

# Manny Francis, 'Jr.' looks back at his career after following his famous father's footsteps 

Manny Francis, Jr. is the perfect fit as a promoter of contradiction or the definitive example of an oxymoron in action. Like his famous father and grandfather before him, he takes pride in being humble.
"It's a family trait," he said last month when he locked up his 65th birthday by announcing that he was retiring as superintendent at the Green Harbor Golf Club. "My father never was much for gathering praise, respect, or recognition. He let the pride in his work speak for himself. He left a legacy that lives on forever with all of us, not to be satisfied with just being good; to be better, and maybe go beyond in seeking perfection."

And, again like his father, Manny is too busy in that pursuit to stop and talk about himself. He'd rather talk about the past as an "extra" in the ongoing saga of Manny Francis, Sr. and the future of Green Harbor's playing conditions under the lead of his successor and son, Manny Francis III.
"That's something I should clear up, about the 'junior stuff.' My father and I
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> "I think that from the moment a superintendent takes his first job, he has something in the back of his mind prodding him into having his own course."


## Manny Francis, Jr. Green Harbor G.C.

had different middle names, so technically speaking, I'm not really a 'junior.' But almost from the beginning everyone called me 'Manny Francis, Jr.' and it stuck. Therefore, the new superintendent at Green Harbor is Manny Francis III" the new retiree mentioned before a brief trip down memory lane.

As long as Manny can remember, his life has been spent on one golf course or another. That life passed through stops at Amesbury and Haverhill before Manny, Sr. hit his golden nesting place, the Vesper Country Club. For some of that time Manny, Jr. worked the maintenance beat, but also realized there was another world out there when he majored in economics and geology at the University of New Hampshire.
"One thing about my father," Manny revealed. "He never pushed me into the superintendents' profession. He let me feel my own way. I had those degrees, but it must have been the genes. I longed to work on the outside. No four walls for me. So, I followed in my father's footsteps."

They were huge footsteps, too, since Manny, Sr. had become the talk of the golf course conditioning world with his innovative methods and his remarkable discovery of Vesper Velvet Bent, which was to become a popular and durable strain of grass.

Gradually, Manny, Jr. became a success story in himself and made a mark of his own during a 14-year stay at the Belmont Country Club. "I don't know why I think about certain things in relation to my father," he remarked. "But you get the picture of how he thought when you consider that I was making more money at Belmont than he was at Vesper. When we discussed such a vastly inequitable situation, he simply shrugged and quipped, 'that's all right. You're younger. You need more money than I do.' It was that kind of relationship, an unbelievable experience."

The Francis family went through more bonding when the senior member tried working on a dream he'd fancied while keeping Vesper a playground for members to savor and while on his side trips to redesign, reconstruct and consult at other golf courses. The dream was to have a turf farm, and naturally, the right hand man had to be Manny, Jr.
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"It turns out that the turf farm was only part of the dream," Manny said. "I think that from the moment a superintendent takes his first job, he has something in the back of his mind prodding him into having his own course. It seems that was what my father's ultimate dream was all about. So, we used the money from the turf farm to get Green Harbor in motion."

It was no easy task. It took six years (197I-I977) to build Green Harbor. However, those were some of the best years of the Francis family lives. "I really felt good to be part of something like that," Manny disclosed. "Now, we were into pride and love. We had both in that endeavor. My father was fulfilling a dream and I was becoming part of it. Just great. What a time in my life."

As one would guess, the story only gets better after that. Green Harbor has matured into one of the best and busiest golf courses on the South Shore. It has prospered under an almost unheard-of stipulation: no mechanized golf carts allowed!
"That's my father, the traditionalist," Manny laughed. "I recall just after he died. We hosted one of the benevolent tournaments, and naturally, we had to allow carts on the course. Well, in the middle of things a violent thunderstorm raced through the area. One of my grandkids was with me at the time and piped, 'Gramps must be mad because they're using carts on his course.' Knowing him, he probably had some thing to do with the storm."

Back on the family tree, life's been a smooth ride for Manny. His wife, Judy, backbones things with all the characteristics
> "One thing about my father, he never pushed me into the superintendents' profession. He let me feel my own way."

Manny Francis, Jr. Green Harbor G.C.
of the man who had a hand in that storm. Support comes from daughters Wendy and Kerry, and of course, there's Manny III ready to keep the success streak alive.
"He went into the business without any push from me or Judy," Manny explained. "He had chances to do other things, but this is where he wants to be, what he wants to do. The course is in good hands. I just hope he gets me out of the clubhouse, where l'll be overseeing things, and into the field where I live some of my happiest moments."

Isn't it comforting to know that there'll always be a Francis on hand as long as there's a golf course to be nurtured and flawlessly groomed? It couldn't happen to a better family, a better game.

