

# THE Greenerside

Official Publication of the Golf Course Superintendents Association of New Jersey

## Alliance for Water Conservation (AWC): Dealing with the drought

By Nancy Sadlon, Executive Director  
Alliance for Water Conservation

**According to our state regulators – NJDEP:** “Despite the coordinated water management measures implemented by water suppliers, municipalities, counties and the state, including transfers of water and reductions in passing flows, and voluntary water conservation efforts, water use demands remain at levels that cannot be sustained under current conditions. Rainfall throughout the state has been insufficient to moderate the severe precipitation shortfall. Despite efforts by New Jersey’s residents and businesses to conserve water, the state continued to experience a drought due to a significant long-term precipitation deficit, compounded by below normal levels in surface and groundwater supplies. However, **the current restrictions on outdoor water use have had unintended impacts upon certain business sectors.** In order to moderate demands and be equitable to all business sectors within the various drought regions, additional actions are necessary at this time.” (NJDEP Administration Order – 15, Issued April 9, 2002)

### Progress Is Being Made, But Problems Still Exist for Golf!

Efforts of the NJDEP to be “equitable to all business sectors,” as noted above, in part refers to considerations given to the green industry and to a much lesser degree, the golf sector. Of significance is a change from 1999 drought regulations of prescribed watering times to a percentage reduction. Also of significance is the state’s change in calculation of water allotment for each golf course, from 50 percent of average five-year monthly use to 50% of annual use as stipulated by the NJDEP April 4, 2002 memo for golf courses. While helpful, the severity of this required 50 percent average annual water use reduction remains a big concern. While better than in the 1999 drought, where the prescribed watering times and other restrictions were estimated to represent a 70 percent-80 percent water use reduction, the current restrictions are anticipated to have a

significant impact on the business of golf. The other bad news for golf is that for those that do not have a valid allocation permit, there is no allowable water use for new golf courses awaiting water allocation; they are all on hold.

### The Team Dealing with Drought Restrictions and the DEP

Dealing with pending drought restrictions has been an ongoing work effort since 1999. This necessary task has been taken on by a small group of green industry businesses and associations. The group has become known as the Alliance for Water Conservation (AWC), and GCSANJ superintendents Glenn Miller and Mickey Stachowski have spearheaded and provided leadership for the AWC. Lobbyist Hal Bozarth and his staff of State Street Associates, AWC Executive Director Nancy Sadlon and representatives of the

*Continues on page 4*



## In this issue

Editorial.....	2
President's Message .....	3
They don't get any better: An interview with Dave McGhee .....	8
GCSNJ News.....	11
GCSANJ announcements.....	15
GCSAA News .....	16
AEC Fight Night.....	19
Rutgers News.....	21



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## From the editor's desk

By Doug Vogel  
Packanack Golf Course

### Thanks, thanks a lot

Please join me in congratulating Ken Krausz, CGCS, on his very successful six-year reign as editor of the award-winning *Greenside*. He kept up a long tradition of producing the finest newsletter the golf course management industry has ever known. Thank you, Ken!

This is the third publication of *The Greenside* for the year 2002 and, once again, the third cover article dealing with regulations, ramifications and implications. This is why the newsletter was started back in 1953—to keep members informed. Glenn Miller and Mickey Stachowski have made some very positive in-roads with the NJDEP with the drought emergency. Thanks, Glenn and Mickey!

My first tough decision as editor was to bump my original choice for the cover article in lieu of the latest report on the AWC's efforts on our behalf. Joe Kinlin's interview with Distinguished Service Award winner Dave McGhee had cover article written all over it. Thanks, Joe, for a great interview, and a big thank you, Dave, for all you have done for our association.

Seamus, thanks for answering Sean's phone.

And a final thank you to Newsletter Chairman Chris Holenstein and the rest of the GCSANJ Board for giving me the opportunity to edit the #1 newsletter in golf. Thanks, thanks a lot. ☐

***And a final thank you to Newsletter  
Chairman Chris Holenstein and the  
rest of the GCSANJ Board for giving  
me the opportunity to edit the  
#1 newsletter in golf.***



**Walter Woods  
(left) of St.  
Andrews Scotland  
and recipient of  
the 2002 Old Tom  
Morris award  
congratulates  
Doug Vogel on  
his appointment  
as new acting  
editor of The  
Greenside.**



# President's Message *Ed Mellor, Superintendent, The Colts Neck Golf Club*

**E**ven though the state of New Jersey is considered by the DEP to be in a drought emergency, most of the state has had a considerable amount of rain this past spring. According to the NJDEP's web site, the states reservoirs are near or above normal and in many areas around the state ground water is also at a comfortable level. However the experts still feel the aquifers need more replenishing. All golf courses in New Jersey are under water restriction, regardless of where the course is located and where their water comes from. These restrictions are listed on [www.njdep.org](http://www.njdep.org).

I'm sure all the members of GCSANJ are aware of these restrictions. I only list them because I continue to be amazed by how many golfers are not aware that golf courses have any water restrictions imposed on them. "But you have your own ponds. The state can't tell you not to use your own water." I hear that statement with every conversation I have with a golfer. We all need to communicate with our members, owners and the golf community regarding the method in which the NJDEP has restricted water use in the golf industry. We also need to get the owners, managers and the PGA involved in the dialog with the DEP to help convince the state that the golf industry is just that, "a business." We sent a letter to all our member clubs asking for donations to defer the cost of our lobbyist and other expenses involved with this project. The response to this letter was not as great as expected. The work being done in Trenton is expensive and the GCSANJ cannot cover these expenses with money raised from dues. We are willing to be the leader in this battle, however, I don't believe this is an expense that should be shouldered by the GCSANJ. If your club has not given to this cause you may want to talk to the powers that be.

Another tool we can use in this fight is the green industry impact survey being compiled by Rutgers University. The

information in this survey can be used so Trenton can understand what happens to this business when they turn off our water. This

***According to the NJDEP's web site, the states reservoirs are near or above normal and in many areas around the state ground water is also at a comfortable level.***

survey, however, has very little value if our superintendents don't fill it out. Don't assume that the other guy is doing the work. To date only 5% of the surveys sent out have been returned. It's imperative that we fill out the survey. If you need another copy of the survey please call Kevin Sullivan at 732-932-1000, extension 579. He will be happy to send another one to you but it must be done now in order to get the information compiled in a timely manner. If the restrictions do not get eased soon this has the potential to be another very difficult summer. ☐

## Calendar

- August** District Meetings, To be announced.
- August 1** GCSANJ-Rutgers Turfgrass Field Day, Hort Farm II. Contact Judy Policastro at 973-379-1100.
- September 17** GCSANJ Monthly Meeting, The Architects Club, Host Superintendent: David Eichner. Contact Judy Policastro at 973-379-1100.
- October 14** GCSANJ Championship, Tavistock C.C., Host Superintendent: Thomas Grimaldi, CGCS. Contact Judy Policastro at 973-379-1100.
- Dec. 10-12** New Jersey Turfgrass Association Expo, Trump Taj Mahal, Atlantic City, N.J. Contact NJTA at 732-821-7134.

