

September 24 Host: Ed Nickelsen, Montclair Golf Club, District 2, Invitational Tournament September 29 - October 2 USGA Ladies Senior Amateur, Spring Lake G.C. Host: Walt Will October 1 TPC Day, Green Pond Golf Club, Rockaway, N.J. Hosts: Ernie Rizzio and Rick Berberick October 7 Monroe Invitational, Monroe Country Club,

Monroe, N.Y. Hosts: Rich Brown and Ed Walsh

October 13 Field Day, District 6 October

Host: John Klosiewicz, Wildwood Golf and Country Club: Dist. 8 November

> Annual Meeting December 19

Christmas Party, Shackamaxon Country Club. Host: Jack Martin; Chairman: Bert Jones

GCSAA Selects San Francisco for 1985 Convention Site

San Francisco's soon to be completed George R. Moscone Convention Center will be the site of the Golf Course Superintendents Association of America's 56th International Turfgrass Conference and Show January 30-February 5, 1985, GCSAA President Michael R. Bavier, CGCS, announced today.

"Besides its excellent convention facilities, San Francisco offers a wide variety of activities for the entire family. We're confident that San Francisco will be one of our most popular conference destinations," Bavier said.

Since its beginning in 1927, GCSAA's Turfgrass Trade Show has grown so large that relatively few convention centers in the U.S. can house its more than 200 annual exhibitors, Bavier noted. The Moscone Convention Center, scheduled for completion this fall, is the largest column-free exhibit hall in the United States, with 275,000 square feet of unobstructed exhibit space. It is unique in that its main facilities, including the exhibit hall and the 30,000 square foot ballroom, are 30 feet un-

Continued on page 2

4th Annual GCSANJ Invitational Montclair Golf Club

Ed Nickelsen (pictured above) and his Montclair Golf Club will provide a most challenging and enjoyable day for our Fourth Annual Invitational Field Day. Montclair, founded in 1893, has played host to many local and national golf events, most recently the 1980 N.J.S.G.A. Open Championship and the 1973 U.S.G.A. Ladies Amateur Championship. You will be assured of using every club in your bag at this most demanding tract.

the **GREENER SIDE**

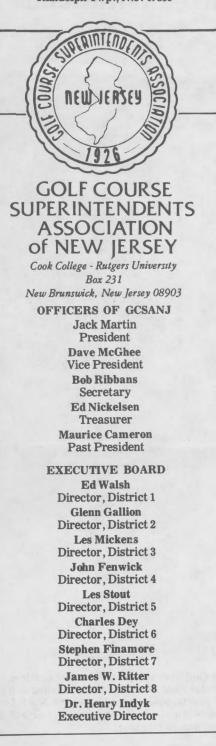
GCSANJ Newsletter is published six times a year by the Golf Course Superintendents Association of New Jersey, P.O. Box 231, New Brunswick, N.J. 08903.

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GCSAA Selects San Francisco for 1985 Convention Site

Continued from page 1

derground.

The San Francisco conference schedule also includes a golf tournament, seminars, education sessions and the association's annual membership meeting. It will mark the Association's first return to the West Coast since its 1981 conference in Anaheim, which had a record week's attendance of 17,946.



From the Editor's Desk



As we start to look back on the summer of '81, I think most of us will consider these past few months a valuable experience.

We have learned that with good solid leadership much can be accomplished. We have also come to realize that as a collective group, our voices can and will be heard. At no time has this become more evident than in our dealing with the State D.E.P. in relation to the water crisis.

We played their game from the start, providing them with information on taxation, employment, water management and operational procedures as to hopefully have them look at the Golf Course Management Business as a viable industry in our state. Where did it get us? Absolutely nowhere.