GERRY FINN

| June 20 | GCSANE Monthly Meeting <br> Team-of-Two Championship <br> Hickory Ridge C.C. <br> Amherst, Mass. <br> Supt. - Robert Ruszala |
| :---: | :---: |
| June 20 | UMass Turf Research Field Day South Deerfield, Mass. <br> Contact: <br> Mary Owen - (508) 892-0382 |
| July 17 | GCSANE Monthly Meeting Pine Ridge C.C. <br> N. Oxford, Mass. <br> Supt. - Robert Larson |
| August TBA | GCSANE Monthly Meeting TBA |
| Sept. 10 | GCSANE Monthly Meeting Superintendent / Club Official <br> Winchester C.C. <br> Winchester, Mass. <br> Supt. - Daniel Higgins, CGCS |
| Oct. 10 | GCSANE Monthly Meeting <br> Joint Meeting with Cape Cod GCSA <br> Pocasset G.C. <br> Pocasset, Mass. <br> Supt. - Steve Carr |
| Oct. 17 | Pro/Supt. Tournament Site TBA |
| Nov. 5 | GCSANE Monthly Meeting Annual Nine-Hole Meeting <br> Amherst G.C. <br> Amherst, Mass. <br> Supt. - Carl Teschke |
| Nov. 13 | GCSAA Seminar <br> The International Bolton, Mass. |
| Nov. 14 | GCSAA Seminar <br> The International Bolton, Mass. |

# The Super Speaks Out 

## This month's question:

# How do you feel course conditioning has changed the game of golf? 

## Tony Sperandio, Lakeview Golf

 Course: "Conditioning may be a state of mind as far as golfers go. Let me tell you a story. Almost 50 years ago when I was working in Framingham, a foursome came up to me after a round, raving about my greens. I had to chuckle. I hadn't cut them in three days. Anyway, they kept it up. One guy, I couldn't shut him up. He said he'd had 12 one-putt greens. So, you see? Speed of greens is for the birds. No pun intended."As you probably know, I'm from the old school. I own this course now and it's more like a hobby to me. I have no tee times and no leagues. I don't coddle my players. I treat them all the same. So, I don't cater to the four or five who think the greens should be racetracks. The other 95 percent, they couldn't care less about speed. They're the ones who pay the freight. They're the ones who really count with me.
"I have a lot of ideas about how golf should be run. For one thing, I think clubhouses are the white elephants of the game. They drain the course of money that could be spent on worthwhile projects. In this case the game or those clubs that emphasize putting on a food and drink fair instead of paying attention to the needs of the course, affect the conditioning in a very negative way.
"Personally, I put a lot of emphasis on condition of the greens. If you put a slide rule on a round of golf, you'll find that 50 percent, maybe more, of the shots take place on the green. That should be the turf that belongs to the superintendent, and he should be able to protect the turf when he sets up the putting surfaces . . fast or slow, hard or soft. It should be his call. After all, if the turf turns bad, he's held accountable whether he's to blame or not.
"Overall, conditioning has helped the game become more popular because the superintendent has adjusted to the little changes taking place. But it's still the same
old game. Conditioning hasn't really changed the game. Rather, it's made the players aware that the superintendent is more important than they think."

## Russ Tarr, Wenham Country Club:

"I think you might have the question backwards. It inn't the game that has changed over the years, it's the way we condition the course for the players. We've made it a better game because of improvement in grooming methods and equipment.
"The land on this course has been in my family 200 years and it's been the source of golf for over 100 of those years. We're a par-65, I8-hole course of 400 -plus members. We have small greens (averaging 3,000 square feet), we mow at $5 / 32 s$ six times a week and we don't use a Stimpmeter.

## THE SUPER SPEAKS

"I've been around this club for a long time, and I remember when getting the course in shape ran from dusk into the night when we'd finish watering under the lights of a pickup. The pump rate back then was about 25 gallons a minute, and we only irrigated the greens. In August's dog days the rest of the course looked like my grandfather's pastures.
"We really don't bother much with speed of the greens. My attitude on that score is simple. I make sure the needs of the turf are met before I do anything to quicken the pace of putting. My theory is you think turf first. I've seen places where that doesn't happen. Most of the time you can call the greens 'browns.' That's what can happen when you go nuts over speed.
"If there is any big change in the game because of conditioning, it's scenes like I just described. When greens start looking like an outdoor basketball court at some playground, I don't know if you can call it golf any more.
"Another thing, I don't think condition of the golf course affects the number of players a course draws. I've seen players
walk across the street to a dust bowl because the green fee's a buck cheaper. Sure, conditioning has changed the golfers, too. But the game's the same."

## Arthur Billingham, Indian Meadow

 Golf Club: "If the quality of the game has improved, it could be that the quality of conditioning the golf course has also improved, maybe twice as much."I'm in a unique position here. I'm the course pro, course superintendent, and one of the owners. That's looking at things from three different perspectives. It's an advantage, though, because as the superintendent, I don't have to allow methods committees or members push into my schedule. I do things according to my own grooming outlook.
"'The greens are no problem. As a pro, I don't think the greens are as fast as I'd like them. However, I have a mindset that may seem arrogant, but really isn't. That is the fact that the average golfer can't handle what are considered fast greens. Some of them would be there all night trying to sink a putt if the greens were as slick as they think they should be.
"Here we cut the greens every day and the cut runs $\mathrm{I} / 8$ to $5 / 32 \mathrm{~s}$. We do everything by hand, plus we make sure the color's always there. We've won a lot of compliments because of that approach. We're running at capacity and don't accept outings until after Labor Day.
"I've been doing this since the early 70s and sometimes my duties have included being a bartender and a mechanic. That means I know the golf business from top to bottom. I'm not saying I'm better than anyone, but my experience is a gold mine in our operation. Let's just say our conditioning quality has at least kept up with the quality of the game. I can say this without worrying whether or not l'll have a job tomorrow. I wear a lot of hats. Most fit."

