify plants, design plantings, assist in stream bed restoration and are involved in the ecology and environmental aspects of the golf course. The students are also introduced to many other aspects of golf. A tax-exempt non-profit, First Green was founded in the State of Washington in 1997 and is expanding nationally. The day was beautiful and 39 sixth and seventh graders had a great time learning from and quizzing the presenters, flying a drone, measuring areas, learning about moisture meters, mowing equipment, irrigation tools, soil types, putting lessons, aerification, how to change the hole on a green along with other items that are part of the golf course maintenance routine. Being responsible stewards of the land was stressed and examples of this were on display.

GCSANE BOARD OF DIRECTORS

PRESIDENT

David W. Johnson

The Country Club

191 Clyde Street, Chestnut Hill, MA 02467

617-456-3972

Email: Djohnson.wgc@gmail.com

VICE PRESIDENT

Jeffrey Urquhart

Milton Hoosic Club

70 Green Lodge Street, Canton, MA 02021

781-828-2953 Fax 781-828-3220

Email: jmartin101@gmail.com

SECRETARY/TREASURER

Donald D'Errico

KOHR Golf

508-530-2113

Email: svderrico@icloud.com

DIRECTOR, SCHOLARSHIP & BENEVOLENCE

David Stowe, CGCS

Newton Commonwealth Golf Club 212 Kenrick Street, Newton, MA 02458

617-789-4631

Email: Newtonmaint@aol.com

DIRECTOR

Peter J. Rappoccio, CGCS

Concord Country Club 246 ORNAC, Concord, MA 01742

978-371-1089 Fax: 978-369-7231 Email: qcs@concordcc.org

DIRECTOR, AFFILIATE

Keith Tortorella

Country Club Enterprises

2D Express Drive, Wareham, MA 02571 508-982-4820

Email: ktortorella@ccegolf cars.com

DIRECTOR

Bob Dembek

Lexinaton Golf Club

55 Hill Street, Lexington, MA 02420

978-870-8669

Email: lexgc@rcn.com

DIRECTOR

Brian F. Skinner, CGCS

Bellevue Golf Club

PO Box 760661, Melrose, MA 02176

781-248-0216

Email: brianskinner@bellevuegolfclub.com

PAST PRESIDENT

Michael Luccini, CGCS

Franklin Country Club

672 E. Central Street, Franklin, MA 02038

508-528-6110 Fax: 508-528-1885

Email: Mluccini@franklincc.com

EXECUTIVE DIRECTOR

Donald E. Hearn, CGCS

300 Arnold Palmer Blvd., Norton, MA 02766

774-430-9040

Email: donhearn@gcsane.org

GCSANE Headquarters

300 Arnold Palmer Blvd., Norton, MA 02766

Tel: (774) 430-9040

Web Site: www.gcsane.org

Any opinions expressed in this publication are those of the author and/or person quoted, and June not represent the position of GCSANE. Inform contained in this publication June be used freely, in whole or in part, without special permission as long as the true context is maintained. W reciate a credit line

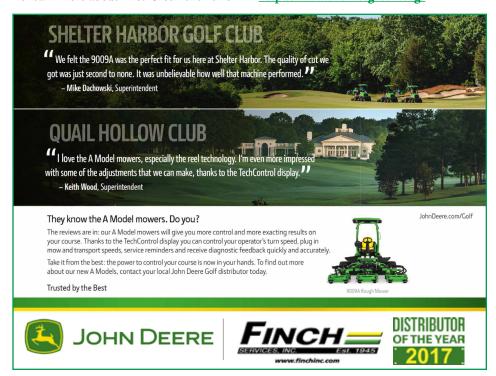
Thoughts From Your Executive Director (continued)



Ed Downing explains the difference in soil materials

Presenters were Russ Heller, superintendent at Wm. Devine Golf Course who served as the day's host; Kevin Frawley, golf professional at Wm. Devine; Ed Downing from Read Custom Soils; Scott Lynch, assistant superintendent at Wm. Devine; Jason Van Buskirk from Turf Cloud, Inc; and Ken Stamos representing Green Sight Agronomics. The students were eager to know more about what they saw and especially liked the "furry" feel of the putting green. It was an exciting day for the students and I was excited watching the eager kids conducting themselves like gentle people wanting to know more about the world they live in.

To learn more about First Green click this link http://www.thefirstgreen.org/





Thoughts From Your Executive Director by Don Hearn

MONDAY, JUNE 4, 2018 VOLUME 19:8



Gazing in the Grass

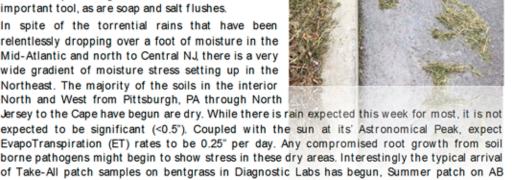
Frank S. Rossi, Ph.D.

The season continues to surge back with consistent above normal temperatures and from a Growing Degree Day (GDD) perspective is now AHEAD of last year and the 30 yr. average. This obviously has wreaked havoc in attempting to predict our usual Spring pest management practices, notably ABW and root pathogens governed by soil temperature. There is no substitute for vigilant monitoring of populations, temperature and moisture data. However, phenological indicators are also an important tool, as are soap and salt flushes.

In spite of the torrential rains that have been relentlessly dropping over a foot of moisture in the Mid-Atlantic and north to Central NJ, there is a very wide gradient of moisture stress setting up in the Northeast. The majority of the soils in the interior North and West from Pittsburgh, PA through North

more weak and thinning turf.

someone has to do it!



Turfgrass top growth began to surge in the last few weeks and keeping up with mowing has been a challenge. Urban landscapes dominated by impervious surface create an additional challenge as it is easy to simply discharge the excess clippings into the street and drive away. I am not persuaded by the landscape industry that claims the banning of powered blowers makes cleaning up more difficult. First, work to bag clippings along pavement, discharge into lawn, and if discharged to pavement then work to sweep and remove the clippings to prevent release into water bodies. Studies show that 10 percent of all non-point source pollution comes from impervious surfaces less than single digits from lawns. To those that continue to perform this irresponsible practice, you have just discharged hundred of pounds of a 3-1-2 fertilizer on the street. As an industry when we stand to argue against N fertilizer restrictions designed to protect water quality, it is vital we are also working to prevent discharge of clippings, landscape debris, and applied fertilizers and pesticides to impervious surfaces. Its not an easy job but

expected in the next few weeks depending on stress; More stress = more pressure on rooting =

You may be familiar with Cornell University's Turfgrass ShortCUTT (Cornell University Turfgrass Times). For those who aren't, this is a seasonal, weekly, online publication offering information in brief articles that offer ideas and comments from Frank Rossi, Ph.D the well-known and popular professor from Cornell University. Included here is the latest article received prior to the NEWSLETTER deadline. If you would like to receive your own subscription please contact Carl Schimenti at css223@ cornell.edu.

Thoughts From Your Executive Director by Don Hearn

MONDAY, JUNE 4, 2018 VOLUME 19:8

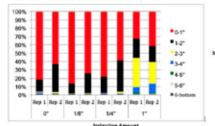
Frequently Asked Questions (FAQ):

I'm concerned about some summer patch break through in my control program Should I reapply fungicide?

The annual arrival of turfgrass samples infected with soil borne pathogens has begun in most of the Diagnostic Labs in the Northeast. The first to arrive are the Take-All samples on bentgrass that is beginning to show the presence of ectotrophic hyphae on the roots, root rot and vascular discoloration of those roots, with clear infection sites. These symptoms are similar when annual bluegrass plants arrive to labs infected with summer patch. Summer patch samples will begin to arrive as more persistent heat stress arrives in late June/ early July.

By every measure plants showing infection at this point likely were not treated at the proper time nor in the proper manner. From Rich Buckley, To control active summer patch on a high value turfgrass, make an application of a thiophanate-methyl containing fungicide or azoxystrobin. Continue to repeat the treatments at two week intervals. Use the highest label rates

and a 3 to- 5 gallon dilution or enough water to move the product into the root zone. To prevent Summer Patch in susceptible turfgrasses apply fungicides in late-May when the soil temperature stabilizes around 65F. Repeat the treatment at 28 day intervals in late-June, late-July, and late-August. For optimum control, apply the materials in 3 to- 5 gallons of water per 1000 square feet. If that is not possible, use the closest dilution to the target and gently water the material in

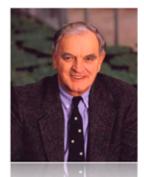


Soil Depth

immediately after application. To understand how vital it is to apply enough water to provide effective control of the pathogen, consider some recent work in Professor Jm Kerns lab at NC State. His data show clearly that to get 40% of a soil applied fungicide to a 1-2" depth in the soil 0.25" of water must be applied. To get 40% to a 2-3" depth then almost 1" of water.