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# Alliance for Water Conservation

*Continued from page 1*

following list of supporters complete the team fighting on your behalf in this drought crisis.

## Green Industry Supporters of the AWC:

Alliance for Environmental Concerns  
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Irrigation Association of New Jersey  
Golf Course Superintendents Association of New Jersey  
Met Golf Association  
New Jersey Golf Course Owners Association  
New Jersey Landscape Contractors Association  
New Jersey State Golf Association  
New Jersey Turfgrass Association  
PGA-Philadelphia  
South Jersey Landscape Association  
Sports Field Managers Association

## History of AWC Efforts

**1999** – The drought regulations hit unexpectedly in the fall of 1999, and each segment of the green industry began to scramble for meetings with the NJDEP, Division of Water Supply and to argue their individual problems, negotiating for individual exemptions to survive inflexible water restric-

***The AWC crafted language reflecting what the green industry needed to participate in conservation and stay alive during drought restrictions.***

tions that were overly burdensome to all in the green industry, including golf. It was clear at this time that a unified group was needed to be successful in gaining reasonable drought restrictions. The AWC was formed and efforts began for that purpose.

**2000** – AWC garnered support from the various sectors of the green industry including businesses and associations from golf, sports field management, landscape, nursery and irrigation, all severely impacted by the 1999 outdoor watering restrictions. AWC began dialogue with the water use regulators of our state. Many meetings with the head of the DEP – Division of Water Supply – and his staff took place, allowing AWC to present information about the watering needs of the various sectors of the green industry. AWC requested greater flexibility in drought regulations and offered watering conservation guidance via Rutgers Cooperative Extension – Best Management Practices documents. This concept was accepted and Rutgers went to work creating these documents. The document for golf courses, entitled “Best Management Practices for Irrigating Golf Course Turf” by James A. Murphy, associate extension specialist in Turfgrass Management, was created as part of AWC efforts with the state. This document is soon to be available on the Rutgers web site <http://www.drought.rutgers.edu/>.

**2001** – During the 2001-year, AWC developed language for an ideal Administrative Order (AO), which details the water use restrictions for each sector of the green industry. The AWC crafted language reflecting what the green industry needed to participate in conservation and stay alive during drought restrictions. Our language reflected increased flexibility in watering times, percent reduction for some sectors, and reasonable times and means for watering to allow businesses to keep going, professionals to keep plant materials alive and recreational turf areas useable. The AWC-proposed AO recommendations got tabled for a time, set aside by other DEP priorities, but were ready for the next pending drought, which hit in early spring of 2002. With concern for exhaust-

*Continues on page 5*



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# Alliance for Water Conservation

*Continued from page 4*

ing our success at the regulatory level, AWC decided to hire lobbyist Hal Bozarth of State Street Associates to further our access with DEP officials and to expand our communication efforts to the legislators of the state. Your association, GCSANJ, took the lead in contributing the financial resources to make this possible. Other AWC associations followed the lead of GCSANJ.

**2002** – The state's leadership changed in 2002, when a new Democratic Governor (Jim McGreevey) took office and appointed a new DEP commissioner, Bradley Campbell, and a new leader of the DEP Division of Water Supply. AWC was quick to make our presence known. AWC met with the DEP just days after the Executive Order No. 11 was issued by Governor McGreevey on March 4, 2002. AWC was active in informing the new leaders of our past efforts with the previous administration and our need for reasonable restrictions on outdoor water use. AWC asked for consideration of the green industry's needs in the pending drought restrictions, submitting data regarding the value of the green industry and the economic impacts of previous drought restrictions. New Jersey's green industry is estimated to be an \$8 billion

industry, employing over 250,000 people. It took several weeks, additional meetings with the new drought coordinator (Dennis Hart); behind the scenes work of our lobbyist, State Street Associates; support for Secretary of Agriculture Charles Kuperus; letters from a few select senators and assemblymen; and the outcry of the South Jersey landscape

***The reported economic impact suffered by golf course businesses as a result of the drought restrictions of 1999 ranges from \$100,000 to \$2 million.***

industry at the first DEP Public Hearing to gain drought restrictions modifications. The revised AO-15 eased the economic impact on some of the green industry sectors. The golf sector, however, received minor concessions. Golf courses are still required to reduce water use by 50 percent! This level of cutback represents the largest of any business or industry in the state. A small revision in the way the 50 percent reduction is calculated (annual basis rather than a

*Continues on page 6*

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# Alliance for Water Conservation

*Continued from page 5*

5-year monthly average) was considered a positive change for golf courses. However, the golf course drought restriction allocations presented by the NJDEP via letter to each golf course are anticipated to result in economic hardship, potential water shortage in summer months, unintended penalizing of those golf courses active in water conservation initiatives, and timing difficulties with watering in pesticides and fertilizers. The reported economic impact suffered by golf course businesses as a result of the drought restrictions of 1999 ranges from \$100,000 to \$2 million.

AWC is continuing its efforts to obtain more consideration for golf businesses during this drought crisis and to gain more reasonable drought restrictions for the entire green industry. GCSANJ leaders, SSA representatives and the AWC executive director met with key NJDEP – Division of Water Supply leaders, including Drought Coordinator Dennis Hart on Monday, May 20, 2002. At this meeting the hardships created by the current drought restrictions for golf courses were discussed and revisions to these current drought restrictions were requested. Specifically we asked

for the following:

## Proposed Changes to Current Drought Restrictions

- 40% water use reduction based on permitted monthly allocation figures (no average annual usage figures).
- No set restrictions on annual water usage—monthly restrictions only.
- No specified water time restrictions—professional turf manager (golf course superintendent) to manage allocated water. Since we have a limit in water use, let the professional determine how best to utilize the water and the appropriate times to water in accordance with BMPs.

**Abstract.** This concept provides golf course superintendents make the decisions on when, where and how to water their golf course within conservative monthly allocation limits set by the state. The amount represents 60% of the allocated monthly permitted amount. This concept allows the golf course superintendent to protect the business investment of the golf course, protect against total turf loss by having adequate water to make it through the summer months. This concept requires the golf course to cut water use by 40%. This level of water use reduction represents the largest cutback requirement on an industry of this size.