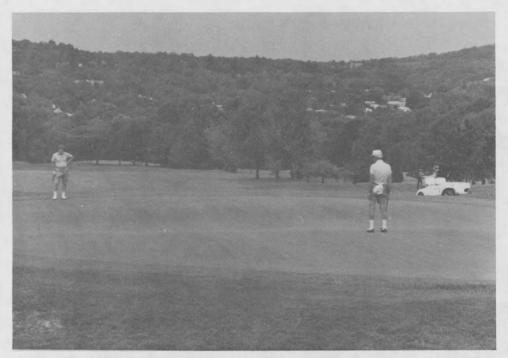
Other industries ranted and raved to make their points clear and concise while we took the role of ultra professionals playing by the rules - completely cooperative at every impasse. We soon found this was not a very productive approach. As the water crisis eased and almost all industrial restrictions were removed, ours (the Golf Course Management Business) were increased.

This is when and where a drastic change in our approach was introduced. We had seen the results achieved by other businesses with the get tough attitude so those ideas were immediately implemented. Although the final restrictions did not fulfill our requests, they were a far cry from the two hours a night initially given by the State D.E.P.

Although most of our Association's membership might be bending the D.E.P. regulations as to time, I am sure we are all using less water than before. I personally have had my irrigation system on past the 6:00 a.m. deadline, set by the D.E.P., almost regularly but by doing this I have utilized almost 40 percent less water this year than last.

Now someone please tell me which is better? Forty percent less water using my schedule, the Professional Turf Manager, or millions of gallons more utilizing the schedule set by the D.E.P., the Non-turf Professionals. I would like to think the answer is clear.

The trouble with people who talk too fast is that they often say something they haven't thought of yet.



Rolling greens and lengthy tees will greet the golfers playing in the invitational at Montclair G.C.





Sterilized Top Dressing

EGYPT FARMS EXCLUSIVE ! All top dressing ingredients are thoroughly mixed and sterilized by indirect heat in our special process. The sand particles are actually coated with a mixture of top soil and peat humus for a completely homogenous mixture that will not separate during handling and spreading.

301-335-3700 Egypt Farms top dressing is formulated especially for the transition zone to specifications recommended by the United States Golf Association, Texas A&M, Penn State, North Carolina, and the University of Maryland.

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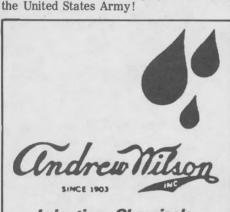
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If you know anyone between 17 and 20 years of age who is looking for employment, have them use this checklist during interviews:

- 1. Ask for at least \$501 a month, plus free room and board.
- 2. Insist on a 30-day vacation for the first year.
- 3. Demand \$300 for new work clothes.
- 4. Be sure full, free recreational facilities are available: golf, tennis, theaters, pools, horseback riding, etc.
- 5. Scream if you don't have a free medical and dental plan with liberal sick leave.
- 6. Don't be hassled because you are without experience. Pound the table and let it be known that you expect to learn a skill at

your employer's expense with full pay! The punch line: If an employer agrees to all of these terms, the employee is now in



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Pesticide supplies should be ample during 1982. Basic manufacturers' supplies are reported to be four percent greater than last season, with herbicide supplies up eight percent, insecticide supplies down three percent, and fungicide supplies about the same as a year ago. Prices are expected to average almost ten percent above last year, say USDA economists.



Farmstead G.C. hosts, Byron and Bob Phoebus, owners, operators and constructors.

Two in A Row For Ange

Ange Petraglia, Navesink C.C., won the GCSANJ low gross golf championship for the second year in a row. Ange's 72 defeated Paul Schurtz, Playboy Resort, by one stroke. Shaun Berry, W.A. Cleary Corporation, won the low gross honors in the commercial division with an 80.

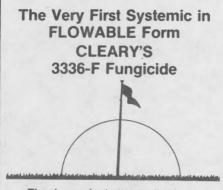
Byron and Bob Phoebus' Farmstead G.C. was the site of this year's championships. The twenty-seven holed golf course in Sussex County is a tribute to their efforts and perseverance.

