

NEWSLETTER

Vol. 1 No. 3

September-October

1978

“SKIP” CAMERON APPLAUDED AT 1978 STATE OPEN

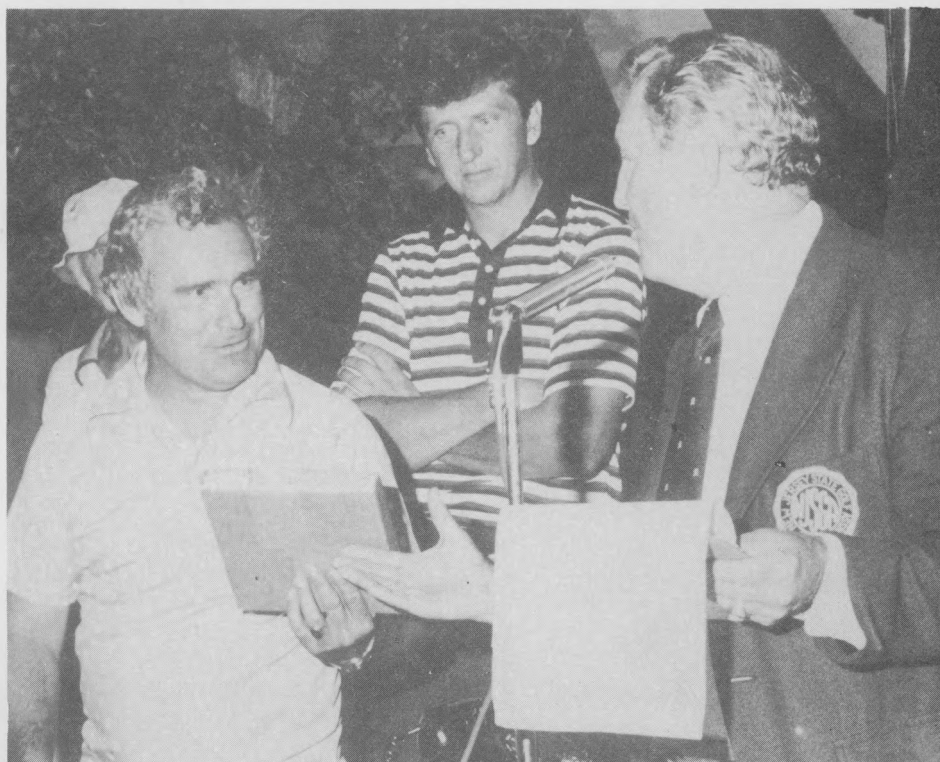
“Skip” Cameron, as was expected, presented a well conditioned golf course for this year’s State Open Tournament. Accolades were many; coming from the golf professionals in particular.

81 Professionals and 52 Amateurs were privileged to play Canoe Brook’s challenging, 6891 Yd.-Par 72, North Course over a grueling three day period.

Even though the beautiful 76 year old course was toughened up for the tournament . . . it was made to play as fair as possible. The rough was not a contributing factor as regarded “toughness-of-play”; having been maintained throughout the tournament on the low side.

Tom Ulozas, Bamm Hollow Country Club’s popular Golf Professional, emerged as State Open winner when he came in at 5 over par. Home Pro, Bob Ross, took second honors when he carded 8 over par for the tournament. Incidentally, stroke average for the tournament was 79.4.

Other datum that might be of interest are as follows: 2 Eagles were recorded, 422 Birdies, 3,085 Pars, 1898 Bogies, 361 Double Bogies, 47 Triple Bogies and 17 others.



Maurice “Skip” Cameron, Host Superintendent, Canoe Brook Country Club holding “gift of appreciation” presented to him by Stanley Doggett, President, New Jersey State Golf Association. Looking on is winner of this year’s State Open, Tom Ulozas, Head Professional, Bamm Hollow Country Club.

PRESIDENT’S MESSAGE

With the publication of this third newsletter we can, I hope, mark the passing of the most difficult months of another Summer season . . . a season that was generally easy on most of us until late July, but managed, also, to come across with the customary adversities during the August home stretch.