GERRY FINN


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# 'Winterkill' didn't stop 2001 Turfgrass Conference! 

The Show must go on. I beg your pardon for stealing a line from another industry, but it somehow seems appropriate. The New England Regional Turfgrass Conference \& Trade Show did not face as many challenges in the past three years combined as it did March 6-9 this year.

On Sunday the weather report started to turn ugly, and show management knew it was better to prepare for anything. By Monday morning we knew the next day was not going to be the productive move-in day we had hoped. The idea came up that maybe we could have larger exhibitors move in early Monday to beat the storm. Many calls were made to coordinate this. The wheels had started to roll towards Providence by noon a day earty. This was extremely helpful for many except those coming from Connecticut in semis, as the roads were closed to them. The convention center was also very helpful in dealing with a show still moving out and one trying to get in early. The Convention Gods were still with us.

Monday night and Tuesday were stormy as predicted, with Providence receiving its fair share of rain and snow. The move-in was proceeding for anyone who could get in
materials and the floor started to take shape. Little did we know that folks an hour from the convention center were getting buried in white stuff. Big holes in the show floor were still not filled. Connecticut roads were still closed and would remain so until noon Tuesday. Wednesday speakers could not get in Tuesday night as scheduled. The Providence airport was closed.

## GCSAA NEWS

Wednesday started early as the staff prepared for a major sprint to open the floor on time at $5 \mathrm{p} . \mathrm{m}$. The $9: 15 \mathrm{a} . \mathrm{m}$. speaker was still in Pennsylvania at 7 a.m. The II:15 speaker was still in Chicago. Through fancy juggling, we moved speakers here and there. We alerted substitutes in case someone could not make it. Aspirin, more aspirin!

The move-in was picking up speed. Attendees were coming in slow at first (each had a story to tell), but better than expected considering the weather. Exhibitors who had not arrived by noon were called. Some were on their way; some could not make it at all. Speaker program patches were holding and missing speakers arrived for their new times.

The keynote speaker, Jim Nantz, was en route for has $4: 15$ start time, and made it. The show floor looked better every minute. The keynote was introduced ten minutes late. He was told to take more time if he felt it was going well. The word came down: The floor will be ready when the keynote is finished. The Gods like the Turf Show. The keynote finished at 5:30 to a full room. The ribbon was cut. It's show time! What was that? The forecast for Friday is what?

This just scratched the surface in showing the coordination, effort, and organization that goes into producing such an event. We who oversee these efforts appreciate greatly all the work and decisions in getting the show to open on time. We want to thank everyone involved in this effort for all their help. Marketing and Events, Inc., headed up by David and Nancy Rosenberg, made the impossible seem easy. We especially thank exhibitors for support and quick reaction to schedule changes during move-in.

The bottom line is that the New England Regional Turfgrass Conference and Show continues to be a success. It is still growing in interest and attendance. To all those
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## President rallies members to face challenges together

Our Scholarship \& Benevolence Tournament on May 8 went well. We had approximately 130 players. The day was fantastic with dry weather and 75 -degree temperatures. Ken Crimmings Jr., superintendent at Marlborough C.C., had the course in excellent shape. Thanks to Ken and Marlborough C. C. for hosting this event. The S\&B Committee, chaired by Dave Comee, did an outstanding job of making this event very successful. Committee members Russ Heller, Mike lacono, Kevin Osgood, Arthur Silva, and Bob Healey, along with Dave are to be commended for their hard work in planning this event. Thank you also to all of our members and Friends for selling raffle tickets, donating rounds of golf at your course, and donating raffle prizes. Thank you all for playing in this event and making this a success.

In April we had a well-attended joint meeting with the Rhode Island GCSA. We had over I20 attend. Steve Napoli and Ed Carbone spoke on their employment
program for the New England PGA. Thank you Steve and Ed for your presentation. Thank you goes out to our host Vinnie lacono and Blue Hill C.C. The course was in fine shape considering the harsh winter.

## FROM THE PRESIDENT

There was a summit meeting May 4 at The Country Club in Brookline on winterkill and ice damage to turf on our golf courses. The attendance was around 120 , with about $60 \%$ superintendents and the rest green chairman, golf pros, and managers. Jim Skorulski and Dave Oatis of the USGA Green Section educated everyone on ice damage to turf and how to recover. They did an excellent job of informing everyone how to handle this situation. Tom Landry, Scott Whitcomb, Becky Blaser, and all of the MGA staff did a great job of organizing this meeting. This is also an excellent time for camaraderie within our membership and for everyone
to help each other pull us out of this unfortunate winterkill incident. To all our members, please phone your friends and neighbors in this turf business to lend equipment, share ideas, and support each other. We need each other's help now.