Note of Passing; Emeritus Professor Noel Jackson

A personal note for my old mentor Dr. Noel Jackson from the University of Rhode Island who passed away at the age of 86. It is hard to measure the impact Dr. Jackson had, when you consider his students Drs. Peter Dernoeden and Peter Landschoot that toiled directly under Dr. Jackson's tutelage. In my time as an undergraduate then graduate student at URI, that I spent with fellow ShortCUTT Contributor Victoria Wallace, Dr. Jackson allowed me to work in his lab on a new issue in turf during the early 1980's-Endophytes! From his obituary, "Dr. Jackson was a natural teacher, with a passion, enthusiasm and curiosity for learning that inspired a generation of students to pursue careers in the turf industry, golf course management and academia. He was well known for his booming voice,



hearty laugh, broad Yorkshire accent and his keen, sometimes blunt, sense of humor." I can say I was on the receiving end of his bluntness on more than one occasion and I am a better scientist for it. He challenged those around him and asked for more, or why, or how we thought something might work. Then, while I squirmed trying to find an answer he would smile and hand me the reference to review. His lasting legacy is the Dollar Spot organism that has been reclassified from Sclerotinia homeocarpa to Clarireedia jacksonii. A final tribute to a man that gave so much.

The state of the s

HOW TO DEAL WITH DISAPPOINTMENT By Don Hearn

isappointment is a tricky emotion to deal with because every day can bring about new situations to be disappointed over. Sometimes disappointments come at rapid speed ("when it rains it pours"). Sometimes disappointments are truly huge and life changing. Then there are those that are small, annoying, or simply just make you cringe. Meanwhile, difficult times around the world might add to your daily stressors and can heighten your reaction to negative news. What follows is an article where experts have been asked to share their ideas to improve your ability to cope and bounce back quickly from the disappointments and frustrations that are a part of our everyday lives with edits (italicized) added by me.

1. Take a moment to...wallow.

You may find your sense of calm more easily if you allow yourself not be calm for the initial shock of disappointment. "When you get bad news, take a moment to let it sink in," says Tina Gilbertson, LPC, DCC, psychotherapist and author of Constructive Wallowing: How to Beat Bad Feelings by Letting Yourself Have Them. "Also, find a word for how you feel, such as disappointed, resentful, or afraid. Labeling feelings helps us make sense of our experience." Let the waves of disappointment wash over you, speak out loud (if only to yourself), and honor your emotions. "Experiencing your feelings will allow you to make a cool-headed decision about what to do next," she adds. If you were told by the club, course or company these words, "we've decided to move in a different direction..." this might have been your "wallow" moment.

2. Do a reality check—is it really that bad?

After feeling the first blows of disappointment, step back and assess. It can seem like the biggest, most horrible thing that could possibly happen—but humans tend to dramatize, too. "Feelings are real and are important to recognize, but thoughts are not always the truth," says Psychotherapist <u>Sarah Mandel</u>, R.N., L.C.S.W. When the initial upset is over, she says, "Try to look objectively at your problems to help separate fact from fiction and reduce negative self-talk."

3. Go high when hit with low blow.

"Though we don't get to choose the situations about which we feel disappointed, we have a lot of choice regarding how we respond to disappointment," says <u>Tricia Andor</u>, MA, LPC. "We can choose what we do, say, and think about any given situa-

tion." She says it's important to head disappointment up at the pass before things turn to into irritation, anger, resentment, jealousy, or bitterness.

4. Don't stew in negativity.

Like any other emotion, disappointment has a spectrum, says licensed counselor and life coach, Monte Drenner, LMHC, CAP. "The secret to dealing with disappointment is to not let it grow into stronger emotions like discouragement and depression," he says. "The longer I stew in disappointment the more likely I will allow myself to become discouraged which is even more difficult to get through. The longer I'm discouraged the greater the chances of getting depressed." Turn the emotional tables on disappointment and always look for ways to grow from it. "Turn this negative emotion into a positive emotion like determination," he says, because is it a way to restore peace of mind.

5. Avoid anxious reactions by lowering stress.

Find a sweet spot for fast anxiety relief, such as meditating, walking, listening to music, or watching a comedy. Your general state of stress and anxiety can add an extra layer of sensitivity and make you more prone to agitation. "Stress is on a continuum from 0 (no stress at all) to 10 (the most stressed out you have ever been)," says Elizabeth R. Lombardo, PhD, MS, PT, author of Better than Perfect: 7 Strategies to Crush Your Inner Critic and Create a Life You Love. "When we are at a seven or higher out of ten, we tend to "negative filter"—focus almost exclusively on the negatives—and catastrophize." Find things to do every day that keep you calmer so that you don't feel it is the end of the world every time you are disappointed by an outcome.





6. Put things in perspective.

Sports journalist Sam Weinman, author of Win at Losing: How Our Biggest Setbacks Can Lead to Our Greatest Gains, has interviewed many public figures and mental health professionals about disappointments. "The psychologist Dr. Jim Loehr talks about 'framing' events in our lives in a constructive way," says Weinman. "His point is that our interpretation of what happens is in many ways more important than what actually happens. If that's the case, Loehr says, in any disappointment we need to find something useful that we can build on, or that at least lets us see even the smallest positive." The more we can learn to frame in a way that's constructive and positive while still being honest, the better we are able to process disappointment.

7. Try not to take other people's reactions and opinions to heart.

Differing points of view are not, in themselves, insults. "Some people feel attacked when someone disagrees with them or implies that they've done something wrong," says marriage and family therapist, Jill Whitney, LMFT. "Wise people know that every person has a unique perspective, and that's okay." Not every person we deal with in life or in social media is wise, but we can all work on becoming secure in our own points of view so that others do not rattle us with theirs. And we can also lighten up about some of our own views. "Be open to new ideas and facts," she said. "Don't feel a need to be right all the time." It is also important to own our mistakes and apologize when called for. This might be difficult for many of us to deal with. For me, it's difficult to not get agitated when listening to other people's opinions that seem so counter to what I believe is a sensible way of looking at a situation. It looks like I should be paying increased attention to dealing with this aspect of disappointment.

8. Limit others from dumping their disappointments.

While sharing and being heard is important, try to stay clear from people who make a big deal out of everything that goes wrong. "You may know someone who takes everything as a personal affront," says Whitney. "He's sure that the other driver cut him off on purpose, that his boss has it in for him, that his spouse forgot to buy milk because she's being passive-aggressive or because she doesn't care about him." People who put a negative spin on everything often spew the negativity on the people around them, she says. Sometimes you have to limit contacts and when exposed, let negative news go in one ear and out the other. Especially when trying to process your own disappointments.

9. Write down your distress. This can help get it out of your system. "One way to cope with disappointment is by writing down our feelings," says Diana Raab, PhD, creativity expert and author of Healing with Words and Writing for Bliss. "Journaling is a good way to start because it can help you express concerns and emotions about your disappointment in a non-threatening way. The journal is non-judgmental and will listen." She says to 'free write,' not even lifting the pen from the page, until everything flows out. It can be a great way to grow, learn and transform from your disappointment." Writing can be uses to release pain and to also help us rebuild strength.

10. Develop positive thinking muscles.

When we get stuck focusing on bad news we lose sight of what is right in our lives and the world around us. "Our brains are fundamentally wired to focus on the negatives in our lives. It is part of our self-preservation to look for potential threats in the world around us," says **Louise Aspden**, a life coach specializing in positive thinking and emotional intelligence. "That wiring is old and in today's world doesn't always serve us when we are pummeled with negativity at every turn." Our brains are also neoplastic, meaning we can rewire them to look for what is right in the world, she says. A gratitude list of 10 to 20 items every day can help reset your mind. She suggests you list everything from that new job to that delicious morning coffee and you will see your knee-jerk reaction to negative new transform.