As of this writing, the Association has had what I and the Board of Directors

feel . . . has been a successful year; although many wrinkles still need to be ironed out of our operation. Some of these have been mentioned, by members, to me personally; some to officers and district directors. We appreciate the frankness of members in bringing complaints directly to our attention . . . and you can be sure that your criticisms and/or suggestions are considered at the subsequent Board

meeting. Keep in mind, also, that although the annual meeting is still quite a way off, the annual meeting is the forum where any situation troubling a member can be brought to the attention to the Association . One persistent difficulty which has been with us for years . . . is that of members coming to golf meetings, playing golf and then leaving before
(continued on page 2)

Golf Course Superintendents Association of New Jersey

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PRESIDENT'S MESSAGE (continued from page 1)



Joseph R. Flaherty
President



dinner. Not only does this create obvious and unnecessary problems for the host club's management; it is embarrassing to the Association which has given the club a guarantee on the number for which to plan dinner arrangements. Because the Association has not generally been held responsible for dinners guaranteed, but not sold... has been due only to the generous cooperation of many managers... a situation which though convenient at the time... will, if continues unchecked, inevitably make it difficult to obtain clubs for future meeting sites. By the time you read this message we will have tried a different approach to the problem... one used some years ago. We will be selling dinner tickets at the first tee to those playing golf. During the cocktail hour we will continue to sell tickets to those who did not play golf, but who have come to join us for dinner. Hopefully, this will help alleviate an increasingly embarrassing situation... one that reflects professionally on all of us.

Also by the time you receive this message, the name of immediate Past President Paul Boizelle will have been offered in candidacy for a seat on the Board of Directors; Golf Course

Superintendents Association of America. Paul has the unanimous support of all of your Officers and Directors in his decision to run for national office, and I'm certain that he can count on the total commitment of our State Association... in support of his efforts. Paul's dedication to the advancement of our profession; expressed personal sincerity, has been well demonstrated over the past years on the local level... will be a tremendous asset to all Superintendents when given the opportunity to be a real influence at GCSAA headquarters, as well as nationwide credit to the GCSAA of New Jersey who nominated him.

In behalf of the Association, I would like to thank the members of Districts 4 and 6, Joe Spang (OUR HOST), Dr. Henry Indyk and all of our Exhibitors for having contributed so much to make our Annual Field day a success. For your information, 641 people registered during the course of the day's activities; thereby establishing a new record for attendance for Field Day. Our previous high (502) was set last year at Hopewell Valley.

In closing, let me solicit any constructive criticisms and suggestions from the membership. Your ideas are essential to the vitality and progree of the Association; and you can be certain that every idea channeled to the Board of Directors is given our most thorough consideration.

Golf's Hardest Shot – Some Opinions

The hardest shot is a mashie at 90 yards from the green, where the ball has to be played against an oak tree, bounces back into a sandtrap, hits a stone, bounces on the green and then rolls into the cup. That shot is so difficult I have made it only once.

Zeppo Marks, 1923

I am still undecided as to which of these two is the hardest shot in golf for me – any unconceded putt, or the explosion shot off the first tee. Both have caused me more strokes than I care to write about. Ring Lardner, 1924 I am stumped when it comes to saying which is the hardest shot in golf for

me, but I know the easiest one – the first shot at the 19th Hole.

W.C. Fields, 1925

SO WHAT'S A BILLION?

The FDIC News, which is published by employees of the Federal Deposit Insurance Corp., suggests that most people have lost sight of how much a billion really is.

"One billion seconds ago, the first atomic bomb had not yet been exploded. One billion minutes ago, Christ was still on earth. One billion hours ago, men were still living in caves. Yet one billion dollars ago, in terms of government spending, was yesterday."

WALSH GAINS CERTIFICATION

Edward W. Walsh, Golf Course Superintendent at Ridgewood Country Club, Ridgewood, N.J., recently completed the stringent Certification requirements of his national professional organization, the Golf Course Superintendents Association of America.

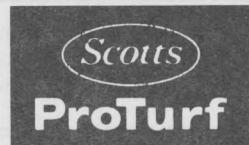
Ed, Superintendent of the Ridgewood Country Club since 1976, was honored in a presentation at the Colonia Country Club, Colonia, N.J., during a meeting of the Golf Course Superintendents Association of New Jersey. Joseph Flaherty, President of the Association made the formal presentation.

To attain Certification, Ed was required to meet eligibility requirements of tenure and experience and then successfully complete a six hour written examination. Areas covered in the test included the turf management, pesticide usage, business administration, leadership, the game of golf and knowledge of GCSAA.

A level of proven competence achieved by few golf course superintendents in the United States, the certification program was initiated by GCSAA in 1971 to provide a means of verifying and individual's capabilities and qualifications on an objective basis.

Ed, currently serving as Director from District #1, also serves on the staff of the GCSANJ NEWSLETTER as Golf Editor.