## Action Items for Golf Course Superintendents

What is needed for all superintendents is the following three items:

### 1. *Participation in the next NJDEP public hearing.*

NJDEP has set up regional Drought Public Hearing Meetings. It is imperative that the golf course superintendents participate in these meetings. It has been proven that representation by the landscape sector of the green industry at the two previous public hearings made a significant impact on NJDEP, and helped send the message to Commissioner Campbell that the state's drought restrictions are impacting important businesses. Very few superintendents have attended these meetings. If you are to be perceived by the state as having problems with the restrictions imposed on you, it is imperative that you show up at these public meetings! It is most important that the key DEP policy maker, Commissioner Campbell, sees and hears personally from you, and that you bring facts as to how the current drought restrictions are going to hurt your golf course business. The next Drought Public Hearing is for the Southwest Region. The meeting is set for June 24, 2002, at the Eco-Complex in Burlington, N.J. (1200 Florence Columbus Road, Burlington), between

*Continues on page 7*

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# Alliance for Water Conservation

*Continued from page 6*

4:00 p.m. and 7:00 p.m. **Golf course superintendents and golf course owners need to attend this meeting in force!**

2. *Completion and submittal of the Water Use Survey.*

It is imperative that we have the facts regarding water use by all New Jersey golf courses. We need to demonstrate how golf courses have been water conservers since the 1999 drought and that golf courses are part of the water conservation solution, not the problem. Your quick and thorough response to the Water Use Survey will help AWC in this regard. Please respond at your earliest convenience to the Water Use Survey from GCSANJ.

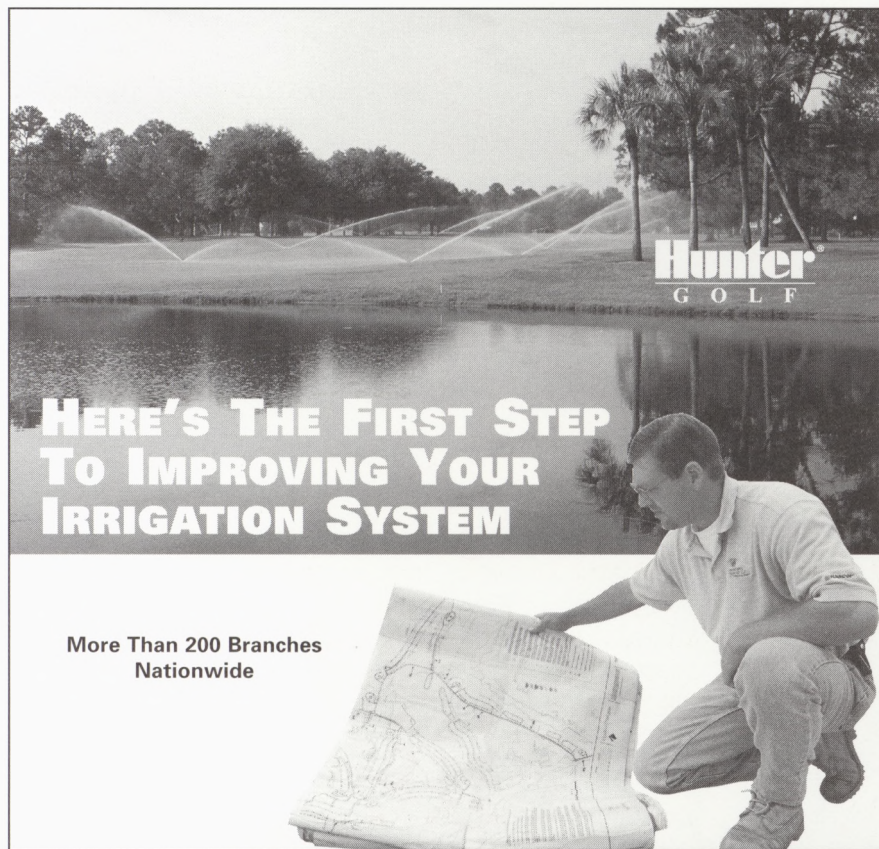
3. *Financial support of the AWC*

Continue to support your association, GCSANJ, and

their efforts with the AWC to secure reasonable drought regulations. And encourage your club to participate in the fundraising drive of the GCSANJ, which will further support the ongoing work of the AWC and our lobbyist, State Street Associates.

***NJDEP has set up regional Drought Public Hearing Meetings. It is imperative that the golf course superintendents participate in these meetings.***

Questions? Contact Nancy Sadlon, AWC executive director at 732-563-9252 or e-mail at [econcerns@eclipse.net](mailto:econcerns@eclipse.net).



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# They don't get any better: An interview with Dave McGhee

By Joe Kinlin  
Arcola C.C.

I recently had the pleasure to sit down and speak with GCSANJ's 2001 Distinguished Service Award winner, Dave McGhee. Dave was gracious enough to share some of his knowledge and ideas about our business.

David M. McGhee has spent nearly five decades in the golf course management business, holding several positions with varying responsibility. Dave grew up in western Pennsylvania and received his formal training in the Penn State Turf Program. Upon graduation in 1963, he took the position of superintendent at Oak Hill Golf Club in Milford, N.J. In 1966 Dave moved on to become superintendent at The Squires Golf Club in Amblers, Pennsylvania, and then back to Oak Hill Golf Club for a second stint as superintendent from 1968 to 1980. In 1981 he took on the challenge of the golf course superintendent position at Fiddler's Elbow Country Club, located in Far Hills. After five years as superintendent, he was appointed general manager, which is the position he currently holds.



**Dave McGhee (right) accepting the 2001 Distinguished Service Award from old friend Joe Flaherty, CGCS, at the GCSANJ Annual Meeting held during Expo.**

Fiddler's Elbow Country Club was founded in 1965, consisting of 27 holes with an emphasis on corporate memberships and business entertainment. In 1990 the course was expanded to 36 holes, and then later, in 1994, to 54 holes, making it the largest golf facility in New Jersey.

Dave and wife Judy have been married for 39 years and have three children, Tracy, Melissa and David E. His son is a golf course superintendent at the Legends Group in Myrtle Beach, South Carolina. Dave and Judy also have seven grandchildren.

*JK: What made you decide to go into the turf/golf course business?*

*DM: As a high school student growing up in western Pennsylvania, I had a job on a golf course during the summer months. After taking up the game, which I enjoyed, I was encouraged by the golf course owner and the local Toro rep to pursue a career in golf course management. Application was made to Penn State to enter the Penn State Turf Program.*

*JK: Who were your mentors?*

*DM: After graduation from Penn State, I accepted the golf course superintendent position at Oak Hill Golf Club in Milford. I was 21 years old at the time and had not worked as an assistant. The mentors over the years became fellow golf course superintendents and sales and technical reps who became not only friends, but were very helpful in sharing advice and providing guidance.*

*JK: What do you consider your finest accomplishments? Personally and professionally.*

*Continues on page 9*

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# An interview with Dave McGhee

*Continued from page 8*

DM: Professionally—becoming a Certified Golf Course Superintendent (since becoming GM I have not maintained certification); being instrumental in Fiddler's Elbow becoming the first course in New Jersey to become certified as an Audubon Cooperative Sanctuary; advancing my career to become GM at Fiddler's Elbow; being recognized by colleagues with the Hall of Fame Award and The Distinguished Service Award. Personally—my 39 years of marriage to my wife Judy, three children and seven grandchildren.

JK: *What do you feel is the greatest challenge to superintendents today?*

DM: Trying to maintain golf courses to the standards expected by members and golfers and to stay within budget restrictions. Also keeping up with regulations (irrigation, pesticide, employment, etc.).