11. Breathe your way to a clear mind.

The emotional center in our brain can take over our ability to think straight in stressful situations, says Aspden. "It can send stress hormones through the system, increase your heart rate and blood flow so that you can 'fight or run,' as well as narrowing your thought process," she says. "The simple act of taking a few deep breaths will dissipate the cortisol (stress hormone) through oxygenating your blood and will get you back into thinking mode instead of reaction mode." Breathing can literally help you increase feelings of wellbeing and peace. Remember, while we cannot always control the disappointments that come our way, we can seek to alleviate and counteract their impact on our daily lives. But if the burden is too heavy to carry alone, reach out for a friend to talk to or professional support.







"Concentration comes out of a combination of confidence and hunger." - Arnold Palmer



For over 30 years, our concentration on client satisfaction and project excellence has proven successful. We have a unique focus and understanding of the golf industry and are pleased to support the GCSANE and GCSACC as Affiliate Members. We provide professional engineering, design, environmental and permitting services tailored specifically to golf clubs throughout New England. Contact us to see how we can assist you and your facility.

Irrigation Pond Analysis & Design
Drainage & Utility Improvements
Environmental Permitting
Hydrogeological Evaluations
Landscape Architecture
Construction Administration
Boundary & Topographic Surveys
Master Planning
Project Design
Wetland Science

Sarah Stearns is a Professional Wetland Scientist with B+T and part of the family-owned Southers Marsh Golf Club in Plymouth, a longtime member of the GCSACC.

Sarah has 20 years of public and private golf club experience as well as a unique understanding

of the challenges of balancing course maintenance with member/player management. Contact Sarah today! sstearns@bealsandthomas.com



CORPORATE OFFICE 144 Turnpike Road Southborough, MA 01772

REGIONAL OFFICES 32 Court Street Plymouth, MA 02360

295 Devonshire Street Boston, MA 02110

508.366.0560

www.bealsandthomas.com

mail@bealsandthomas.com

CIVIL ENGINEERS LANDSCAPE ARCHITECTS

LAND SURVEYORS

PLANNERS

ENVIRONMENTAL SPECIALISTS



Wireless Valve Control using your Existing Irrigation Controllers

How many times have you heard?

"I just took over this job and I need to repair or add some irrigation control valves (valve-in-head) sprinklers, and I do not know where any of the existing wires / infrastructure" or "If I could get a wire or wires to an area on the course, I could vastly improve the conditions".

Winterberry Irrigation is spearheading the "Wireless" movement. We have been trained exclusively by Tucor for the evaluation and installation of all wireless products. We have learned from meeting and speaking with golf course superintendents over the past 24 months that reliable "Wireless" capabilities will help most golf courses today.

If you are considering any of the following projects "Wireless Control" would be a viable option:

- · Adding sprinklers or electric valves
- Renovation of small areas
- Wireless moisture sensors
- Repairing valve wire that was damaged over the years
- · Adding control to your Green fans
- Controlling water features such as aerators, circulators
- Controlling booster pumps
- Needing to control lighted features, etc.

We have seen many of the projects listed above were rejected not because of the material cost but the labor cost. These projects would need construction/destruction that Board of Directors and members, and golfers do not like to see, especially during the golfing season.

Comparison – Conventional vs. Wireless

With the wireless option the materials will be: a site survey (free visit), a Gateway at your controller and a receiver at the Sprinkler (valve-in-head) or a Globe Valve with a DC latching solenoid. Based on actual installations to date, the labor will be approximate 30 minutes at the controller and 30 minutes at each receiver, again based on actual installations to date.

There may be a slight difference in cost, but remember, with the wireless solution there is minimal construction/destruction of your golf course and surrounding areas.

Wireless may be your Best Solution!





Scholarship and Benevolence Committee Prepares for 26th Annual Tournament at Kernwood By Bob Healey

The S&B tournament committee is finalizing plans for the 26th Annual Scholarship and Benevolence Golf Tournament to be held September 24, 2018, at Kernwood Country Club in Salem on the Donald Ross gem that overlooks the Danvers River on three sides.

For those not familiar with this year's venue, Kernwood has a long and distinguished past in both Massachusetts golf and our own Golf Course Superintendents Association of New England.

Established in 1914, work began on nine holes in mid-1914, under the direction of golf architect Donald Ross. The opening of the first nine was marked by an exhibition on August 28, 1915, featuring future multi-time PGA champion and Mass Open champion Walter Hagen, host pro Jack Shea, U.S. Open runner up and future Mass Open champion Mike Brady and Tom Kerrigan, golf pro at Dedham Country and Polo Club, a future four time winner on the PGA tour, who would finish third at the 1921 British Open Championship at Saint Andrews. Francis Ouimet, the 1913 U.S. Open and 1914 U.S. Amateur and future Mass Open and five time Mass Amateur champion, served as referee.

Kernwood opened the second nine on August 30, 1918 with an exhibition match, where Army Lieutenant Francis Ouimet and future U. S. Amateur, Mass Open and three time Mass Amateur champion Jesse Guilford defeated Donald Ross and host professional Jack Shea 5-3. The true winner that day was the America Red Cross as the Kernwood membership raised \$5,010 for the Red Cross Fund, helping establish Kernwood's enduring philanthropic mission.

A mere four years after Kernwood's expansion to eighteen holes, Kernwood hosted the 1922 Massachusetts Amateur where Francis Ouimet lapped the field winning the 36 hole final 12-11 and set a record in the qualifying round by posting a course record 70. It was Ouimet's fifth Massachusetts Amateur in nine years.

Over Kernwood Country Club's 104 year history the club has hosted seventeen State and Regional Championships including: the Massachusetts Amateur three times, the Massachusetts Open four times, the Massachusetts Woman's Amateur three times, the NEPGA four times, WGMA Keyes Cup one time and the Massachusetts Junior two times.

The Kernwood Country Club membership is appreciative of the devotion displayed by the men most responsible for creating and sustaining the beauty of the property over these past 104 years—the superintendents.

E. A. Crombie the very first caretaker (1914-1919) brought

the new course from its original nine through construction and completion of the second nine in 1918 during the war years.

R. C. Becker (1920–1922) groomed the eighteen-hole course to prepare for hosting the 1922 Massachusetts Amateur–its first Championship event.

Robert A. Mitchell, Superintendent for twenty-three years (1923-1946) guided the course through the great depression and the Second World War. This period began the long association of Kernwood Superintendents with the Golf Course Superintendents Association of New England. Robert Mitchell a long time GCSANE member served on the Board of Directors and as the Association President in 1937-1938.

Albert "Lester" Allen, Superintendent for thirty-one years (1947-1978), brought Kernwood into the modern era of grounds maintenance. He was introduced to Kernwood as a caddie at the age of twelve. After completion of high school he became a full-time member of the grounds crew under Robert Mitchell. Lester was a long time GCSANE member, served on the Board of Directors and as Association President in 1959 -1960. Lester also served as President of the New England Turf Council, taught courses in agronomy at UMass-Amherst's Stockbridge School from 1950-1967. Lester's two sons-in-law also worked on the staff. Ray for 31 years and Bob for 45 years before they retired.

Dean Robertson, Superintendent for thirty years (1978– 2007) who had known Lester Allen as a teacher at UMass/ Stockbridge was a natural selection to follow Lester. Dean is a long time GCSANE member, served on the Board of Directors, was NEWSLETTER editor and as Association President in 1978 -1979. Dean's many accomplishments at Kernwood include re-construction of all eighteen greens, the oversight of the Algonquin Company gas line through the course in 2004. "We shut down the front nine starting November 2003, the pipe runs from the grass bunker next to #3 green, under the river to the Danvers side. On the course, it runs under #4 tee, under the #5 fairway, up #3 fairway, under #3 tee and under the parking lot, past the Arch, across #18 and #8 fairways, under Kernwood Street to the connection in the river near the Kernwood bridge. They used the practice fairway and #1 and #2 fairways for staging areas for the pipe." Today you are hard pressed to see or know where any of that work was done. He is also proud of hiring John Eggleston as his heir apparent in 2004.

Our host for the 26th annual tournament is **John Eggleston**, Superintendent for twelve years and counting (2007-present). John was officially hired on October 27, 2004. If that date sounds familiar it's the same day the Boston Red Sox won their first world Series in eighty-six years. John, a member of



the Association since 2002, continues the legacy of Kernwood Superintendents with impressive success. Since taking over in early 2007 his major projects include: Rebuild of #17 tee and #17 green, adding championship tees #1 and #6, along with providing an immaculately conditioned course when Kernwood served as co-host with Salem for the 2012 New England PGA championship and doing the same when Kernwood Country Club hosted the 2014 Massachusetts Amateur during their centennial. John always gives generous credit to his entire staff. "We couldn't be successful as a team without the great job they all do."