Jim McCabe, golf writer for the Boston Globe, has been writing some excellent articles in his newspaper about winterkill in our area. He has interviewed many of our members on this issue. He is getting the word out to golfers on the severity of this issue and the time it will take to get turf back in good shape. Thank you, Jim, for your stories about our troubled turf and for helping our association deal with the public relation issues with our golfers.

The N.E. Regional Turf Conference elected Mark Richard President, Phil Neaton Vice President, Gary Watschke Secretary, and Eric Newell Treasurer. Past President is Jim Conant. The NERTC has grown to be the third-largest turf conference in the country. continued on page 8


# Prepare your resume with attention to detail, . . . expecially if youse riting is a tad ruff! 

Recently, the company for which I work conducted a search to fill several positions. This included both superintendent and assistant positions. I had the opportunity to review several dozen resumes. While reading the diverse array of resumes, I was able to come up with several conclusions on what to do and especially what not to do when applying for a new job. I share several of these conclusions here.
The cover letter and resume
I am not a professional resume or cover letter writer. There is a lot of good information out there already that will be of help. I do want to highlight a few things that you should never forget.
When writing your cover letter, keep it brief and simple. Your purpose here is to show why you are the best person for the job. You do not want to rehash everything that is in your resume - which is why you have a resume.

The cover letter must include the position for which you are applying. This may seem like a no-brainer, but you would be surprised how many people omit this obvious step. If a company is searching for candidates for multiple positions (as we were), they need to know what position you want.

Include your name, address, and phone number on the cover letter as well as the resume. You want the company to be able to contact you for an interview, don't you?

Be sure that you address your resume to the correct person. I saw a resume addressed to "Mr. Kenrick." Kenrick, unfortunately, is the name of the street where the club is located.

Also, state on your cover letter where you learned of the job. This is helpful to employers when they advertise in the future.

Your resume should be crisp, clean, and to the point. Make sure you list your work experience in chronological order from most to least recent. The length should be one to two pages, depending on your experience. If you would like to present a longer resume, I would suggest bringing that one with you to the interview, but sending the smaller one. You don't want to get the reader bogged down with too much information all at once.

If you graduated from college, please be sure to write on your resume what kind of degree you received. This lets the reader know that you did, in fact, graduate.

Typographical errors are non-existent in any good resume and cover letter. I cannot stress this enough. Spell-check your resume thoroughly. Do not rely on the computer spell checker to do this for you. The computer cannot differentiate between the words 'is' and 'if', 'an' and 'and', or 'the' and 'then'. A good rule-of-thumb is to have at least three other people proofread your resume.

## CAREER

You would think that "hint" would be another no-brainer. I have, however, seen some poorly checked resumes. One individual was applying for the job of "Supernatant." Another had a sentence in his cover letter that needed the addition of at least two periods. The winner was the person who stated he "performs high quilty work." Just when you think you have your resume perfect, another typographical error rears its ugly head.

## The presentation

This should be simple enough. Send your resume and cover letter on some nice paper and drop it in the mail. Well, that will surely do the job, but there are other things to keep in mind. As I mentioned, be sure to use high quality paper. Standard white does not suffice. Keep it simple and use off-white or ivory-colored paper that is slightly heavier. Leave the regular-sized envelopes in the store and buy large ones ( $9^{\prime \prime} \times 12^{\prime \prime}$ ). Don't fold your resume. Leave it flat.

Be sure that when you print your resume that your ink cartridge is not almost empty. This could cause it to look weak and streaky. Also, let the ink dry before handling it. You do not want to smudge the ink and ruin your look. In addition, be sure to choose a decent font before you do any printing. Times New Roman or Arial are more than sufficient. Do not use anything that will detract from what you are trying to do, which is get someone to read your resume. Also, be sure to use a font size that is not too small.

Lastly, this sentence should be absent from your resume: "References available upon request." Send them! What are you waiting for? Put them right in the package you are dropping in the mail. If a potential employer is interested, let him call your references right away. And be sure the folks on your reference page know they may get a phone call.

## Sending your resume

When it comes to sending your resume, we can start using the word NEVER. As in, NEVER fax or e-mail your resume. While modern technology is wonderful, it does not do a good job of presenting your resume in a flattering manner. I saw one faxed resume where all the words on the page were "scrunched up," making it unreadable. Several e-mailed resumes came through looking like they were written by a one-year-old. That is, unintelligible. If you have reached the deadline and need to fax or e-mail your resume, I highly recommend following up with a hard copy sent by mail.

Some people suggest sending a resume overnight or by express mail in order to make it more noticeable. If you don't mind spending $\$ 30$ to do this then go right ahead. I don't really think it is necessary to get your resume there early so it can sit in the pile for two weeks before it gets picked up.

Did I mention never faxing your resume? Some things cannot be stressed enough.

## You got the interview

Congratulations, you made it to the interview process. You wore a suit and tie; you looked the interviewer in the eyes and shook hands with strong conviction. Everything went great. Now what?
continued on page 6

> I saw a resume addressed to "Mr. Kenrick." Kenrick, unfortunately, is the name of the street where the club is located.