JK: *What technological advance(s) do you feel has changed how we go about managing golf courses today?*

*Continues on page 10*



GCSANJ President Paul Boiselle (left) congratulates Dave McGhee on achieving certification from the GCSAA in 1977.





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# An interview with Dave McGhee

*Continued from page 9*

DM: Advancement in irrigation systems and equipment. Research has provided a greater selection of turf species and varieties. Tools such as the Internet and web sites have provided a new source for education and information.

JK: *Who are some of the people you have had a chance to mentor over the years? And where are they now?*

DM: David E. McGhee (son), superintendent, Heathland Course, Legends Group, South Carolina  
Tom Breiner, superintendent, Fiddler's Elbow CC  
Sam Juliano, superintendent, Knickerbocker CC  
Kent Rickenbach, superintendent, Merchantville CC  
Ed Kutt, superintendent, Wood Ranch CC, California  
Rich Krok, Storr Tractor  
Bob Fellner, superintendent, Fiddler's Elbow  
Gary Shupper, superintendent, Fiddler's Elbow  
Mickey Stachowski, superintendent, Fiddler's Elbow

JK: *One piece of advice for an assistant superintendent? I know we all need more than one . . .*

DM: Stay involved in the GCSANJ, continue education, network with other superintendents and assistant superintendents, and maintain a professional image.

JK: *GCSANJ had awarded you the Distinguished Service Award in 2001; describe what that has meant to you as a professional.*

DM: It is a privilege to be recognized by fellow colleagues, and I am hopeful that I have had some influence on others who have chosen a career in the golf industry. I know all the past recipients of the Distinguished Service Award and am honored to be in their company.

JK: *What can you attribute to your success, specifically your*

*long-term success at a top club such as Fiddler's Elbow Country Club?*

DM: My success and longevity at Oak Hill (17 years) and Fiddler's Elbow (20 years) was the ability to surround myself with and to develop a very competent staff of professionals who work as a team in making a successful operation at the club. As a golf course superintendent I tried to develop a positive relationship with the golf professional, manager and other key personnel.

JK: *You grew in a golf course back in the early 1960s, Oak Hill Golf Club, can you give a brief summary of what that experience was all about?*

DM: As a 21-year-old superintendent at OHGC, and a little green and unsure of a lot of things, I remember working long hours and sticking to the basics and not taking too many chances. As I look back I am happy that it was only nine holes. At that time it was a low budget operation and expectations were not real high. Fairways were not irrigated and most of the concentration was on green and tee quality. Over the years OHGC developed a reputation of fast but true putting greens. Looking back, I developed my reputation as a golf course superintendent at Oak Hill and eventually this led to my getting the golf course superintendent's position at Fiddler's.

JK: *Dave, thanks again for taking the time. It's a pleasure to learn from a man who has done so much for our industry and image.*

DM: Joe, anytime. [



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## GCSANJ *news*

### GCSANJ ROUNDTABLE

*By Bruce Peeples, CGCS  
Spring Lake G.C.*

On March 28, 2002, the second GCSANJ Roundtable Discussion Group was held at Spring Lake Golf Club. This is something new for GCSANJ! Nineteen people attended the superintendents-only meeting and one member, Matt Ceplo, CGCS, came all the way from New York!

Cocktails were served from 6:00 p.m. to 6:45 p.m., followed by a "surf and turf" dinner. The discussions held amongst superintendents prior to and during dinner were worth the price of admission. Having dinner at a table of your peers is an excellent way to discuss various topics on a one-to-one basis.

Following dessert, the official group discussion commenced with a topic of "cultural practices relating to water restrictions." Jeff Wetterling, Greenacres C.C., started the ball rolling and a lively yet professional discussion ensued. Growth regulators, aerating practices and water use were a few of the sub-topics talked about within the 1½-hour timeframe. Host Bruce Peeples, CGCS, with much needed guidance from Roger Stewart, CGCS, served as discussion moderator. People did not need much prodding. Everyone took their turn and questions were responded to without difficulty. All but two people joined in the discussions, but from their obvious attentiveness, it was worth just sitting and listening.

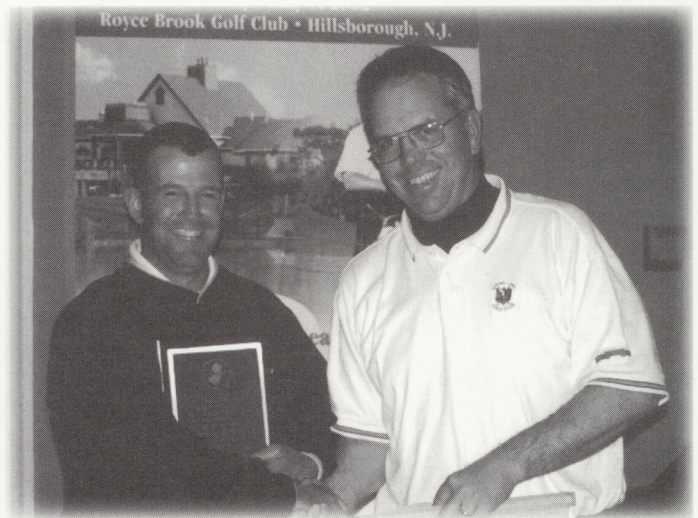
Responses to this type of meeting have been overwhelmingly positive. They are in addition to the monthly golf/speaker meetings, which themselves are always well received and attended. It is planned to have another roundtable sometime in late May or early June. For the sake of continued good dialogue, attendance will be kept to about 20 or so. Respond early! ☺

### 2002 BEGINS AT THE PINE BARRENS

*By Shaun Barry  
Aventis Environmental*

I believe that I could have asked all of the members of our Association if they knew where Swainton was located on a map of New Jersey. My guess is that maybe 25 people would know the answer. After our April meeting, at least 112 members would know where it is because they now know the location of The Sand Barrens G.C. This meeting put that course and that town on our map.

Having played the first 18 holes of this 27-hole complex, I was hoping we would play the new nine and we did. What a treat this turned out to be for us. If we forget the golf itself, I can guarantee that everyone had a terrific day. Dave Mishkin and Bill Murray were the first to arrive. They got some coffee and headed out to place the signs on the course. With 24 signs



*Bruce Peeples (right) presents Sand Barrens G.C. Superintendent Bruce Bailey with a plaque and GCSANJ flag for hosting the April Monthly Meeting.*

and markers, it kept them out on the course during the coldest part of the day. When they got back to the clubhouse they joined Matt Anasiewicz, Dennis DeSanctis, Jr., Kevin Driscoll, John Hyland and Ken Mathis with registration. This talented group

*Continues on page 12*

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## GCSANJ *news*

*Continued from page 11*

of volunteers helped us have the smoothest registration in my memory. Members were in line for a few minutes and then they soon were listening to Dr. Jim Murphy give his presentation. His information is always timely and informative. We were also very fortunate to hear from two representatives of the DEP. Joe Corieto and Brian Quinn gave a brief presentation and then were asked many pointed questions that they handled in a very open and professional manner with the information that they had available to them. They offered to get answers for questions that were covered by other departments, and I trust that this will happen. It seems that they really will be helpful to our industry.