The Committee recently met with our host John Eggleston, Lorelei Judge, clubhouse manager and Steve Bramlett, assistant golf professional to finalize the September 24th S&B tournament. The staff at Kernwood is looking forward to hosting our special event and making it a memorable day for all.

Over the past 25 years, our Association is privileged to have 19 different clubs host this annual event. Through 2017, the committee awarded scholarships to 96 individual students totaling \$140,750.00. Additionally, the committee quietly disbursed to members and their families, in times of medical or personal

issues, benevolent aid totaling \$147,200.00 over the same 25 years. This is what our Scholarship and Benevolence Fund is about.

Affiliate and Friend members should note that solicitations for sponsorship options are in the works. Contact the Association's Executive Director, Don Hearn for specific details.

Look for details in future NEWSLETTERS and mailings, circle the September 24th date and make the commitment to support your scholarship and benevolence fund.

Get involved, plan on playing Kernwood CC, or donate your time at the day of the event if you cannot play, attend the dinner, donate a round of golf or a special prize or become a sponsor.

If you have not participated in the past, get off the sidelines; plan on this year as your personnel stepping off point. This tournament supports all GCSANE members and your families.

See you at Kernwood, for a special day.





Playing Defense Is a Strength, Not a Weakness

Sometimes knowing what NOT to do is most important!

BY KEITH A. HAPP



Weather is, by nature, unpredictable and many times one must react to how turf responds to adverse conditions.

olf course superintendents try to prepare for every possible scenario when conditioning turf for play. However, the weather is unpredictable and we often find ourselves reacting to how the turf responds to adverse environmental conditions. It is impossible to prepare for all potential weather factors. Dealing with the unexpected and reacting to turfgrass response is a big part of golf course maintenance. Playing defense is essential at times to successfully maintain the course in a consistent manner.

For the golf course superintendent, playing defense begins with a good offense. Implementing that offense

means having the time and resources to strengthen turf health and prepare it for play. Doing the right thing at the right time, or backing off and not doing something when environmental conditions warrant, can make all the difference in turf performance as the season unfolds. Written golf course maintenance standards should define the criteria for turf performance. The scheduling of aeration, mowing frequency, and where and when water is applied to each playing area are examples of important practices included in written maintenance standards. It may seem like an oversimplification, but aeration stimulates root

growth, timely irrigation allows roots to be maintained and well defined, and reasonable course maintenance standards help ensure that turf health is not compromised by an irrational conditioning request or demand.

All too often, agronomic programs are compromised because necessary procedures are not prioritized to achieve the healthiest turf possible. The golf course is there for golfers, and plenty of play provides the revenue needed to support maintenance costs. Yet, there must be a level of cooperation between golfers and the superintendent to achieve the level of consistency desired throughout the playing

Green Section Record Vol. 50 (25) November 30, 2012

TGIF Record Number 213467

USGA

Page 1

©2012 by United States Golf Association. All rights reserved. Please see Policies for the Reuse of USGA Green Section Publications. Subscribe to the *USGA Green Section Record*.



Know the actual mowing height in the field, and this can be accurately determined using a prism gauge. A mower's bench setting is just a starting point when adjustments in the field are needed in response to environmental conditions.

season. That might mean golfers tolerating a little inconvenience while defensive measures are put in place to prepare for worst-case scenarios. Core aerating during the fall or spring in advance of summer stress is the most obvious example.

Most courses look and perform well during mild spring weather, provided that turf survived the winter unblemished. Turf performance during the dog days of summer, however, is another matter. The dynamic nature of turfgrass management dictates that turf managers must react to uncontrollable weather variables come summer, no matter how well he or she prepared in the spring. Those reactions can be as complicated as adjusting fertility plans to ensure the turf thrives, e.g., switching to a fertilizer with a different nitrogen source, or as simple as not performing a common task such as vertical mowing because of adverse weather conditions.

SOME GAME PLAN DOS

Schedule aeration when it will be most beneficial for the turf and not based on when it will be least disruptive to play. There have been many articles written about aeration, and all focus on managing the balance between soil, water, and air. Properly managing this balance is an important defensive measure for turf performance and is especially critical to turf survival during stressful weather.

Superintendents now have more options than ever to aerate golf course turf, especially putting greens. Standard aeration and linear aeration injection of sand or water can be used for both short- and long-term benefits. Treatments may be conducted to achieve the desired effect while minimizing surface disruption. However, some level of disruption is unavoidable when completing aeration that is needed to defend against turf decline during summer weather conditions. It is unrealistic for golfers to expect that the turf can perform consistently well without aeration procedures.

Know the actual mowing height in the field, not just the bench setting in the maintenance facility. Do not assume mowers will perform the same in the field during all weather conditions. If the turf swells from humidity, for example, it is more susceptible to scalping and the height of cut may need to be raised to avoid turf injury. Quality of cut is more important than height of cut in the field, and to minimize damage to turf it is necessary to make adjustments. If mowers are cutting too close in the field, then it is only a matter of time before turf damage occurs. Surface performance



Topdress more or less in response to the turf growth rate, and be willing to adjust or even suspend certain procedures should environmental conditions become too stressful.

©2012 by United States Golf Association. All rights reserved. Please see Policies for the Reuse of USGA Green Section Publications. Subscribe to the USGA Green Section Record.



Green Section Record Vol. 50 (25) November 30, 2012





Rolling can be a key defensive strategy for putting surface preparation. Operators should exercise caution when traversing back and forth over putting surfaces. and wear damage can be further minimized when starting and stopping points are frequently altered.

is not solely dependent upon mowing height.

Topdress more or less in response to the growth rate of the turf. Know what needs to be accomplished every time topdressing is applied. While the focus early in the season is to dilute organic matter, later in the season the same amount of sand could damage leaf blades rather than protect them. Some topdressing is good because it helps to maintain water infiltration while creating a smoother and firmer playing surface. Too much topdressing can wreak havoc with mowers, require more brushing to move the sand into the canopy, and result in bruised turf that is predisposed to weather stress. The amount of topdressing applied at any one time can be controlled, but the weather cannot. If the turf is bruised or weakened by topdressing at the wrong time, decline during difficult weather can be an issue. Be willing to limit or suspend topdressing operations during stressful weather conditions and you will save grass.

Roll to complement mowing procedures. The use of rolling as a

key component of putting surface preparation is a very effective defensive strategy. Instruct operators to change directions in different places as they traverse back and forth across each green. For example, if rolling is performed four days a week, the spot where the roller stops and starts to change direction should not be in the same location each time. Stopping or starting abruptly can bruise the turf. A defensive sequence for example, would be to roll through the collar the first day, stop and transition on the collar the second day, transition on the green the third day, and target roll near the hole location only on the fourth day. Or, if operators are trained carefully using side-to-side rollers, many can start and stop safely on the putting surface so as to never add mechanical traffic to putting green cleanup laps, collars, or green surrounds. Make every effort to control even the smallest degree of stress from rolling practices.

Putting surface conditions can be improved by brushing, grooming, and vertical mowing. However, use

these techniques with discretion and good judgment, because they remove more grass from the greens compared to regular mowing. Do not allow the vocal minority of golfers to dictate what they think should be done for a shortterm effect. It is never bad to have plenty of healthy grass on a putting surface. Ball roll can be managed by implementing timely procedures, and the focus should remain on the longterm benefits a practice provides. For example, vertical mowing can be used to promote upright growth by stimulating new tillering, but this practice can be harmful if grass is already under stress or if stressful conditions are predicted in the immediate future. Predisposing turf to environmental stress is never beneficial, and weakening the grass is never good. On many occasions we hear golfers say, "Don't you think there is too much grass on the greens? Shouldn't we verticut them to thin the stand of grass?" And we have heard equally often from superintendents, "I wish I had not verticut when I did." While timely vertical mowing is very productive, overusing the strategy

©2012 by United States Golf Association. All rights reserved. Please see Policies for the Reuse of USGA Green Section Publications. Subscribe to the USGA Green Section Record.



Green Section Record Vol. 50 (25) November 30, 2012



can push turf over the edge. Being able to politely say "no" is part of playing defense.