The complete results are as follows: LOW GROSS - Superintendent

Ange Petraglia 72	-
LOW GROSS - Commercial	
Shaun Berry 80	
LOW NET A FLIGHT	
Paul Schurtz	68
Floyd Staats	71
Ed Walsh	72
LOW NET B FLIGHT	
Jiggs Remo	66
Jack Martin	71
Bill Luthen	71
LOW NET C FLIGHT	
Ralph McNeel	70
Ed Kern	70
Les Mickens	71
LOW NET COMMERCIAL	
Ken Kubik	76
Gene Tarulli	78
Fran Berdine	78
LOW NET GUESTS	
Bill Murray	72
George Martin	78
LONGEST DRIVE	
Wayne Remo	
CLOSEST TO THE PIN	
Art Scott	
Art Scott	

Qualifiers and alternates for GCSANJ team who will compete in the team championship on September 23, 1981 at the C.C. of New Canaan are:

. of New Canaan are:	
Ange Petraglia	72
Paul Schurtz	73
Charles Lane	78
Ed Walsh	79
Shaun Berry	80
Floyd Staats	82
Jiggs Remo	82
Dave McGee	85
Wayne Remo	85



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A pedestrian is a man who has two cars, a wife, and one or more teenage children.



Farmstead G.C. offered a challenging day of golf to the N.J.G.C.S.A.

Chip Shots

Bruce Cadenelli of Hollywood G.C. has hired Tom Ritsau as his assistant. Tom is a graduate of Penn State University and had formerly worked for Richard Valentine at Merion G.C.

Jeff and Nancy Wetterling, Forest Hill F.C., have been blessed with the birth of a baby boy in August.

Bruce Peeples has been retained by the Monmouth County Park System as the Golf Course Superintendent at Pine Brook G.C.

Jay Bruno is with Covered Bridge II, the original owners of Pine Brook G.C.

Les Stout, Somerset Hills C.C., has been declared winner of the mechanical bull riding following the Farmstead meeting. Les was the only one who was still walking the next day.

Mike Hannigan has sent his regards from Massachusetts to all his friends.

John Emmolo, Haworth G.C., is again hosting an International Pro-Am tournament.

Wayne Remo, Essex C.C., and his dad, Jiggs, North Jersey C.C., again placed high in the N.J. Father-Son Championships.

Pine Valley Golf Course has been named as the site of the 1985 Walker Cup Matches.

District 6 hosted another "summer picnic" and softball game on July 27, at Hopewell C.C. Thirty-five people enjoyed the day and watched as the District Superintendents defeated the commercial salespeople 11 to 7. Charlie Dey lead the winning attack with two (2) homeruns!

Another Wagner on the way! January 1982 will bring with it a baby Wagner. Linda, Dennis' wife, has announced to the Superintendents of N.J. that she is "with child." Congratulations Dennis and Linda.

And the Cadenellis had to come to N.J. to have a baby! Bruce and Jean Cadenelli, Hollywood C.C., are also expecting an addition in January 1982. May has become a popular month!



We welcome Rich Wagner to Hunterton County as their new Extension Agent. Rich is a Rutgers grad and has an excellent background in turfgrass.

District 4: The annual picnic was held at Harker's Hollow on July 27. Floyd Staats was a gracious host. The turnout was excellent and the weather was even better. It was especially good to see Alex Edgar who is recovering well from surgery this Spring.

Byron and Bob were the gracious hosts of the August State Supers meeting. Farmstead G.C. was in fine shape, weather was great, hospitality even greater!

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Commercial Notes

JEP Sales, Inc. has made a few changes. "Rip" Ripple is now back into selling the "Orange" machinery. Rip went back to work for JEP Sales this past August. John Mickel, formerly of Rhodes Equipment, is the new General Manager of JEP. Last, but not least, JEP is building a new warehouse in Yardville, N.J.

Mallinckrodt brought the new granular Koban 1.3 on board this summer. It is being distributed by the Terre Company, Turf Products.

Marty Futyma is on the road at full tilt for Fertl Soil again and looking good.

Pete Mauro, Artesian Pumping Systems, is recuperating from a bout with hepatitis as is Bill Sica of Arcola C.C.

Living with the Grapevine

Fortune Magazine estimates that U.S. industry is confronted by a minimum of 33 million fresh rumors every working day. If valid, that startling statistic emphasizes a major problem facing everyone who manages people.