During lunch we got to meet our host. Bruce Bailey has been a member of our Association for quite awhile, but unfortunately his geography has prevented many of us from getting to know him. That is a shame. He is a great guy and a superior superintendent. The course was in wonderful condition, and it seems that he has banned poa from his large and intimidating putting surfaces. Joining Bruce were his assistants Bob Starry and Brian Wenrich. According to Bruce these two fine young superintendents are



*District IV members were all smiles after a great day at Sand Barrens.*

each responsible for the two nines (one each) that we played. This is quite a team, so I hope they heard our accolades and will pass on our thanks to their staff for all of their hard work.

Although everyone enjoyed the time spent on the course (and in the waste areas and the trees and . . .), we had many different results. Kevin Driscoll and I tied for the most X's on a card, but once again there was no prize for this achievement. We did give lots of prizes, though, but only for good golf and good shots. Most of these prizes were the result of affiliate sponsorship. Each year we ask for sponsors and each year we get more companies helping us with their donations. With this help we were able to have four closest-to-the-pin contests and eight long-drive holes.

Chris Boyle was the closest at 3 West and 7 South (Jacklin Seed/Simplot and Finch) with shots to 17 feet, 11 inches and 3 feet, 7 inches. Jacklin Seed/Simplot also sponsored the two other par threes. These were won by Tom Grimac (2 feet, 1 inch) and Lou Bosco (7 feet, 5 inches).

We tried to set the long-drive contests up so everyone would have a chance, and I think it worked very nicely. The only adjustment that I can see we need is one for those people who are still hitting wood drivers (sorry, but it is my only chance to

*Continues on page 14*



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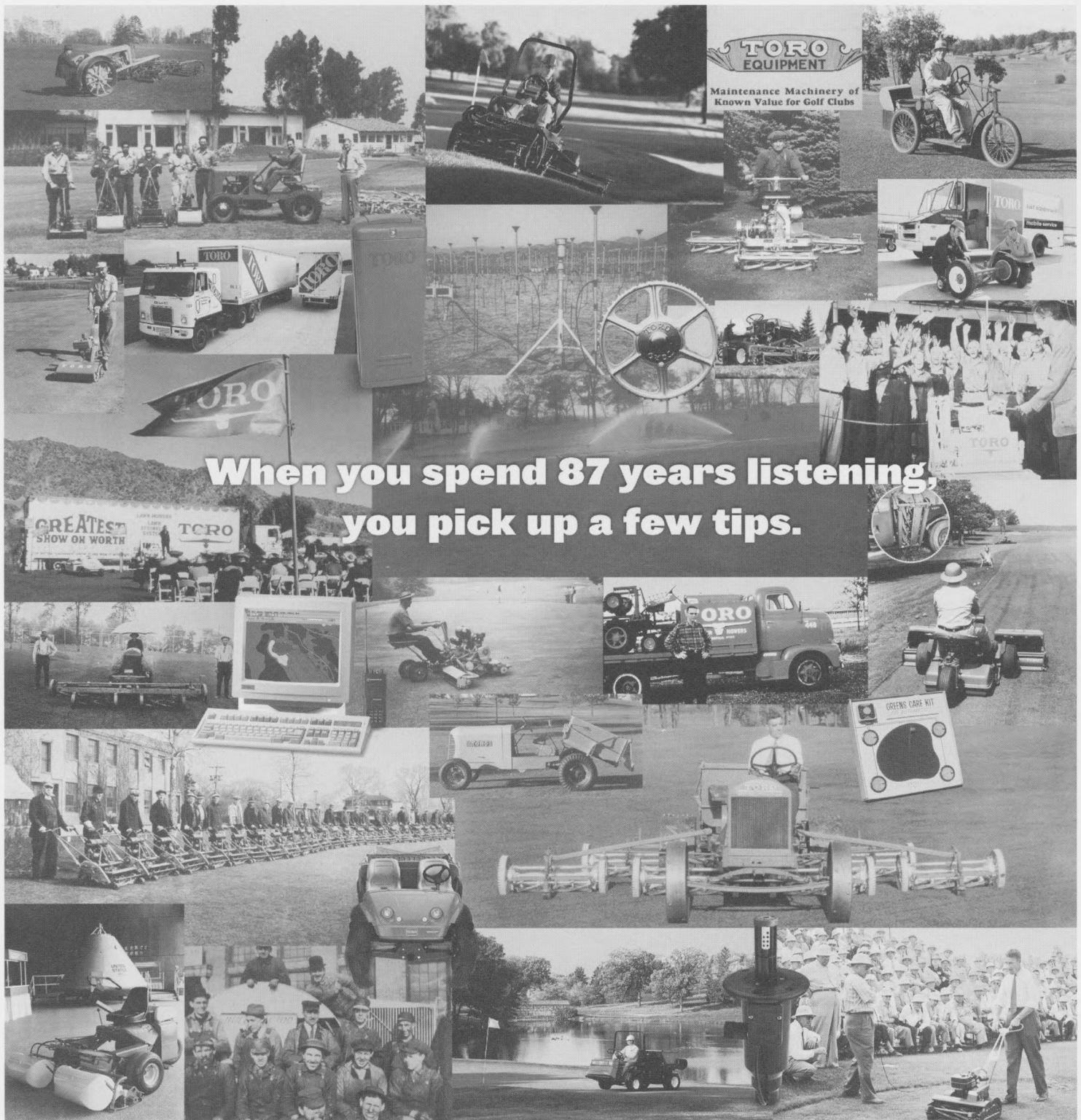
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*Continued from page 12*


win anything anymore). The USGA folks in attendance showed that their members can play this game, but they just can't accept prizes.

Kathy Antaya won the ladies division (Jacklin Seed/Simplot), and she donated the prize to her new hero. That would be our friend Mr. Bill Murray. Jim Baird won one of the contests for all players (John Deere Landscape), and he donated it to a surprised Bruce Bailey (good choice, Jim). Other winners were Bob Prickett. He won twice, once on a hole sponsored by Sunbelt Rentals and another sponsored by Storr Tractor. Pat O'Neill (Torsilieri), Brian Wenrich (Simplot), Charlie Clarke (Lebanon Turf Products) and Vic Gerard (Lawn & Golf) completed this list of impressive winners.

Mr. Gerard also had the low gross score of the day with a 75, while Chip Kern (87) took this honor in his handicap division. Jim Woods (70) and Harry Harsin (71) took low net for their side of the field, and Dennis DeSanctis, Sr. (68) and Keith Chapman (74) did the same in their division.