By having achieved Certification, Ed becomes the fifteenth member of our Association to do so since the program became available.



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The new turf pest, *Ataenius spretulus*, has caused considerable damage to fairways, greens and tees in several states. And the problem is increasing. The white grub pest particularly likes Poa and bentgrass turf, although it has been found in bluegrass and other species.

What to look for.

Damage from the white grub appears in July or August, so begin looking for the pest in three-day intervals during the middle to latter part of June. If a dry-appearing area is spotted, positive identification can be made by pulling up small patches of turf. The turf should roll back like a carpet.

At the destructive white grub stage the larvae are about the size of a grain of rice. They can usually be found in the first two or three inches of soil where they feed on grass roots, thereby causing damage to the turf.

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ED'S CORNER with Ed Walsh

With it's over abundance of trees, narrow fairways, well placed sand traps and water hazards . . . Roxiticus proved to be quite a test for our first two-man-best-ball championship. Scores were generally high . . . although the winning team ran away from the rest of the field. The five teams finishing behind the winners were decided by "match of cards."

Bill Muskivitch and "Huck" Hempel were our winners. Their net score of 58 was "built" around "Huck's" general consistency and Bill's play on the Par 3's. Bill received a shot on each of the Par 3 holes (19 HDCP); playing them in one under Par . . . resulting in a net of 7 shots for those four holes. Tough to beat that kind of play . . . wouldn't you agree? . . .

Finishing second with a net score of 64 was the team of Ron Clayton and Gary Koopman.

The team of Clyde Ashton and Ron Sickler finished third with a score of 64, also.

Finishing 4th. was the team of Wes Downing and Tom Murphy . . . their net . . . :64.

Bob Kapherr and "Sabby" DeFalco placed fifth with a net 65. Al Foster, teamed up with Harvey Dreibelbis to take sixth place honors with a net 65, also.

The longest drive of the day was hit by "Jiggs" Remo.

Prizes were awarded to Drew Kisonak and Dick Grant for being closest to the pin on the 9th. hole. Dick was originally awarded the prize, but further investigation showed that a mistake had been made; Drew actually hitting the ball closer . . . our apologies to both Dick and Drew for our oversight . . .

Roy Bossolt and "Sky" Bergen silenced the skeptics who said they were not the worst team entered in the tournament by finishing 6 shots higher than the next closest team. Bossolt and Bergen received the Horses A--Trophy; vowing to return and defend that Distinctive award next year.

36 teams participated in the tournament . . . all seeming to enjoy themselves . . .

Some problems arose with the handicaps, but that seemed to help more than it hurt.

We look forward to presenting this

tournament next year and hope both the field and enjoyment will continue to increase . . .

Our sincere thanks go to Bob Ribbans and the Management of Roxiticus for their help and cooperation in making our tournament a complete success. Baltusrol proved to be every bit the SUPER course we had heard it was. 90 players participated in the kickers tournament; John Zaccaro, Green Chairman at Colonia C.C., finishing with a low gross of 74 . . . Larry Munther and Wayne Ballinger taking 1st. Prizes when their number (77) was drawn.

Ron Sickler won closest to the pin . . . "Big John" Schoellner hit the longest drive.

Steve Miller came in with a 131 . . . and it is my strong opinion . . . that given a partner with equal skills . . . Steve might give Roy and "Sky" a run for their money in next years Best Ball Championship . . .

John Schoellner insists that the person who hits his drive 280 yds. (That's what John hit) . . . will win the GCSANJ Championship at Essex County (John's course) in September.



Andrew Wilson
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VOX POP

*with Andrew Bertoni

Or maybe this should be entitled, "Don't kill the goose that lays the golden egg." Whatever. There is one thing that is very disturbing — it is the insidious poison of jumping on the ridiculous low bid.

When they asked the astronaut what his thoughts were during the blast off, he responded, "It was assuring that the program and capsule did not go to the lowest bidder!"

The Super has been trained to save money, which is good, as opposed to wasting money. But where does that money go that he has saved? To the Club House for draperies? Or for the ladies powder room again? Or maybe to replace last year's new rugs? Actually, what you save on low bids is a very small part of your budget.

A manager does not ask for low bids on steaks, or on roasts, or on liquor. A pro does not seek low bids on sets of clubs. A member does not request the lowest bid for membership dues. I feel that you are deceiving the golfer if you give him the poorest return for his money. Low bidding degrades the Super and eventually he strangles

himself by continually lowering his and the club's standards.