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## Resume guide . . . from page 5

Follow up with a letter. Let the interviewer know you appreciate his taking time to talk with you. Send this letter on your way home from the interview. You would be surprised at the positive effect this has on people. You would be equally surprised at how very few people actually take this simple step.

A phone call does not hurt either. Wait several days before calling - do not be a pest. Letting the interviewer know you are still interested and available is never a bad thing.

Be sure to check your messages and answer them promptly. If a second interview is requested, you want to be there. Face it, if you cannot be reached for a second interview, you won't get one. And you can forget about the job.

## Final thoughts

Resume and cover letter writing is not an easy task. You may find it too daunting to do it yourself. Consider hiring a professional resume writer. GCSAA has a service that will write your resume for you for a nominal fee. They will also critique your resume free of charge. I highly recommend taking advantage of this service.

## Conference . . . from page 4

who attended, between plowing and traveling through the snow, we know the show is good for you or else you wouldn't have been there. Conference room comments have been fantastic, and the foundation will continue to focus on the highest quality education speakers in the

With time and effort, you can have a resume that stands out in the pile of dozens. And by remembering advice garnered in this article, you can avoid having your hard work immediately tossed into the round file. Nobody believes that someone who does "high quilty work as a supernatant" is going to do high quality work as a superintendent.

RUSSELL HELLER
industry. Best of all, the show provides New England researchers with the funding they need. The helps the whole industry for the future.

The 5th New England Regional Turfgrass Conference \& Show will be March 5-7, 2002. If anyone has a long-range forecast for that week, please call us at the show office!

Gary Sykes, Executive Dir., NERTF

> DIVOT DRIFT...announcements...educational seminars...job opportunities ...tournament results...and miscellaneous items of interest to the membership.

## MEMBERSHIP

Welcome New Members: Thomas Harrington, Supt., Indian Pond C.C.; Michael Jordan, Supt., The Ledges G.C.; Eric Jones, Supt., Middleton G.C.; Stanley Nemerowski, Supt., Ragged Mountain G.C.; Joseph Gallagher, Asst., Tedesco C.C.; Lynn Caringula, Asst., Peabody Municipal G.C.; Robert Brannan, Asst., Worcester C.C.; Joshua Bryson, Asst., The Ledges G.C.; Frederick Tonsberg, Asst., Indian Pond C.C.; Peter Bruni, Asst., Essex C.C.; Michael Smith, Affiliate, TPC/Venture Vehicles.

Proposed for Membership: David Mihailides, Supt., Lindbrook C.C.; William Colby, Jr,, Supt., Groton C.C.; Manny Francis, Jr., Supt., Green Harbor G.C.; Kevin White, Supt., Monoosnock C.C.; Mark Gavin, Asst., Whitinsville C .C.; Brad MacDonald, Asst., The Country Club; Michael Zoltany, Asst., International G.C.; Stephen Whitley, Asst., International G.C.; John Winskowicz, Affiliate, R.F. Morse \& Sons, Inc.; Scott McLeod, Affiliate, Tee \& Green Sod, Inc.; Gary Porthrind Affiliate, Golf Cart Svcs., Inc.; James Bernier, Affiliate, Golf Cart Svcs., Inc.; GPS New England Mapping, Friend; Armstrong Golf Architects, Friend; Golf Cart Svcs., Inc., Friend.

## INFORMATION

A big "thank you" to Vinny lacono and the entire staff of Blue Hill C.C. for hosting the April meeting. In spite of the foul winter weather, the golf course was in tremendous shape.
Michael Parks, formerly at Sawtelle Brothers, has rejoined the superintendent field and landed at Brookline G.C.

Superintendents (and others) can subscribe (for free) to get e-mails when new information is posted on the UMass Extension web site. It's a way to get timely management updates, disease messages, new publications, etc. without having to check the site. For further info go to www.umassturf.org.

Congratulations to Dave Barber of Wellesley Country Club. Dave recently completed the renewal process for maintaining his status as a Certified Golf Course Superintendent, a title he has held since 1977.

Mike Murphy, formerly an assistant at Fine Brook C.C., has taken the superintendent position at Sassamon Trace G.C., a new course in Natick slated for a summer 2001 opening.
Jeff Baker, formerly an assistant at The Country Club, is now the superintendent at C.C. of New England in New Hampshire.

Bob Leblanc, Westminster C.C., is looking for a good used Sand Pro. He may be reached at (978) 874-5915.

Please note that this year's UMass Turf Research Field Day and GCSANE monthly meeting will be a joint affair. The date will be June 20 and more details will follow.

Mike Hermanson is still in desperate need of an August meeting site. If you can host this meeting, please contact Mike at (978) 632-27I3.

Mark your calendars early for two GCSAA seminars, They will be held November 13 and 14 at The International G.C.

It is with a feeling of melancholy to report that Conor Fitzgerald has returned to his native Ireland
with wife Maggie and son Shane. Most recently at Brookline G.C., Conor also worked several years at Newton Commonwealth G.C. and Chelmsford C.C. He always managed to keep a sense of humor about him, and his many jokes will be sorely missed. Keep in touch, old friend.