Skin winners were Jay Antonelli, B. Bailey, Damon Berardo,

D. DeSanctis, Jr., H. Harsin, C. Kern, Louie Lugo, Dave Mitchell, Bruce Peeples, Chip Presendofer, Roger Stewart and Jeff Wetterling. Almost 25 percent of the field earned a prize, so I hope the other 75 percent will come to our next meeting at Colts Neck so they can try and change their luck. A little practice before the meeting might help also.

Bruce had such a good time that he wanted to know when we would be coming back. We will let some other courses host our meetings for a while, but we will not forget the wonderful day and we will get back as soon as possible. In the interim, Bruce, please thank everyone at the club for the extra effort that they made so our day would be so memorable. Thanks. 

## 2002 LESLIE CUP PAIRINGS – FIRST ROUND


All first round matches are to be completed by 5/31/02 and second round by 6/30/02.

### North

Neufeld-Fallacaro vs McMonagle-MacCaulay (1<sup>st</sup> round)  
Remo-Hickey – bye (play the winner of the above match in 2<sup>nd</sup> round)  
Boyle-Sparta vs Krausz-Mongon (1<sup>st</sup> round)  
Inman-Weinert (play the winner of the above match in the 2<sup>nd</sup> round)  
Dobbie-O'Neill vs Farrell-Harsin (2<sup>nd</sup> round match)  
Griff-Wirth vs Barry-Pease (1<sup>st</sup> round)  
Presendofer-Regan – bye (play the winner of the above match in 2<sup>nd</sup> round)

### South

All of these matches are first round matches

Riggs-Weld vs Mitchell-Thompson  
Berardo-Murray vs Driscoll-O'Brien  
Mathis-Simpkins vs Owsik, F.-Owsik, J.  
Mishkin-Peterson vs. Baird-Murphy  
Carpinelli-Larson vs Fowler-Grieco  
Anasiewicz-Zelley vs Collura-Bosco  
Beakley-Benfield vs Cross-Woods  
Casteen-Strobel vs Grima-Prickett 

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## Golf Course Specialists



# GCSANJ announcements

## OBITUARY


**Eberhard R. Steiniger, 1905-2002** – Legendary Pine Valley G.C. superintendent Eberhard "Eb" Steiniger passed away on April 13, at the age of 96.

Steiniger was an early member of the Greenkeepers Association of New Jersey, joining in 1929. He became a good friend of founding father John Anderson and often made available the use of Pine Valley for monthly meetings. He was taken up on his offers many times as attendees would benefit from Steiniger's well known 10-acre turf nursery where he grew improved strains of creeping bentgrass. Eb was an active participant in the Rutgers winter turf school during the 1930s. He would later serve as director on the Rutgers University Turfgrass Advisory Board. In 1979, Steiniger was inducted into the New Jersey Turfgrass Association Hall-of-Fame. Other honors bestowed upon Eb were the Piper and Oakley award from the USGA and the Distinguished Service Award from the GCSAA. 


## BIRTH ANNOUNCEMENTS

**David** (Bunker Hill G.C.) and **Cynthia Fowler** brought a beautiful young girl into this world on April 11, 2002. Her name is Meghan Nicole Fowler, and she tipped the scales at 7 pounds, 8 ounces. Everyone is doing well.

**Alfie** and **Suanne Gardiner** are proud to announce the birth of Cody Stephen on April 2, 2002. He was 8 pounds, 5 ounces

and 21 inches long. Cody's big sister A.J. will take good care of him, and we congratulate the entire Gardiner family on this wonderful new addition to their family. Alfie is the South Jersey representative for Simplot Partners. 

## MARK HUGHES RECEIVES CGCS

The Golf Course Superintendents Association of America announced that **Mark Hughes**, superintendent of the Lower Course at the Baltusrol Golf Club, has attained the designation of Certified Golf Course Superintendent. The title of CGCS following his name demonstrates Mark's commitment to the highest level of professional excellence in golf course management. Hughes joins 38 fellow New Jersey superintendents and 1,800 superintendents worldwide as being certified by the GCSAA. Congratulations, Mark! 



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## RESUME WRITING

By Russell Heller

GCSA of New England

**R**ecently, the company for which I work was undergoing a search to fill several positions. These included both superintendent and assistant positions. I had the opportunity to review several dozen resumes that were sent. While reading the diverse array of resumes, I was able to come up with several conclusions on what to do and especially what not to do when applying for a new job. I thought that I would share several of these conclusions here.

I am not a professional resume or cover letter writer. There is a lot of good information out there already that will be of help. I do want to highlight a few things that you should never forget.

### The Cover Letter and Resume

When writing your cover letter, keep it brief and simple. Your purpose here is to show why you are the best person for the job. You do not want to rehash everything that is in your resume—which is why you have a resume.

The cover letter must include the position for which you are applying. This may seem like a no-brainer, but you would be surprised how many people omit this obvious step. If a company is searching for candidates for multiple positions (as we were), they need to know what position you want.

Include your name, address and phone number on the cover letter as well as the resume. You want the company to be able to contact you for an interview, don't you?

Be sure that you are addressing your resume to the correct

person. I saw a resume that was addressed to "Mr. Kenrick." Kenrick, unfortunately, is the name of the street where the club is located.

Also, state on your cover letter where you learned of the job notice. This is helpful to employers when they advertise in the future.

Your resume should be crisp, clean and to the point. Make sure you list your work experience in chronological order from most to least recent. The length should be one to two pages, depending on your experience. If you would like a longer resume, I would suggest bringing that one with you to the interview, but sending the smaller one. You don't want to get the reader bogged down with too much information all at once.

If you graduated from college, please be sure to write on your resume what kind of degree you received. This lets the reader know that you did, in fact, graduate.

Typographical errors are non-existent in any good resume and cover letter. I cannot stress this enough. Spell check your resume thoroughly. Do not rely on the computer spell checker to this for you. The computer cannot differentiate between the words "is" and "if," "an" and "and," or "the" and "then." A good rule of thumb is to have at least three other people proofread your resume.

You would think that "hint" would be another no-brainer. I have, however, seen some poorly checked resumes. One individual was applying for the job of "supernatant." Another had a sentence in his cover letter that needed the addition of at least two periods. The winner was the person who stated he "performs high quilty work." Just when you think you have your resume perfect, another typographical error rears its ugly head.

### The Presentation

This should be simple enough. Send your resume and cover letter on some nice paper and drop it in the mail. Well, that will

*Continues on page 17*

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## *Continued from page 16*

surely do the job, but there are some things to keep in mind. As I just mentioned, be sure to use high quality paper. Standard white paper does not suffice. Keep it simple and use some sort of off-white or ivory colored paper that is slightly heavier stock. Be sure to leave the regular sized envelopes in the store and buy large ones (9" x 12"). You do not want to fold your resume. Leave it flat.