Rumors come in all shapes and sizes, from the big ones which created a climate of fear around Three Mile Island and DC-10s to the little ones which are passed along the grapevine in every office or factory. Once started, they are almost impossible to stamp out, even in a small organization.

Experts say that rumors depend on the importance of the subject matter multiplied by the ambiguity of the existing facts. They flourish because of uncertainty, social strain or plain boredom, and internal rumors can be as damaging as external ones.

When you are faced with a rumor in your organization, you have three choices. You can tackle it head-on; you can outflank it by introducing new facts or findings that make it irrelevant and ridiculous, or you can postpone comment indefinitely. Repressive measures are not really an alternative, because when normal sources of information are shut off, the grapevine flourishes.

Of course, it is possible to turn the grapevine to your advantage. Once you know how the rumors are spread, you can pass along accurate information and obtain feedback from your employees. In some organizations, it is actually a morale builder both as a form of entertainment and as an underground communications network that creates a "we're all in this together" feeling. CREDIT: Fore Front

Many ideas grow better when transplanted into another mind than in the one where they sprang up.

Oliver Wendell Holmes

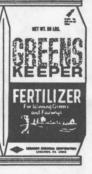
This publication aims to please everyone so if you find any gramaticle errors or mis-spelled woreds you can bet they are in there for a reason. Believe it or not some folks only read this newsletter in hopes of finding misteaks.

It isn't the incompetent who destroy an organization. The incompetent never get in a position to destroy it. It is those who have achieved something and want to rest upon their achievements who are forever clogging things up.

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ACROSS

25

- The only N.J. course to 1) host the PGA Tournament (1942)
- Short Shot 4)
- '74 British Open winner 6)
- Slow Release Nitrogen 8) indicated as %
- 9) Complete Fertilizer contains these three
- Tough to break 10)
- 11) Penalty area
- A golf clubs' cultivation Cedar, Somerset, Knob, 12)
- 13) and Preakness; can you name the fifth one in Bloomfield, N.J.
- 16) Raises Ph
- Golf ball 'make' 18) 19) Winner of #1 across
- Price. 20) Metuchen's
- Travel from Tourney to 21) Tourney (for a pro) is completing the 22) Aoron
- 23) It's in the hole
- He hit the famous "double 24)
- eagle" in the 1935 Masters.
- 25) Topdressing component

DOWN

26

- Old-timers call it a "Blaster" 1)
- 2) '74 US OPEN winner at Winged Foot C.C. (last name) Finished 2nd in the '69, '72,
- 3) and '74 Masters
- LPGA Classic in N.J. (slang) 4)
- Site of the 1985 Walker Cup 5)
- (N.J. Course) 7) Golf warning
- Winner of the '74 Nat'l Amateur 10) at Ridgewood C.C. (last name)
- Tony Johnson's domain
- 17) would probably find this club in everyone's bag: -iron.
- '60's golfer; now Announcer 18)
- 19) Go right (pl)
- 20) Deal Pro (last name) - past The Champagne Golfer (initials) 21)
- 24) Flag holder

BOARD NOTES

Shackamaxon Country Club August 11, 1981

The Board voted to nominate Al Radko for the Distinguished Service Award of the G.C.S.A.A.

New Members:

Dave Heroian, B-1, Ridgewood Country Club:

Richard Van Zandt, D, Van Zandt Landscaping;

Earl C. Miller, A, Warren Brook, C.C.

The Board approved the purchase of a new binder for the next membership directory.

G.C.S.A.N.J. will supply coffee on Wednesday morning at Expo '81 in Cherry Hill.

Board Meeting Farmstead Golf Course August 20, 1981

The Board voted in favor to endorse the nomination of Paul Boizelle for Director of G.C.S.A.A.

The nomination was made by the Mid-Western Association of G.C.S.

Leaders have two important characteristics: first, they are going somewhere; second, they are able to persuade other people to go with them.



- 14) 15)
- MCPP, 2,4-D, Dicamba product In the 1920's and 1930's you

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