Fertilize the grass. Grow healthy grass first and then condition it for play. Turf will better tolerate stressful weather, disease activity, and other pests when it is growing at a controlled rate. Research has shown that stress-related diseases such as anthracnose cause less injury to turf when the grass is properly fertilized. Additionally, the first line of defense against weed encroachment is a dense stand of turf.

Fertilizing in a regimented manner, as dictated by soil test results and root health, makes a difference. Timely applications of nitrogen stimulate uptake of other essential nutrients. Be willing to make adjustments that allow nutrients to be applied as frequently as needed. At times, smaller amounts of fertilizer applied more frequently allow turf to better tolerate harsh weather and provide more consistent playing

Set up mowers to limit mechanical stress. If using grooved front rollers on mowers, change to solid rollers sooner rather than later in the season to limit mechanical stress on the greens in preparation for summer. In fact, many superintendents now use solid front rollers on their mowers year-round and still provide excellent playing surfaces.

Monitor equipment operators to ensure that baskets do not become too full when mowing greens. The added weight of grass clippings in mower baskets can cause turf injury or result in a poor quality of cut. Empty the baskets more frequently when grass is growing aggressively in the spring and fall. Mow early in the morning when temperatures are lower, and reduce double cutting if a sharp, well-adjusted mower delivers the desired effect after a single cut. Superintendents now have the option to use mower reels with 11, 14, or 15 blades. Mowers equipped with these new blade options offer a greater level of mowing efficiency without having to rely solely on multiple mowings to achieve desired surface quality.

Golf course equipment managers are an important ingredient for success. They are responsible for setting up mowers that are sharp and properly adjusted before use each day. This is a Best Management Practice (BMP). If mowers are not well adjusted and sharp, the grass will be bruised and torn rather than cleanly cut. Bruises are potential infection sites for disease, and playing conditions are compromised when turf is ragged, torn, and bruised. It is no surprise that sharp and properly adjusted mowers are a key component to an effective defensive strategy that reduces turf stress.

Green Section Record Vol. 50 (25) November 30, 2012



Many superintendents use solid front rollers on putting green mowers year-round to reduce mechanical stress to turf while providing excellent playing surfaces.



Timely vertical mowing can enhance surface quality and turf health. However, doing so at the wrong time of year can result in catastrophic damage.

©2012 by United States Golf Association. All rights reserved. Please see Policies for the Reuse of USGA Green Section Publications. Subscribe to the USGA Green Section Record.





SOME GAME PLAN DON'TS

Don't mow too low. We have seen a change in maintenance procedures on putting greens in recent years that aid turf health while producing the same or even better playing conditions. Most notably, combinations of mowing and rolling are now used in many instances instead of ultra-low mowing heights and increased mowing frequencies to meet expectations for green speed and putting surface smoothness. This is very positive, because rolling strategies are far less stressful alternatives that can produce the same ball roll effect without mowing too low or too often.

Don't topdress according to the

calendar. When topdressing, first consider the rate of sand to be applied and the method needed to incorporate the sand into the canopy. The same procedures used during the spring may have adverse effects if performed in the heat of summer. Dragging sand on a low-humidity day may cause damage, so pay attention to daily environmental conditions when topdressing. Once again, being able to adjust or say "no" can save grass.

Don't verticut too often or too aggressively. Infrequent use can be productive, while overuse will be harmful. The same goes for grooming. A little at the right time of year works well, but excessive grooming is damaging. When golfers ask if there is too much grass on the greens, simply say "thank you" for the compliment. Having a lot of grass provides options to achieve the desired surface presentation. Having no grass only provides for the use of one option — CLOSED FOR RECOVERY! Superintendents must be able to say "no" when conditions warrant. This decision should be supported by the green committee



Play defense and protect the grass from mechanical wear by using turning boards when regular mowing is performed. Why wait for turf damage to occur when it can be prevented through proactive measures?

chairman, course owner, park administration, or other club officials. After all, you are protecting their primary asset.

Having a course setup statement contained within a course standards document helps when preparing for and defending against uncontrollable weather variables. The business of turfgrass management is dynamic, and adjustments, as dictated by heat, humidity, moisture, and traffic, need to occur throughout the growing season. In a perfect world, it would never get above 85°F, humidity would be 40 percent or less, it would rain only at night, and golfers would agree with everything the superintendent wanted to do. In an ideal world, once a game plan is in place, nothing would change and the grass would be perfect! In the real world adjustment is the norm.

Don't wear out the grass! Playing defense means that certain programs may be needed at specific times of the year. For example, as part of course maintenance, turning boards may be needed to protect turf on putting green collars when regular mowing is conducted. Using these boards requires

increased labor, but it could pay off later in the season if turf loss is avoided. At the very least, have the option to use turning boards on weak areas of the collars or where it is difficult to maneuver mowers.

Don't starve the grass for a short-term effect. Alter the frequency of nutrient applications to the grass to sustain growth. Uncontrollable factors may dictate that certain strategies or procedures need to be rescheduled because of the weather. For example, it may be necessary to vent, or lightly aerate, the turf more frequently because frequent rainfall causes saturated soil conditions. Venting will promote root growth, and adjusting the fertility program will maximize the benefit to

turf health. Supply readily available nutrients to maintain plant health and resulting surface quality. Don't wait until the turf declines to respond! Grow the grass.

Finally, communicate at every opportunity regarding care of the golf course. Make yourself available to answer questions, even if immediate answers are not available. Use the support systems you have in place to respond promptly and effectively. And when you do respond, avoid speaking in "turfease." Remember, a short period of slower greens is better than closure of a green for any length of time. Defensive management is about preserving turf health when environmental conditions dictate.

KEITH A. HAPP is a senior agronomist in the Mid-Atlantic Region, visiting courses in Maryland, Pennsylvania, Virginia, and West Virginia. Keith is a graduate of The Ohio State University and has a regional office in Pittsburgh, Pa., bringing him closer to golf facilities in the western portion of the Mid-Atlantic Region.

Green Section Record Vol. 50 (25) November 30, 2012



©2012 by United States Golf Association. All rights reserved. Please see Policies for the Reuse of USGA Green Section Publications. Subscribe to the USGA Green Section Record.





Exclusive Distributor for Rain Bird Golf

MA, NH, VT, ME and RI

RAIN BIRD.







PRODUCT CATEGORIES

- + Granular Fertilizers
- Specialty Nutrients
- *Control Products
- Soil Conditioners
- Turfgrass Seed
- *Golf Course Accessories



NORTHEAST TURF & IRRIGATION SUPPLY Dennis Port, MA

NORTHEAST CONTRACTOR CENTER Peabody, MA

NORTHEAST TURF & IRRIGATION SUPPLY Londonderry, NH

Learn more about our products and services at: www.northeastnursery.com

got sand?

We do. About 10 million cubic yards of clean, USGA quality sand.

Mark Pendergast 617-686-5590 Garrett Whitney 617-697-4247 508-951-6139 Matt Medeiros Ed Downing 508-440-1833









Your Golf Irrigation Specialist

Tanto Irrigation has proudly provided the Golf Industry with Irrigation Services for over 50 years.

Let us know how we can serve Please Contact:

Steve Kubicki (203) 988-6620 Or Paul L. Guillaro (914) 262-7324

tantoirrigation.com



GCSAA Update by Kevin Doyle



Golf courses are often misunderstood, tagged as hazards to the environment. Much effort is put into setting the record straight. One way to differentiate higher standards is through specifically designed environmental programs. Before GCSAA's 50 by 2020 best management practices initiative, some state and local programs were

already in place. One such comprehensive program developed in conjunction with Rhode Island Department of Environmental Management (DEM) is the Rhode Island Golf Course Green Certification, a collaboration with the Rhode Island Golf Course Superintendents Association (RIGCSA).

In 2010 the RIGCSA, led by then president John LeClair, CGCS, worked hard to develop the voluntary point-based program and have touted the benefits ever since. With a score of 300 points need to achieve certification, and a further 350 points required to recertify, these totals are indeed lofty goals. More than simply turf, this program looks to touch all aspects of the golf facility and you are rewarded with points for practices or changes that are positive for the environment. As always, the benefits of environmental programs come from the resulting data, and I recently learned that the data does indeed impress!