## GOVERNMENT RELATIONS

Maine: H.B. 1080 would allow municipalities to enact standards more strict than state standards for land spreading of sludge and septage. Municipalities would be required to vote on approval of the stricter standards and to provide for alternative methods of disposal. The bill was reported favorably out of committee.

## ITEMS FOR SALE

Winchester C.C. Spring Equipment Sale. 1990 Toro 223-D five-plex fairway mower, $\$ 4000$; Turfco tow-behind topdresser, $\$ 500$; Lely tow-behind spreader, $\$ 500$; Speedair compressor, $\$ 250$; Toro snow blower, $\$ 100$; Bernhard Rapid Facer (RF I,000), \$200. Also looking for one Toro trailer for transporting greens mowers. For information, call Dan or Steve at (781) 729-3809.

## TOURNAMENT RESULTS

Blue Hill C.C., April 23, 2001
Joint meeting with RIGCSA
Four-person net scramble
Ist place: George Wise, M. Zachary, Dan Higgins, Chris Tufts (58)
2nd place: Mike Hennanson, Dick Gurski, Dave Comee (60) 3rd place: Daryn Eddy, Mark "Don't call me Pat" Daly, Brian Skelly, Gary Summerton (61)

## Please Patronize these FRIENDS of the ASSOCIATION

A-OK Turf Equipment Inc.
1357 Main St., Coventry, RI 02816-8435 Articulator, Terra Topper, Greens Groomer brush, \& used equipment.
Mike Comicelli - (401) 826-2584
A.A. Will Materials Corp.

168 Washington St., Stoughton, MA 02072-1748 Top dressing \& bunker sand, decorative stone, landscape materials.
Charlie Downing, Mike Read
(800) 4-AA-WILL

## Allen's Seed Store Inc.

693 S. County Trail, Exeter, RI 02822
Specializing in quality seed and related golf course maintenance supplies.
Gregg Allen - (800) 527-3898
Aventis Environmental Science
311 Carriage Dr., Kensington, CT 06037 Acclaim Extra, Banol, Chipco, DeltaGard, Finale, ProGrass, ProStar, Proxy, Sevin, Turcam David Sylvester - (860) 828-8905

Bay State Fertilizer/MWRA
100 First Ave., Boston, MA 02129
Manufacturer \& supplier of dry organic fertilizers.
Kristen Patneaude - (617) 788-4437

## Bayer Corporation

118 Ellery Ave., Middletown, RI 02842
Bayleton, Merit, Dylox, Tempo
Jim Santoro - (800) 842-8020

## The Borden Company

114 Summer St., Maynard, MA 01754-2216
Bulk limestone dealer.
Jack Borden - (978) 897-2571

## Boston Irrigation Supply Company

60 Sturgis Way, Dedham, MA 02026
Distributor, irrigation supplies \& accessories.
Andy Langlois, J. Anderson III, Ron Milenski
(800) 225-8006

The Cardinals, Inc.
166 River Rd., P.O. Box 520
Unionville, CT' 06085-0520
Golf course and landscape supplies. John Callahan, Dennis Friel - (800) 861-6256

Casey \& Dupuis Equipment Corp.
340 Pleasant St., Watertown, MA 02472
340 Pleasant St., Watertown, MA 02472
Construction/earthmoving equipment sales Construction/earthmoving equipment sales
\& rentals; all sizes of job equipment available. \& rentals; all sizes of job equip
Paul Casey - (617) 924-7575
Cavicchio Landscape Supply, Inc.
110 Codjer Lane, Sudbury, MA 01776
Annuals, perennials, garden mums, ground
covers, loam, and mulch.
Darren Young - (978) 443-7177
Cedar Lawn Tree Service, Inc. 32 Nickerson Rd., Ashland, MA 01721 Pruning, fertilization, removal,
and protessional care.
William P. Maley - (508) 881-2622

## Clean Quest

P. O. Box 1102, Southbury, CT 06488 Distributors of the Landa Water system for treating wash water, Safety Storage chemical buildings, and Octaflex portable wash pads. Steven Bumett, Michael Wende - (800) 521-5585
Cornish, Silva, \& Mungeum, Inc.
207 N. Main St., Uxbridge, MA 01569
Golf course architects.
(508) 278-3407

Country Club Enterprises
P. 0. Box 820, Cataumet, MA 02534

Club Car golf cars, Carryall utility vehicles.
Dave Farina, Darin Eddy, Darren Orr
(800) 662-2585

Country Golf, Inc.
4852 Westchester Dr., Traverse City, M1 49684 Golf course construction \& reconstruction; specialists in Donald Ross courses.
Jerry Deemer - (616) 947-5751

## Dow/Elanco

560 Ashwood Rd., Springfield, NJ 07081
Bob Scott - (908) 510-5549
Michael Drake Construction, Inc.
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## EZGO/Textron

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## F.A. Bartlett Tree Expert Co.