Another cause for concern is that the supplier who gives service — and that is an intangible that no price can set — will no longer be able to finance that service, and he is the one who has regularly supported the National, State, and local turf grass programs. Also, you can write off any donation for the local association's summer picnics and Christmas parties. He has always been the mainstay of educational meetings. It becomes a two way street. The supplier must survive to help you, the Super, and the Country Club to survive.

If the unreasonable low bidding continues, one competitor will drive out all the rest, and then a monopoly will be created. This is a big worry to interested people. If you think supplies, equipment, etc. are high now, wait until you deal with a monopoly with no healthy competition. The Arab oil monopoly will be a mickey mouse operation compared to this!

Why am I interested? I'm afraid that you, the Super, will get burned — and burned badly. The service you have been accustomed to will falter. The part you wanted at 5:00 a.m. Monday may take 3 days in the mail. The warm friendship of the supplier, who you need every bit as much as he needs you, will become very cold and businesslike. Sometime take time out to ponder what you, the turf man, owes the green industry. The tremendous strides we have made in turf grass management has been a cooperative effort of education, industry, and you. In our golf operations, we need all the help we can get. Don't sell yourself cheaply — or your Club. (If your committee or members complain, then how come they play, eat, and drink at the Club and pay dues for the privilege, when

they could do the same elsewhere and save the dues?) Far-fetched? I don't know!

Let me quote John Ruskin: "The common law of business balance prohibits paying a little and getting a lot — it can't be done. If you deal with the lowest bidder, it is well to add something for the risk you run. And if you do that, you will have enough to pay for the something better!"

I feel that self respect in this wonderful world of golf is important. Please don't take it away from yourself, your club, or your reputable supplier.

*Andrew Bertoni

Began his golf course career in 1946 when he was named Superintendent at Burton Hills C.C., Ann Arbor, Michigan where he remained until 1952. Andy's next move was to Meadowbrook C.C., Northville, Michigan where he resided until 1969. While Superintendent at Meadowbrook he hosted 5 Major Golf Tournaments; including the 1955 National PGA Tournament.

During the course of his career as a Superintendent, Andy served on the GCSAA Board of Directors for 6 years. After receiving his BS degree from the University of Michigan in 1945 Andy moved on to Notre Dame University where he did his Post Graduate work. Dedicated to promoting the Golf Course Superintendent . . . who Andy calls "the number one man in the golf industry," our guest columnist is now employed by the W.A. Cleary Corp., Somerset, New Jersey as that company's Midwest representative.

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ED WALSH

If that's the case . . . we are all in trouble . . . although Pete Pedrazzi might have a shot at it. I've seen Pete a 4 Putt by the hole so fast that it seemed like 280 yds. . .

With the scores recorded in our handicap system . . . we should have the field equalled for the championship. Prizes will be awarded to first and second low net, low gross and commercial division winners.

The Annual Invitational Tournament plans are going well . . . the State PGA has mentioned the event in their monthly NEWSLETTER. During the past few weeks I have received calls from many pro's requesting more information about the tournament.

The response from our membership has been good . . . very good, as matter of fact.

Our committee feels the 36 team field will be filled shortly after the announcements have been sent out. Detailed information about our Invitational Tournament is included in another part of the NEWSLETTER. If any questions arise . . . please contact one of our committee members: Dick Grant, Ernie Rizzio, Fran Berdine, Bill Gaydush or Ed Walsh.

Joseph E. Flaherty

180 wnh.
Joseph E. Flaherty, a Past President of the Golf Course Superintendents Association of New Jersey (1960) died on June 17, 1978 at the age of 71. Joe began his long and distinguished career in 1929 when he was employed as a "greensman" at the Oyster Harbor Club, Osterville, Mass. In 1936, Joe resigned his position as Foreman at Oyster Harbor to accept the offer of the Raritan Valley Golf Club when that club asked him to become their Superintendent.

From 1943 until 1945 (the war years) Joe was employed by Bakelite Corporation of America.

In early 1947, after having spent two seasons as the Superintendent at Homestead C.C., Joe became Superintendent at Manasquan River C.C. where he remained until retiring. At a Testimonial Dinner, given by the members, in his honor, Joe was made an Honorary Member of Manasquan River on August 4, 1977.