GCSAA class AFC member Pat Hogan, government relations director for the RIGCSA, updated the group at a recent chapter meeting on RI DEM data. Ann Battersby, Senior Environmental Scientist at the DEM, compiled information from seven golf courses recently recertifying through the Golf Course Green Certification program. Here are some of the highlights:

Pesticide reduction: 32 pounds

Fertilizer reduction: 98,690 pounds

Water reduction: 243.8 million gallons

Hogan's employer, Sodco, is also a noted environmental business earning Sustainable Turf Farm Certification designation. Sodco's recertification numbers are stunning as well:

Pesticide reduction: 61 gallons

Fertilizer reduction: 103,455 pounds

Water reduction: 129.2 million gallons

As of February 2018, 13 courses in Rhode Island are Golf Course Green Certified:

Point Judith CC Shelter Harbor GC

Agawam Hunt Club Goddard Memorial Park GC

Potowomut GC Alpine CC

Pawtucket CC Rhode Island CC

Weekapaug GC Sakonnet GC

Newport CC Wannamoisett CC

Button Hole GC

Whether by using your current or future BMPs, state sponsored programs (as RI has done), or utilizing lake/river friendly opportunities, the intrinsic or perceived value of environmental programs and their recognition is real. When voluntary efforts large or small can result in differences as noted above, it continues to prove the stewardship of our industry. Kudos to the seven recertified Rhode Island Golf Course Green Certification on their accomplishments and I look forward to the data 13 courses can develop in the future! Want to learn more about the program? Check out the Rhode Island Golf Course Green Certification workbook link here:.

http://www.dem.ri.gov/programs/benviron/assist/grncert/pdf/rigolcer.pdf

GCSAA Resources and Deadlines

you **Get Cool Stuff from your Association Already**

Class A toolkit

Tools You Can Use To Promote Your Class A Membership

Use this toolkit to share your great achievement with employers, golfers, and community members. You can share the news about your Class A status in a variety of ways.

Letter To Your Employer

GCSAA will send congratulatory letters to up to three employers announcing your Class A status. The personalized announcement will be mailed to the contacts and addresses provided and copies of each correspondence will be sent to you via mail.



Class A Member Certificate

Display your achievement with a Class A member certificate. Complete this request form to receive your certificate in the mail, and please provide your name as you would like it to appear on the certificate.

Class A Member Logo

Use the GCSAA Class A member logo on business cards, stationery, websites or other items.

News Release

Create a personalized press release to share your Class A member status. To develop a press release, complete the news release form, either for new Class A members or renewed Class A members. The information provided will automatically pre-populate into a personalized press release that you can distribute to various media outlets.

Newsletter Article

Highlight your achievement in your facility's newsletter. Two versions of the special Class A newsletter article are available for use, either as a PDF or Word version.

Call for nominations

Nominations are due by June 30, 2018

Posted on behalf of Peter J. Grass, CGCS – 2018 GCSAA Nominating Committee Chairman

The following offices will be up for election for the GCSAA Board of Directors at the 2019 Annual Meeting in San Diego, CA:

- President
- Vice president
- Secretary/treasurer
- Director (three positions)

The deadline for nominations for the 2019 GCSAA Board of Directors is June 30, 2018. Click here for more information

Did you miss these FREE Labor-related webcasts:

<u>I-9 Compliance and Worksite Enforcement in 2018</u> Christopher Thomas

June 30: OSHA 101 How to Prepare for and Handle an
OSHA Inspection or Whistleblower Investigation
with an Update on the Agency's New Electronic
Recordkeeping Requirements
Matthew Linton

Upcoming FREE webcasts:

June 26: <u>Fertilización y Nuevas Tecnologías en la Nutrición de</u>
<u>Campos de Golf</u>
<u>José Ángel Sánchez Alcalá</u>

June 28<u>ABCs of Algae 2.0</u> Erwin McKone, CGCS

Again, if I can be of any assistance, please feel free to contact me.

Kevin Doyle
GCSAA Field Staff
kdoyle@gcsaa.org
Follow me on Twitter @GCSAA_NE

Divot Drift

Welcome New Members

Bill Bartels

Affiliate, Tanto Irrigation

Robert Grant

Assistant, International Golf Club

Lisa Golden

Affiliate, MTE - Turf Equipment Solutions

Wes Weyant

Affiliate, Finch Services

Jim Murray

Affiliate, VGM Club

VGM Club

Friend of the Association

Jeffrey Tibbetts

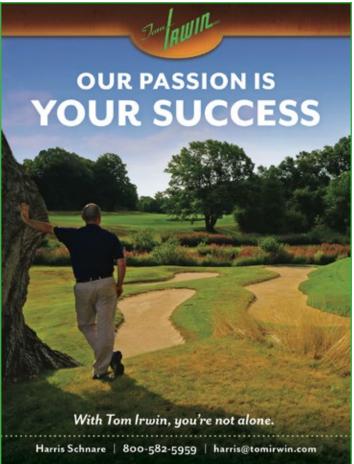
Superintendent, Quinnatisset Country Club

Welcome Back

Fred Murray

Superintendent, Chelmsford Country Club





As in the past, *The Newsletter* continues to invite Affiliate members to submit a press release about new personnel, new products or a company bio. We will print each and every release **free of charge**. This is a great way to advertise for free. Who said nothing in this world is free? Free advertising to better your company, wow what an offer.



The price is \$500 for one year which will be re-occurring annually from your first billing unless otherwise specified.

For more information, please contact Kris Armando at 508-745-8555 or karmando8@gmail.com



Total Solutions

For over 40 years, Turf Products continues to be the single source supplier for all your irrigation and turf management equipment, delivering superior quality and unmatched customer service to the golf industry.



Please patronize these Friends of the Association

Agresource, Inc.

110 Boxford Rd. Rowley, MA 01969

Agresource Inc. is a proud manufacturer and distributor of quality compost, soil, and sand throughout the northeast for over 30 years.

Agresport, a division of Agresource focused on materials and services specifically for the golf and sports fields market working together to enhance and maintain your unique properties

Dave Harding office: (978) 388-5110

cell: (978) 904-1203

Mike Carignan 978-270-9132 mcarignan@agresourceinc.com

www.agresourceinc.com

Allen's Seed

693 S. County Trail Exeter, RI 02822

Specializing in quality seed, fertilizer, chemicals, & related golf course maintenance supplies.

1-800-527-3898 info@allenseed.com

www.allensseed.com

Atlantic Golf & Turf

9 Industrial Boulevard Turners Falls, MA 01376

Specializing in agronomy through the distribution of fertilizer, seed & chemicals throughout New England.

Chris Cowan (413) 530-5040 Paul Jamrog (401) 524-3322 Scott Mackintosh CPAg (774) 551-6083 www.atlanticgolfandturf.com

A-OK Turf Equipment Inc.

1357 Main St. Coventry, RI 02816-8435

Lastec, Tycrop, Blec, Wiedenmann, Therrien, Graden, Sweep & Fill, Baroness, & used equipment.

Mike Cornicelli (401) 826-2584

www.pavewithasi.com

Barenbrug USA

Suppliers of supercharged bentgrasses now with Aquatrols, Turf Blue HGT, Regenerating perennial rye (RPG), and Turfsaver RTF, the only rhizomatous tall fescue on the market.

10549 Hammond Hill Road East Otto, NY 14729

BASF Turf & Ornamental

PO Box 111 West Dennis, MA 02670

"We don't make the turf. We make it better."

Pete Jacobson (919) 530-9062 peter.jacobson@basf.com

BACKED by BAYER

Building on an already solid foundation of proven products to help you succeed.

Brian Giblin (508) 439-9809 brian.giblin@bayer.com

www.backedbybayer.com

Beals & Thomas, Inc.

144 Turnpike Road Southborough, MA 01772

32 Court Street Plymouth, MA 02360

Civil Engineers-Landscape Architects-Land Surveyors-Planners-Environmental Specialists

Sarah Stearns 508-366-0560 sstearns@bealsandthomas.com

Beals & Thomas specializes in golf course site design services including irrigation pond analysis & design, drainage & utility improvements, permitting, hydrogeologic evaluations, construction administration, boundary & topographic surveys, master planning & project design.

The Cardinals, Inc.

166 River Rd., PO Box 520 Unionville, CT 06085

Golf course & landscape supplies.

John Callahan (860) 916-3947 Dennis Friel (617) 755-6558

Cavicchio Greenhouses, Inc.

110 Codjer Lane Sudbury, MA 01776

Annuals, perennials, garden mums, ground covers, loam, & mulch.

Darren Young (978) 443-7177

Charles C. Hart Seed Co., Inc.