Be sure that when you print your resume that your ink cartridge is not almost empty. This could cause it to look weak and streaky. Also, let the ink dry before handling it. You do not want to smudge the ink and ruin your look. In addition, be sure to choose a decent font before you do any printing. Times New Roman or Arial are more than sufficient. Do not use anything that will detract from what you are trying to do, which is get someone to read your resume. Also, be sure to use a font size that is not too small.

Lastly, this sentence should be absent from your resume: "References available upon request." Send them! What are you waiting for? Put them right in the package you are dropping in the mail. If a potential employer is interested, let him call your

references right away. And be sure the folks on your reference page know they may get a phone call.

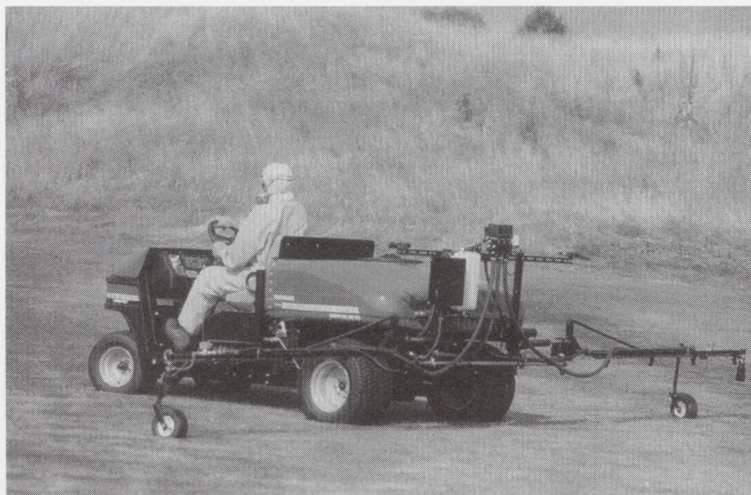
## **Sending Your Resume**

When it comes to sending your resume we can start using the word NEVER. As in, NEVER fax or e-mail your resume. While modern technology is a wonderful thing, it does not do a good job of presenting your resume in a flattering manner. I saw one faxed resume where all the words on the page were "scrunched up," making it unreadable. Several e-mailed resumes came through looking like they were written by a one-year-old. That is, unintelligible. If you have reached the deadline and need to fax or e-mail your resume, I would highly recommend following that up with a hard copy sent by mail.

Some people suggest sending a resume overnight or by express mail in order to make it more noticeable. If you don't mind spending \$30 to do this, then go right ahead. I don't really think it is necessary to get your resume there early so it can sit in the pile for two weeks before it gets picked up.

Did I mention never faxing your resume? Some things cannot be stressed enough.

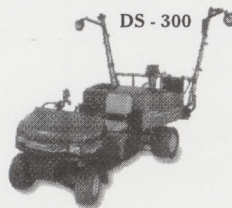
*Continues on page 18*



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*Continued from page 17*

## **You Got the Interview**

Congratulations, you made it to the interview process. You wore a suit and tie; you looked the interviewer in the eyes and shook hands with strong conviction. Everything went great. Now what?

Follow up with a letter. Let the interviewer know that you appreciated his taking the time to talk with you. Send this letter on your way home from the interview. You would be surprised on the positive effect this has on people. You would be equally surprised on how very few people actually take this simple step.

A phone call does not hurt either. Wait several days before calling—do not be a pest. Letting the interviewer know you are still interested and available is never a bad thing.

Be sure to check your messages and answer them promptly. If a second interview is requested, you want to be there. Face it, if you cannot be reached for a second interview, you won't get one. And you can forget about the job.

## **Final Thoughts**

Resume and cover letter writing is not an easy task. You

may find it to be too daunting to do it yourself. Consider hiring a professional resume writer. GCSAA has a service that will write your resume for you for a nominal fee. They will also critique your resume free of charge. I would highly recommend taking advantage of this service.

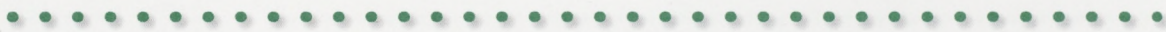
With some time and effort, you can have a resume that stands out in the pile of dozens. And by remembering the advice garnered in this article, you can avoid having your hard work immediately tossed into the round file. Nobody believes that someone who does "high quality work as a supernatant" is going to do high quality work as a superintendent.

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*Continues on page 19*



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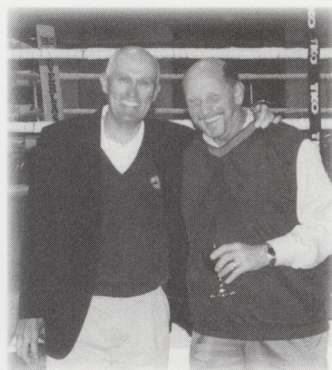
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# AEC fight night

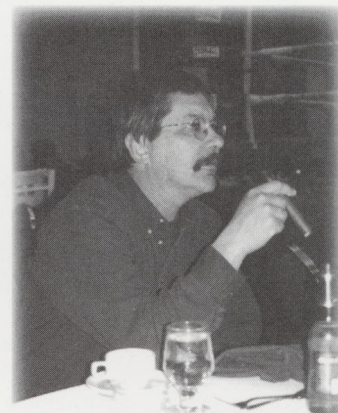
**O**n May 3, 2002, the Alliance for Environmental Concerns thought out of the box and sponsored a Golden Gloves Tournament for all of their members, family and friends. It turned out to be a great evening. Almost everyone was there for their first boxing match ever and with the ringside seats, it was quite an experience. Cocktails and dinner got the crowd into the mood for the first bout, and they were not disappointed. Every weight class had their three rounds of fun, and I don't think any of our members felt the need to get into the ring. That is a dangerous place.

Lots of pictures were taken, but they could not reproduce some of the amazing sights that one sees at a fight. You really had to be there, so if this opportunity comes around again I would suggest that you sign up early. ☐



*John Wantz and Ken Kubik are quite happy that their opponents did not show up to fight.*

*Greenside editor emeritus Ken Krausz taking in all the scenery at the AEC Fight Night.*



## GCSAA news

*Continued from page 18*

### Resume Writing

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# Rutgers news

By Shaun Barry

**T**he Rutgers Turfgrass Classic just completed its seventh edition. Every year this event has gotten larger and better. The size of the field has always demanded that we needed a facility with 36 holes. Fiddler's Elbow C.C. was a superb host for five years, and Royce Brook G.C. has now continued this tradition for the past two years.

Our field has grown every year, and this year we reached the number of 228 players. This is an incredible number of golfers, but what is truly amazing is that only three people did not show. There were many changes because of sickness and conflicts, but the teams themselves found replacements and when we only had three spots to fill I was shocked. It says a lot about the people in our industry and the respect they have for Rutgers and what this University does for all of us.