640 Hale St., Beverly Farms, MA 01915
Complete tree care, landscape design
\& construction, disease control,
long-range planning.
Ben Staples - (978) 927-1590
Gold Star Nursery \& Sod Farm
250 West Rd., Canterbury, NH 03224-2127
Growers of turfirass and ornamentals
Malcolm McPhail
Lexington, MA - (781) 861-1111
Canterbury, NH - (603) 783-4717
Green Environmental
216 Ricciuti Dr., Quincy, MA 02169
Civil engineering. Titte V, environmental consulting/site assessment,
above-ground/UST construction
Glenn Ferguson - (617) 479-0550
Greeno, Inc.
2352 Main St., Concord, MA 01742
Tree transplanting, landscape construction,
and masonry
Kevin Mulcahy - (800) 439-7244
Charles C. Hart Seed Co., Inc.
P.0. Box 9169, Wethersfield, CT 06109-0169 Roy Sibley, Dick Gurski, Robin Hayes (800) 326-HART

## Hariney Greymont

433 Chestnut St., Needham, MA 02492-2822
Tree care, landscape construction, consulting, Mark Tobin - (781) 444-1227

International Golf Construction Co.
5 Purcell Rd., Arlington, MA 02474
Golf course construction.
Antonios Paganis - (781) 648-2351;
(508) 428-3022

Irrigation Management \& Services
21 Lakeview Ave., Natick, MA 01760
Irrigation consultation, design, and
system evaluation.
Bob Healey, ASIC, CID - (508) 653-0625
Ken Jones Tire, Inc.
71-73 Chandler St., Worcester, MA 01613 Distributor of tires for lawn \& garden, trucks, cars, industrial equipment, and golf cars. cars, industrial equipment, and
Gerry Jones - (508)
$755-5255$

## Landmark Construction

P. O. Box 662, Winchester, MA 01890

Tee/bunker shaping \& remodeling, cart paths, drainage, tree planting, landscape construction. Daniel Champion - (781) 729-3250

Larchmont Engineering \& Irrigation
11 Larchmont Lane, Lexington, MA 02420-4483
Marc Utera - (781) 647-3361

## Lazaro's Golí Course

Supplies \& Accessories
dba Hammond Paint and Chemical $\mathrm{CO}_{2}$., Inc. 738 Main St., Suite 223, Waltham, MA 02154 Complete line of golf course accessories;
Standard, Par Aide, Eagle One.
Joe Lazaro - (781) 647-3361

Lesco, Inc.
20005 Lake Rd., Rocky River, OH 44116
Ron Tumiski, Mike Donohue
(800) 321-5325

## Lofts Seed, Inc.

22 Lantern Lane, Exeter, RI 02822 Victoria Wallace - (800) 648-7333

## D.L. Maher Co.

71 Concord St., P. O. Box 127
North Reading, MA 01864-0127
Water supply specialists; water wells
\& pumping equipment.
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McNulty Construction Corp.
P. O. Box 3218, Framingham, MA 01705-3218

Asphalt paving, of cart paths, walkways, parking areas; imprinted asphalt.
John McNulty - (508) 879-8875

## Miller Golf Construction

1 Leicester Rd., Marblehead, MA 01945 Golf course construction \& renovation Jonathon Miller - (781) 631-2030
R.F. Morse \& Sons, Inc.

22 Cranberry Hwy., Wareham, MA 02576-0099
Larry Anshewitz, Jack Cronin, Chris Cowan, Alan Anderson - (508) 295-1553

Nardone Sand and Gravel, Inc.
37 Power Rd., Westiford, MA 01886-4112
Topdressing sand \& mixes, bunker sands, root-zone mixes, loam, cart path materials, drainage stone.
Greg Frederick - 978 ) $692-8221$ Greg Frederick - (978) 692-8221

## North Shore Hydroseeding

20 Wenham St., Danvers, MA 01923
Hydroseeding, erosion control, \& tree services Brian King - (978) 762-8737

Novartis Specialty Products, Inc.
394 Monson Tpk. Rd., Ware, MA 01082
Banner MAXX, Barricade, Subdue MAXX, Primo
Dave Ravel - (413) 967-6745

## Partac Peat Corporation

Kelsey Park, Great Meadows, NJ 07838 Heat treated topdressing, goli hole targets, turf blankets, other specialty golf supplies. turf belsets, ( 800 ) $247-2326$
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Prescription Turf Services, Inc.
P. O. Box 39, Middleton, MA 01949

Deep-tine and hydro-injection services
custom fertilizer \& pesticide applications,
fairway aeration, topdressing operations.
(978) 777-1663

Read Custom Soils
171 VFW Drive, Rockland, MA 02370
Topdressing, root-zone mixes, bunker sand,
$3 / 8$ screened loam, cart path materials,
mulch, drainage stone.
Joe Farina, Frank Santos - (888) 475-5526

## Sawtelle Brothers

65 Glenn St., Lawrence, MA 01843
Bob Brown, Larry Bunn, Mike Hannigan,
Frank Higgins, John Lenhart - (978) 682-9296

## SBI Turl Services

65 Glenn St., Lawrence, MA 01843
Deep-tine, core, \& water-injection aerification, DOL \& Verti-Seed overseeding, irigation services. Jim Favreau - (800) 999-TURF