304 Main St. Wethersfield, CT 06109

Authorized distributor for Bayer, Syngenta, Grigg Brothers foliar fertilizers, & Aquatrols. Specializing in custom seed blends.

Robin Hayes (508) 237-2642

Country Club Enterprises

PO Box 670, 29 Tobey Rd. W. Wareham, MA 02676

Club Car golf cars, Carryall utility vehicles.

Keith Tortorella (508) 982-4820 Danny Brown (603) 365-6751 Mike Giles (978) 454-5472

Crop Production Services

Suppliers of Chemicals, Fertilizer, & Grass Seed

(978) 685-3300 Nick Burchard (401) 601-7213

Drew Cummins (401) 952-4219

www.cpsagu.com

DAF Services, Inc.

20 Lawnacre Rd. Windsor Locks, CT 06096

Custom pumping solutions. Custom pump controls. Complete pump service. Serving all of New England.

Dick Young (860) 623-5207

DeLea Sod Farms

486 Church Street Wood River Junction, RI 02894

DeLea Sod Farms provides first quality tallgrasses & bentgrass to the landscape & golf markets. Full line of U.S. Silica Greens topdressing & bunker sands.

Scott McLeod 800-344-7637 smcleod@deleasod.com

www.deleasod.com

Dependable Petroleum Service

One Roberts Road Plymouth, MA 02360

UST / AST facility maintenance, installation & compliance testing.

Bruce Garrett / Francis Turner (508) 747-6238

bgarrett@dependablecompany.com www.dependablecompany.com

DGM Systems

153A Foster Center Road Foster, RI 02825

Golf & Sports Turf Specialty Products & Services

Office (401) 647-0550 Manny Mihailides (401) 524-8999 David Mihailides (401) 742-1177

Visit www.dgmsystems.com



Finch Services, Inc.

Finch Services is your premier John Deere Golf Distributor in the Northeast.

Wesley Weyant (978) 758-8671 Bill Rockwell (508) 789-5293 Dan Paradise (978) 853-2916 Eric Berg (516) 473-3321

Call or visit our website at www.finchinc.com

Five Star Golf Cars & Utility Vehicles

724 MacArthur Boulevard Pocasset, MA 02559

E-Z GO Golf Cars, Cushman Utility Vehicles

Tim Russell (603) 557-3463

G. Fialkosky Lawn Sprinklers

PO Box 600645 Newton, MA 02460

Irrigation services to golf courses throughout New England.

Gary Fialkosky (617) 293-8632

www.garyfialkoskylawnsprinklers.com

Green Sight Agronomics

12 Channel Street, Ste 605 Boston, MA 02210

617-855-5021

Turn-key automated turfgrass monitoring using drones. We deliver maps of moisture variation and turf stress daily.

Matt Lapinski 978-551-0093

www.greensightag.com

Harrell's LLC

19 Technology Drive Auburn, MA 01501

Turf & Ornamental supplies.

Chuck Bramhall (508) 400-0600 Jim Cohen (978) 337-0222 Mike Kroian (401) 265-5353 Mike Nagle (508) 380-1668 Jim Favreau (978) 227-2758

Helena Chemical Company

101 Elm Street Hatfield, MA 01038

National distributors of all your turf chemicals & fertilizers. Extensive line of Helena Branded wetting agents, foliars, micro nutrients & adjuvants.

Louis Bettencourt, CGCS (978) 580-8166 Chris Leonard (339) 793-3705

www.helenachemical.com

International Golf Construction Co.

5 Purcell Rd. Arlington, MA 02474

Golf course construction.

Antonios Paganis (781) 648-2351 (508) 428-3022

Irrigation Management & Services

21 Lakeview Ave. Natick, MA 01760

Irrigation consultation, design, & system evaluation.

Bob Healey, ASIC, CID (508) 653-0625

Ken Jones Tire, Inc.

71-73 Chandler St. Worcester, MA 01613

Distributor of tires for lawn & garden, trucks, cars, industrial equipment, & golf cars.

Gerry Jones (508) 755-5255

Larchmont Engineering & Irrigation

11 Larchmont Lane Lexington, MA 02420

Offering a full range of inventory for irrigation drainage, pumps, fountains & landscape lighting products & services for all of your residential & commercial needs.

(781) 862-2550 Susan Tropeano

Lazaro's Golf Course Supplies & Accessories

dba Hammond Paint & Chemical Co., Inc.

738 Main St., Suite 223 Waltham, MA 02154

Complete line for all your of golf course supplies. Par Aide, Standard, Eagle One, turf & ornamentals, aquatics, turf marking paint, safety items, adjuvants.

Joe Lazaro-cell: (617) 285-8670 Fax: (781) 647-0787 Email: jlazaro698@aol.com

www.lazarogolfcoursesupplies.com

Maher Services

71 Concord Street N. Reading, MA 01864

Well drilling, pump service & well maintenance

Peter Maher cell: (781) 953-8167 or (978) 664-WELL (9355) Fax (978) 664-9356

www.maherserv.com

Maltby & Company

30 Old Page Street, P.O. Box 364 Stoughton, MA 02072

Provides expert tree pruning, tree removal & tree planting services. Our two other divisions include Natural Tree & Lawn Care, which treats for winter moth caterpillars, ticks & mosquitoes etc. Forest Floor recycling manufactures color enhanced mulch & natural composted leaf mulch.

For more information or to speak with one of our arborists please call Bill Maltby at (781) 344-3900

MAS Golf Course Construction LLC

51 Saddle Hill Rd. Hopkinton, MA 01748

Fulfilling all your renovation and construction needs.

Matthew Staffieri (508) 243-2443

www.masgolfconstruction.com

McNulty Construction Corp.

P. O. Box 3218 Framingham, MA 01705

Asphalt paving of cart paths, walkways, parking areas; imprinted asphalt.

John McNulty (508) 879-8875

MTE, Inc. -Turf Equipment Solutions

115 Franklin Street Extension Derry, NH 03038

New England's source for equipment: New & pre-owned mowers, tractors, & maintenance items from: Jacobsen, Turfco, Smithco, Ventrac, Redexim, Neary Grinders, Ryan, Buffalo Turbine, Mahindra, Gravely, Standard, Par-Aide & others. Sales, Parts, & Service all brands.

Derry Shop: (603) 404-2286 Mark Casey: (617) 990-2427 Eastern MA Jess Hamilton: (603) 500-3936 NH Sean Smith: (207) 385-6684 ME Lisa Golden: (978) 857-3726



Please patronize these Friends of the Association

Mungeam Cornish Golf Design, Inc.

195 SW Main Street Douglas, MA 01516

Golf course architects

Office: (508) 476-5630 Cell: (508) 873-0103 Email: info@mcgolfdesign.com

Contact: Mark A. Mungeam, ASGCA

www.mcgolfdesign.com

New England Specialty Soils

435 Lancaster Street Leominster, MA 01453

1mm. Top Dressing Sand, High Density Bunker Sand, Rootzone Mixes, Tee Blends, Divot Mixes, Bridging Stone, Cart Path Mix, Infield Mixes, Inorganic Amendments, SLOPE LOCK Soil.

Bob Doran (978) 230-2244

www.nesoils.com

New England Turf Farm, Inc.

P.O. Box 777 West Kingston, RI 02892

Many types of tallgrasses and bentgrass available for golf courses, sports turf and landscapers. Expert installation available.

Office: (800) 451-2900 Ernie Ketchum (508) 364-4428 erniesod@comcast.net Mike Brown (508) 272-1827

www.newenglandturf.com

NMP Golf Construction Corp.

25 Bishop Ave. Ste. A-2, Williston, VT 05495

Golf course construction

Mario Poirier (888) 707-0787

Northeast Golf & Turf Supply

6 Dearborn Road Peabody, MA 01960

Complete line of Golf Course, Landscape & Lawn Care

Construction & Maintenance Supplies

Tom Rowell (978) 317-0673 Jeff Brown (508) 868-8495 Dan Ricker (978) 317-7320

North Shore Hydroseeding

20 Wenham St. Danvers, MA 01923

Hydroseeding & erosion control services.

Brian King (978) 762-8737

www.nshydro.com

On-Course Golf Inc., Design/Build

16 Maple Street Acton, MA 01720

Golf Course Craftsmen. We serve all your remodeling and renovation needs. You can trust your project with us! We make you look good!