Joe is survived by his wife, Agatha; a brother, Robert, and a Sister, Mrs. Helen Leone of Brookline, Mass., a son, Joseph and four grandchildren who reside at Berkeley Heights,

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GCSAANJ INVITATIONAL TEAM CHAMPIONSHIP

Place: Edgewood Country Club
Rivervale Road
River Vale, New Jersey

Date: October 19, 1978 (Rain Date: October 26)

| | |
|----------------|----------|
| Buffet Lunch: | 11:00 AM |
| Shotgun Start: | 12:30 PM |
| Cocktails: | 6:00 PM |
| Dinner: | 7:30 PM |

Cost: \$120.00 Per Team (Foursomes Only)

Price includes: Golf, Lunch, Cocktail Hour and Dinner.

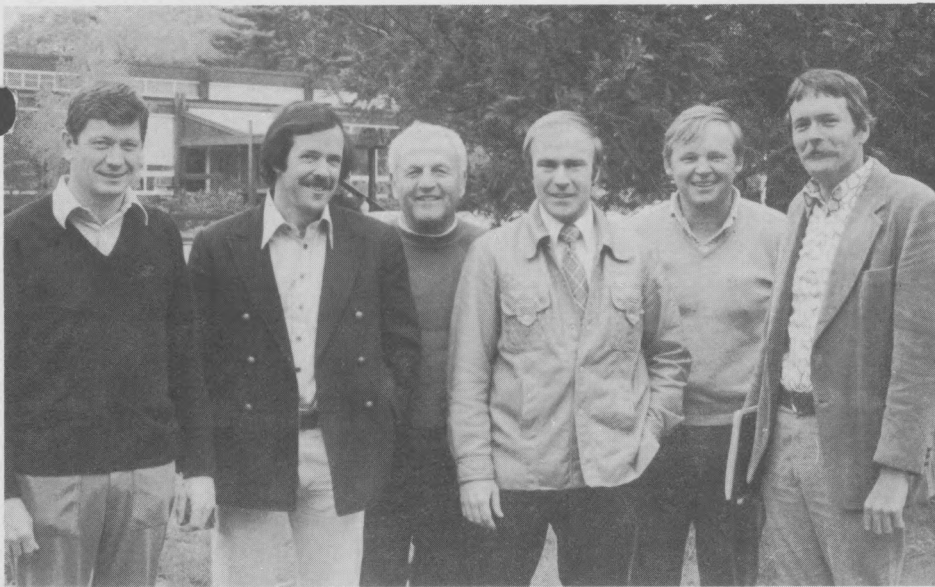
Team comprised of Superintendent, Golf Professional, Green Chairman & Club Official

Tournament: Best Ball of Four - 80% of Full Handicap

Prizes will be awarded to the **First Four Place Teams** and the winning Team will hold the Superintendent's Cup for one year.

This Tournament will be **limited** to the FIRST 36 TEAMS THAT REPLY.

GCSAA INVITATIONAL TOURNAMENT COMMITTEE



Committee Members: Reading left to right, Edgewood C. C.'s Golf Professional Mike Higuera, Bill Gaydosh, Ernie Rizzio, Fran Berdine, Dick Grant and Ed Walsh. Photo by Frank Bevelacqua.

NEW MEMBERS

John Crawley, Hillman's Golf Land, Class A, District #1
Edward S. Kern, Rolling Greens Exec. Golf Club, Class A, District #4
William Roland, Beacon Hill Country Club, Class B, District #7
Wayne Conover, Copper Hill Golf Club, Class B-1, District #4

CLASSIFICATION CHANGES

Robert Metzger, Darlington Golf Club, Class B to Class A, District #1
Gary Stedman, Battleground C.C., Class D to Class B, District #7
Stephen Finamore, Hominy Hill G.C., Class D to Class B, District #7
William Luthin, Ridgewood C.C., Class D to Class B-1, District #1

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COMING EVENTS

October 19, 1978
GCSANJ INVITATIONAL
TEAM CHAMPIONSHIP
Edgewood C.C.

October 18-19, 1978
GCSAA MANAGEMENT
SEMINAR # 2
Baltimore, MD.

November 1, 1978**
SCOTT PROTURF SEMINAR '79
Ramada Inn
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November 28-Dec. 1, 1978
EXPO '78
Hyatt House
Cherry Hill

**SCOTT PROTURF SEMINAR - 1979

When: Wednesday, November 1, 1978

Where: Ramada Inn; Exit 135, Garden State Parkway

Particulars: Coffee at 8:30 A.M.; Seminar begins at 9:00 A.M.
Lunch will be served at Noon
Seminar will end at 2:30 P.M.