Shawnmark Industries, Inc.
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Matt Howland - (401) 295-1673
Simplot Partners, Inc.
15 Londonderry Rd., Londonderry, NH 03053
Turf \& omamental supplies.
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Sodico Inc.
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Bluegrass/Fescue, Bluegrass/Rye,
Bluegrass/Fescue/Rye, Bentgrass
Matt Faherty, Pat Hogan - (800) 341-6900
Sports Club Management
104 Wyman Rd., Braintree, MA 02184
OSHA and EPA compliance services and training
Ron Smith - (781) 848-5978
Dahn Tibbett
Professional Golf Services
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Specialists in golf course construction,
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Tee and Green Sod, Inc.
P. O. Box 418, Exeter, RI 02822

Bentgrass, Bluegrass, and Blue/Fescue sod.
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Tom Irwin Inc.
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Turf management products
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Chris Peterson, Greg Misodoulakis, Rick Giverson
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Tuckahoe Turf Farms, Inc.
P. O. Box 167, Wood River Junction, RI 02894

Chris Beasley - (800) 556-6985
Turfilinks, Inc.
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Scott Mackintosh - (508) 347-8070
Turf Enhancement Enterprises
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Floratine products, Precision Small Engine Co.,
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Cutting edge communication for
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Glenn Larabee, Bruce Chapman, Mark Miller
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Concrete golf cart paths.
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116 North Street, North Reading, MA 01864 Environmental audits, planning/design,
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Winfield Nursery, Inc.
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Philip Wogan \& George F. Sargent, Jr.
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17 Walker Rd., Topsfield, MA 01983
(978) 887-3672

Zip Type Service
50 Kent Street, Newburyport, MA 01950
Design, printing, mailing, advertising specialties.
Sheila Johnson - (978) 462-9358

# GCSANE announces committee assignments for 2001 

GCSANE committee assignments for 2001 (first person listed is chairperson):
Membership: Robert O. Larson, Michael S. Fontaine, Wayne F. LaCroix, James Reinertson, Robert Ruszala, David A. Stowe. Employment: Michael V. lacono, James R. Fitzroy, Robert Ruszala, Richard C. Zepp. Publicity: James R. Fitzroy, Paul Miller, William Spence. Conference: Robert Ruszala, James R. Fitzroy, Michael V. lacono. Finance: Arthur Silva, Daniel P. Higgins. Welfare: David A. Comee. Bylaws: Kevin F. Osgood. Scholarship \& Benevolence: David A. Comee, Robert Healey,

Russell E. Heller, Michael J. Hermanson, Michael V. lacono, Kevin F. Osgood, Robert Ruszala, Arthur Silva. Education: Ronald P. Dobosz, Jr., Edward Gianni, Brian Linehan,James Small. Newsletter: Russell E. Heller, Mark A. Casey, James Cohen, Anthony DeDominicus, Darren Perry. Golf: Michael J. Hermanson, Larry Anshewitz, David A. Comee, Robert Healey, Christopher Tufts. Research: James R. Fitzroy. Government Relations: Patrick Kriksceonaitis, Robert Matthews, Bruce Packard. GCSAA Chapter Liaison: James R. Fitzroy. Certification Attestor: Daniel P. Higgins. First Tee: Patrick Kriksceonaitis, Robert Ruszala. Holiday

Gala: Arthur Silva. IPM: Ronald P. Dobosz, Jr., Edward Gianni, James Small. AMGO: Kevin F. Osgood, Robert Ruszala. Retirement: Robert O. Larson, Wayne F. LaCroix, Robert Ruszala. GCSAA 75th Anniversary: MichaelJ. Hermanson. Troll-Dickinson Scholarship: Tony Caranci, Dean Robertson, Carl Teschke. Ouimet Fund: James R. Fitzroy, Stephen J. Curry, Richard Duggan, Robert O. Larson, A. Roy Mackintosh, Christopher Tufts Handicaps: David A. Comee, Michael J. Hermanson. Distinguished Service Award: Robert O. Larson, Russell E. Heller, Wayne F. LaCroix. Affiliate Liaison: Robert Healey.

## From the President . . . <br> continued from page 4

We will again be having a phon-a-thon to help raise funds for the Ouimet Scholarships. Jim Fitzroy and his committee will be calling members soon, so please help us out. The Ouimet Scholarship Fund gives scholarships to students who are caddies,
pro shop staff, and course maintenance workers who work three years on a golf course.

Our next meeting will be June 20 at Hickory Ridge C.C. We are planning a 12:30 shotgun tournament, the Team-of-Two Championship. In the morning will be the UMass Turf Field Day in South Deerfield, Mass. We ask everyone to come to the field day in the morning to see the research for yourself. Registration starts at 8:30 a.m.

At 9 a.m. is a turf tour of research plots, and at II a.m. is a question-and-answer period. Everyone should leave by 11:30 a.m. to get to Hickory Ridge, where we will have lunch, a short meeting, golf, and a steak cookout. The turf plots are also in the need of a research building, so please attend and voice your support.

## Sincerely, Bob Ruszala, President, GCSANE