Sean Hanley (978) 337-6661

www.on-coursegolf.com

Precision Laboratories

1428 S. Shields Drive Waukegan, IL 60083

Specialized chemistries that enhance plants, seeds, soil and water.

Greg Bennett 978-877-3772

www.precisionlab.com

Putnam Pipe Corp.

Hopkinton & Taunton, MA

Distributor of water, sewer, drain and stormwater pipe & fittings. Erosion & sediment control products. Free delivery & 24-hour service.

David Putnam 508-435-3090

Read Custom Soils

5 Pond Park Road, Suite 1 Hingham, MA 02043

Consistent sand for the next twenty years. Top dressing sands, root zone blends, high density bunker sand, "early green" black sand, divot & cart path mixes.

Mark Pendergrast (617) 686-5590 Garrett Whitney (617) 697-4247 Matt Medeiros (508) 951-6139 Ed Downing (508) 440-1833

www.readcustomsoils.com

Saturated Solutions

18 Evergreen Road Northford, CT 06472

Greg Moore (203) 980-1301

Saturated Solutions is the sole distributor of the Air2G2 Machine for sales & contracted services. Replenish your soils with oxygen when it needs it most in any conditions with no disruption.

saturated solutions llc.com

Select Source

3208 Peach Street Erie, PA 16508

National, full line distributor of turf, ornamental & specialty products. Exclusive distributor of Prime Source branded pesticides & specialty products.

Mike Blatt, Northeast Territory Manager (814) 440-7658

SiteOne Landscape Supply, LLC

300 Colonial Parkway, Suite 600 Roswell, GA 30076

Offering our customers the most complete line of products, service & expertise in the industry.

Ron Tumiski (800) 321-5325 ext. 6219

Sodco Inc.

PO Box 2 Slocum, Rl 02877

1-800-341-6900

Black Beauty, Tall Fescue, Green & Fairway Height Bent, Short Cut Black Beauty, Short Cut Blue, 90-10 Fine Fescue

Installation options available Contact: Pat Hogan, Alicia Pearson

Southwest Putting Greens of Boston

P.O. Box 827 Westford, MA 01886

Synthetic turf, tee lines, practice greens, outdoor & indoor practice facilities.

Douglas Preston (978) 250-5996



Sportscapes Unlimited LLC

PO Box 1686 Duxbury, MA 02332

Specializing in fairway aeration & cleanup, deep tine aeration, Air2G2 aeration & full seeding services.

Mike Lucier 617-913-8958 mijke@sportscapesunlimited.com

sportscapesunlimited.com

Stumps Are Us Inc.

Manchester, NH

Professional stump chipping service.

Brendan McQuade (603) 625-4165

Syngenta Professional Products

P.O. Box 1775 Wells, ME 04090

John Bresnahan (413) 333-9914 Melissa Hyner Gugliotti (860) 221-5712

Target Specialty Products

165 Grove Street, Suite 70 Franklin, MA 02038

Supplier of fertilizer, chemicals & grass seed.

Jim Pritchard, Territory Manager 401-862-1098 Glenn Larrabee 774-670-8880

Tartan Farms, LLC

P.O. Box 983 West Kingston, RI 02892

Dave Wallace (401) 641-0306

Tanto Irrigation

5 N. Payne street Elmsford, NY 10532

Golf Irrigation specialists. Proudly providing the Golf Industry with irrigation services for over 50 Years.

Bill Bartels 914-347-5151

tantoirrigation.com

Tom Irwin Inc.

13 A Street Burlington, MA 01803

(800) 582-5959

We bring you a network of professionals and innovative solutions dedicated to your success.

With Tom Irwin, you're not alone.

Tree Tech, Inc.

6 Springbrook Rd Foxboro, MA 02035

Foxboro, Wellesley, Fall River

Full service tree service specializing in zero impact tree removal, stump grinding, tree pruning & tree risk assessments by our team of Certified Arborists.

Andy Felix (508) 543-5644

Tuckahoe Turf Farms, Inc.

PO Box 167

Wood River Junction, Rl 02894

Many varieties of turfgrass sod for the golf course. Bentgrass, Bluegrass, Fine and Tall Fescues, Blends and Mixes.

800-556-6985

Turf Enhancement Enterprises

Featuring Floratine products, JRM tines and bed knives and Greenleaf Turbo Drop air induction spray nozzles.

Tom Fox 508-450-9254

Brian Juneau 781-738-3201

Turf Cloud, Inc.

39 Mountain Gate Road Ashland, MA 01721

Whether you're focused on your turf, your family, your friends, or your hobbies, our goal is to provide administrative assistance to your operation, so you can have just that, more time! Turf Cloud, Inc.'s unique passion for technology, coupled with years of turf grass experience can offer you superior data tracking programs and insight to web strategies to increase your time and productivity. Ask us how today!

Jason VanBuskirk (774) 244-2630 jvb@turfcloud.com

www.turfcloud.com

Turf Products

157 Moody Rd. Enfield, CT 06082

Toro Equipment & Irrigation— Serving the industry since 1970

800-243-4355

Bill Conley

Nat Binns (332) 351-5189 Tim Berge (860) 490-2787, Andy Melone (508) 561-0364

www.turfproductscorp.com

U.S. Pavement Services

41 Industrial Parkway Woburn, MA 01801

Ken Sprague 781-825-3290

Providing asphalt paving, cart paths and walkways, line striping and concrete work.

Valley Green

14 Copper Beech Drive Kingston, MA 02364

Phone: (413) 533-0726 Fax: (413) 533-0792

"Wholesale distributor of turf products"

Doug Dondero (508) 944-3262 Jon Targett (978) 855-0932 Joe Trosky (860) 508-9875

Winding Brook Turf Farm

Wethersfield, CT and Lyman, ME

240 Griswold Road Wethersfield, CT 06109 Kathy Arcari (401) 639-5462 karcari@windingbrookturf.net

www.windingbrookturf.com

WinField United

29 Gilmore Drive–Unit C Sutton, MA 01590

Using industry-leading insights to provide you with the products that help you win.

Mark Guyer 508-372-9121

Winterberry Irrigation

Pump service, installation and sales. Irrigation installation, service, repairs, and sales. Wire tracking, GPS mapping, grounding testing, start-up, and winterization.

Matt Faherty 860-681-8982 mfaherty@winterberrylandscape.com

Visit www.winterberryirrigation.com





Golf Course Superintendents Association of New England The Newsletter–Rate Schedule

THE NEWSLETTER DISPLAY ADVERTISING ORDER FORM

Company Name:			Phone:		
Address:					
Contact Name: Email:					
Issues (List month and total number):					
List month and total number).					
Amount of Check:(Made payable to "GCSA					")
	Monthly	4 Times Per Yr.	6 Times Per Yr.	8 Times Per Yr.	Annual Rate
Member Rates:	Rate	(Save 5%)	(Save 10%)	(Save 10%)	(Save 15%)
☐ 1/4 page (vertical; 3.75" wide x 5" deep)	□ \$ 90.00	□ \$ 342.00	□ \$ 486.00	□ \$ 648.00	□ \$ 918.00
☐ 1/2 page (horizontal; 7.5" wide x 5" deep)	\$150.00	□ \$ 570.00	□ \$810.00	\$1080.00	□ \$1530.00
☐ Full Page (vertical; 7.5" wide x 10" deep)	□ \$200.00	□ \$ 760.00	\$1080.00	\$1440.00	□ \$2040.00
Non-Member Rates: *All payments must be received in full before the ad appears in The Newsletter.					
☐ 1/4 page (vertical; 3.75" wide x 5" deep)	□ \$120.00	□ \$456.00	□ \$648.00	□ \$864.00	□ \$1224.00
☐ 1/2 page (horizontal; 7.5" wide x 5" deep)	□ \$180.00	□ \$684.00	□ \$972.00	□ \$1296.00	□ \$1836.00
☐ Full Page (vertical; 7.5" wide x 10" deep)	□ \$240.00	\$912.00	\$1296.00	\$1728.00	□ \$2448.00

Ad Preparation Specifications:

File Specifications for Ads Supplied in Digital Format: Files should be created at 300dpi at the correct size for that ad. Formats preferred are JPG and PDF. Full color is available with all ads. Please send ads to Don Hearn at the email address below.

Send all Newsletter ads to:

Don Hearn, CGCS 300 Arnold Palmer Blvd., Norton, MA 02766 Email: donhearn@gcsane.org



^{*} **Deadline for ads:** The first of the month for that month's issue.