This is the Golf Course Seminar. Anyone not having received a reservation card should contact:

Roy Griffiths (609) 228-1696 or
Fran Berdine (914) 733-4605

Association Trends reports that there are now 80 federal regulatory agencies, administering 1,000 federal regulatory programs, producing up to 10,000 new

regulations per year from 100,000 employees, at a cost estimated up to \$300 billion.

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Being an Effective Public Speaker

Most of us view an invitation to speak to a group with less than overwhelming enthusiasm — the first thing that usually comes to our minds is a thousand and one reasons why we can't possibly accept the invitation. Strange as it may seem, however, public speaking can actually be enjoyable if you remember that *knowledge* and *simplicity* are what make a good speaker.

Golf course superintendents are actually in an enviable situation — you know a great deal about a number of topics that interest many people. Almost any group you might be asked to address will have an interest in something you know a lot about, including landscaping, turf care and golf. When you can talk with enthusiasm about a topic you know well, you have taken a giant step toward being an accomplished speaker.

Most audiences are sympathetic — they are listening to you, presumably, to get information, not to hear a polished or humorous speaker talk down to them. Try to put yourself in their place — if you present your material in a simple, sincere way, using

non-technical terms, you're sure to be a hit.

You may find it useful to take along visual aids, such as slides or maps, to illustrate your talk. Not only do pictures make your explanations clearer, but they provide interest and variety to your listeners.

By promoting an image of yourself as an expert, you are contributing greatly to the public's understanding of golf course superintendents and the profession. Consider offering your services as a speaker to other organizations that you are associated with. You'll be surprised at the number of groups who would be delighted to have you as a speaker. For starters, think about garden clubs, your own golf club's membership, service organizations, special interest groups organized by your county agent or extension service and church and school groups.

Once you have established yourself as a willing and able speaker, you will probably have more invitations than you have time for. Sandwich in as many as you can, for you are doing both yourself and your profession a great service.



It pays
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Improve Pesticide Planning

If you could project, up to a year in advance, what types and amounts of pesticides you were likely to need, wouldn't your long-range planning be more accurate?

Many turf managers find that the more common pests and diseases are most likely to surface at a particular time of year. By keeping track of these cycles, they can tell well ahead of time what provisions they need to make to counteract potential problems.

An efficient method for forecasting your pesticide needs is to create an ongoing annual calendar, divided into months or weeks, as appropriate. Go through your records of actual pesticide usage for the past several years, noting in your calendar when pests or disease historically have appeared on your course and what action was most effective against them.

In addition to past experience, you should enter data collected from local experts, including universities, consultants and other superintendents. This information will make you aware of developing problems.

**SUPPORT
OUR
GCSANJ
PATRONS**

GCSAA NEWS

GCSAA members should soon receive their copy of the preview flyer announcing conference highlights in Atlanta, February 4-9, 1979. The pre-conference seminars will begin Saturday, February 3rd, with concurrent educational sessions beginning on Monday, February 5th., and continuing through Thursday, February 8. The conference will conclude on Friday with a tour of the Atlanta area golf courses.

Brochures for the 50th Annual International Turfgrass Conference and Show, containing detailed program information and registration materials will be mailed to all GCSAA members the first week of October.



GCSAA NEWS

*** Start making plans now to take your certification examination in Atlanta. For more information, write Palmer Maples at Headquarters. ***

*** GCSAA would appreciate hearing about any research you feel it should support or be interested in. Your suggestions should be sent to Palmer Maples at Headquarters, also. ***

*** Some reservations have been received at Headquarters for the

post-conference cruise of the Caribbean. If you haven't made your reservation, do so now! It's sure to be a memorable week. ***

*** GCSAA SEMINAR: MANAGEMENT #2 to be held Wednesday & Thursday, Oct. 18 & 19, 1978 at the QUALITY INN/WEST, 5501 Baltimore National Pk., Catonsville, Maryland. For housing, contact the INN. Enrollment is limited and

applications will be accepted in the following order: GCSAA Superintendents, GCSAA Members (non-superintendents), non-GCSAA Superintendents and others. The registration fee of \$80.00 for GCSAA Members and \$115.00 for all others. Lunches during the two-day seminar are included in the registration fee; however, all other meals and housing are NOT included and are the responsibility of each individual attending the seminar. ***

Golf Course Superintendents Association of New Jersey
Box 231
Cook College - Rutgers University
New Brunswick, N.J. 08903