The weather for the day was beautiful, and Trent Inman and his staff had the course in extraordinary condition. I hope they know how much this adds to the success of the tournament. John Buechner, Dr. Dick Caton, Dr. Bruce Clarke and Steve Chirip had all of their volunteers prepared and in place long before the first players got to the course. Upon arrival everyone was pleasantly

*Continues on page 21*



*Host superintendent Trent Inman (center) flanked by Doug Larson (left) and Greg Nichol enjoy the post-golf activities at the Rutgers Turfgrass Classic.*



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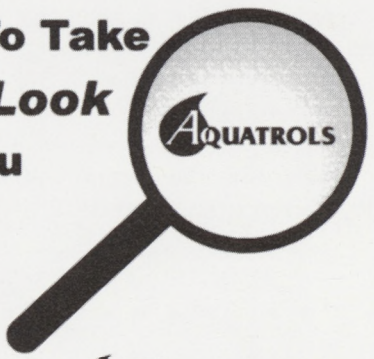
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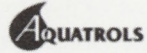




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# Rutgers news

*Continued from page 20*

surprised by this year's gift. Somehow the committee arranged for every participant to receive a new pair of golf shoes. Not bad for a fundraiser, but this is where our premiere sponsors are so important. Aventis, BASF, Bayer, Storr Tractor and Syngenta continue to give back to the industry. Bayer also donated 65 dozen golf balls. They do this every year and it really is appreciated.

The golf ended too quickly as it always does, but the wonderful food, conversation and camaraderie kept everyone happy and content. When the prizes were announced it seemed that it could have been a normal monthly GCSANJ meeting. On the East Course the low gross team of Tom Ashfield, John Farrell, Doug Larson and Randy Rider combined three eagles with their birdies to shoot a 59. The low net team with a 61 was the GCSANJ team. This team was comprised of Paul Dotti, Jim McNally, Glenn Miller and Bruce Peebles. The 63 from Dennis DeSanctis, Sr., Dave Pease, Paul Selmon and Rolf Strobel made them our gross winners on the West Course, while net honors here went to Ray Liotta, Marie Pompei, Nancy Sadlon and Bob Zelley. They ended up with a 65.

Closest-to-the-pin winners were Steve Kammerer (9¼ inches) and Marie Pompei at 2 feet, 8½ inches. In addition to their gift certificates they also can place a \$1,000 ad each in

*Continues on page 22*



*Crowd favorite Owen Regan swears these were for people at his table.*

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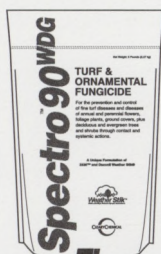
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# Rutgers news

*Continued from page 21*

*Garden State Golf.* Paul Dotti and Sean Klotzbach took long drive honors. Hopefully someday we can see these fellows compete against each other because they both hit it a long, long way. In the women's contest, taking honors were Kathy Antaya and Sharon Ralph. Kathy again donated her winnings, and this time she chose the host superintendent who in turn gave it to his assistant. If Kathy keeps winning she may decide to give up her job with the USGA so she can sell her prizes on the open market.

There are too many thanks to mention everybody, but everyone knows what they did and they can see how successful we were because of their efforts. Let's just keep up this good work for next year's event and make sure to put the date on your calendar when it is announced. 



*The Classic brings out many celebrities including Jeff Wetterling, Dave McGhee and Dr. Indyk.*



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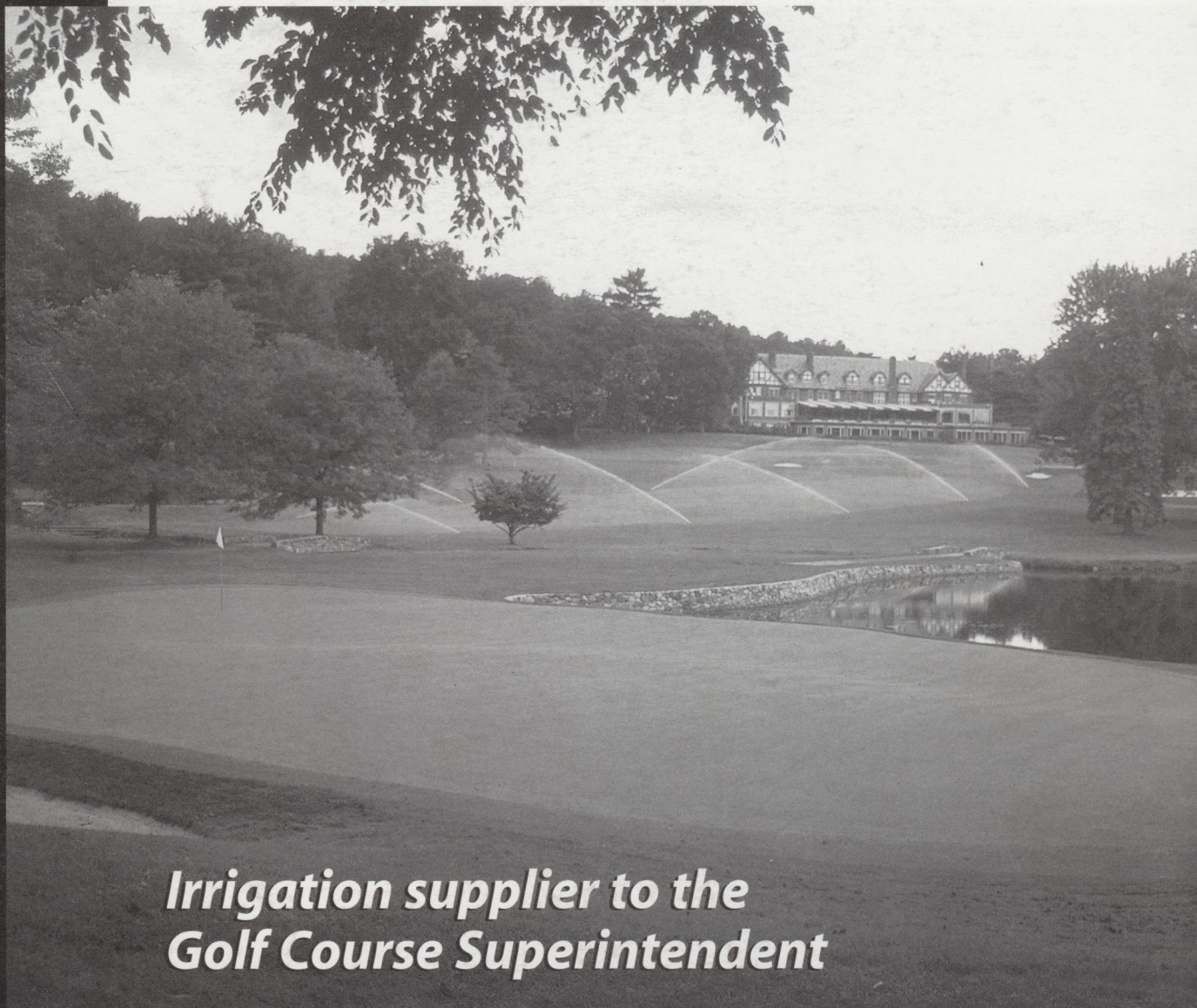
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