



# THE NEWSLETTER

May 2013

of the ***Golf Course Superintendents Association of New England, Inc.***

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## **Superintendent Profile: Greg Cormier, CGCS Nashawtuc Country Club**

**By: Harris Schnare, Golf Course Superintendent, Wayland Country Club**



**Nashawtuc Country Club**

**Story on page 2**

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# Superintendent Profile: Greg Cormier, CGCS Nashawtuc Country Club

Frost delays and turf that was slow to wake up in early May has since been traded for warmer day and night time temperatures. Simultaneously, staff sizes have started to increase as college and high school students begin to take on their daily work at the course and those aeration holes covering greens are long closed up and putting "true" again. I had the privilege to speak with Greg Cormier, CGCS who will be hosting this year's Member-Guest at Nashawtuc Country Club. Greg is sure to showcase his course for this month's meeting and have it in pristine condition

Greg is a local guy born and raised in Westford, MA. He grew up doing landscaping around his neighborhood, but found his start in the golf course industry as an intern at Weston Golf Club, while attending the State University of New York-Cobleskill. Greg was working for Superintendent Jeff Corcoran who was later hired as the Superintendent at Oak Hill Country Club in Rochester, NY. Greg was able to follow Jeff to Oak Hill where he started as a spray tech, and over the course of five years, reached the position of West Course Superintendent. Greg helped prepare for the 2003 PGA Championship as a volunteer while still working at Weston Golf Club. As West Course Superintendent, he helped prepare for the 2008 Senior PGA Championship. Greg was pleased to inform me that he will be returning to volunteer for a week this year, for the 2013 PGA Championship.

Nashawtuc Country Club is an 18-hole Cornish & Silva design, located in Concord, MA. Nashawtuc is well known for a 20+ year history of hosting the Bank of



Greg Cormier, CGCS

*continued on page 3*



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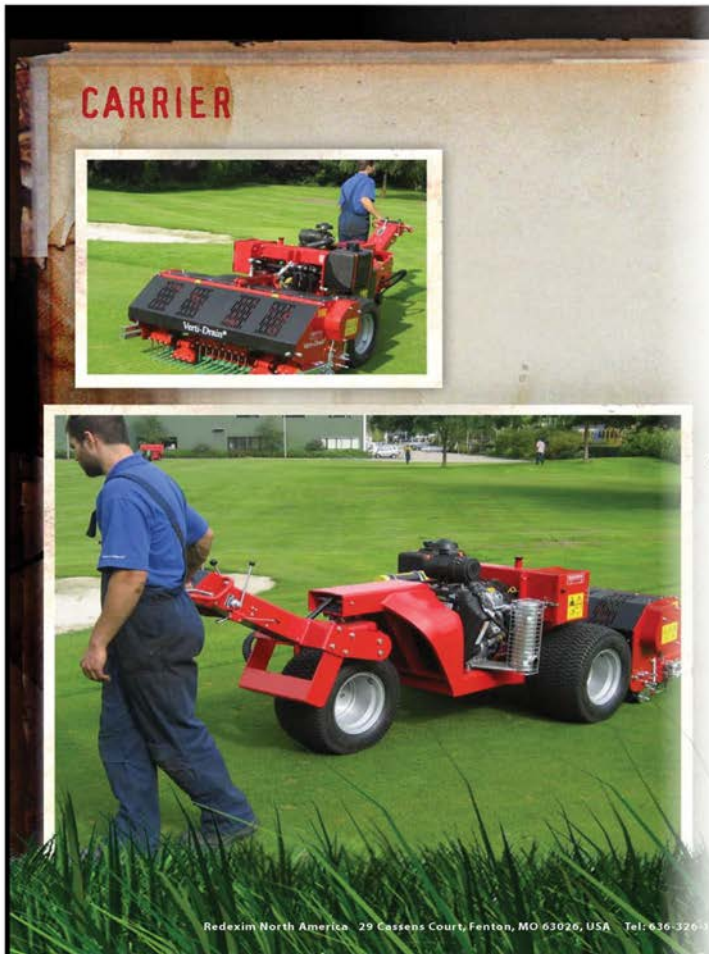
America Championship, prior to Greg's arrival. In 2009, there was a job opening at Nashawtuc Country Club for the superintendent's position and Greg now was in charge of his own course. I asked him how the role has changed between managing Nashawtuc and Oak Hill and his response was "We all know what we are doing when it comes to growing grass.... but now I am also in charge of landscaping, lots of landscaping, so I have had to diversify my knowledge and learn more about ornamentals." Handling major projects has also helped Greg to gain knowledge and ensure an exciting future for the golf course. Installation of three platform tennis courts were done this past winter and the exciting opportunity to be involved with a Reese-Jones master plan design renovation is now on the horizon for Greg and his staff.

While speaking with Greg in his office at Nashawtuc, I began to notice that his staff operated without delay and was well directed. Greg has a staff of self-starters and great assistants to help with his daily operations. I had to ask him what his keys to success were at Nashawtuc. The first things he said were, "communication, recruitment and training, and finally agronomic planning." Twitter updates to members and bulletin board grounds crew updates are how Greg keeps his membership in the loop of what the grounds crew is doing during the season and off-season. Having the right staff goes

a long way in this industry and Greg puts a strong emphasis on training and recruiting the right staff members. Finally, having a strong agronomic plan during the season is the final tool to success at Nashawtuc. "Both preseason and in season planning will go a long way." Planning ahead is important for all superintendents.

Coming into his fifth season as a superintendent and being newly certified is an impressive start to a career. I had to ask Greg the million dollar question for both students and assistants "What is your advice to individuals trying to become a superintendent?" Greg responded "Although the industry is flooded with people trying to become superintendents, and most of these students and assistants are really good at the basics; there are a few skills and personal attributes that will help you to stand out in an interview of 300 people. Being dedicated to the position, having good face-to-face communication, having the willingness to do whatever it takes to succeed, and keeping up with technology and the change in golfers expectations cannot be overlooked. If someone can master these tasks, there will be a place for them in this industry." This is incredible advice to help separate aspiring superintendents from their peers and make them stand out in a crowd.

Please join Greg Cormier on June 10<sup>th</sup> for the Member Guest at Nashawtuc. The golf course will be in great condition and we all deserve a day to spend with our friends and peers. ❖



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# Why Are Our Greens So Bumpy?

By David A. Oatis, Director, Northeast Region

Cool, dry weather has been the norm throughout most of the Northeast Region, but the recent series of storms brought much needed rainfall. Temperatures, however, remain cool, and much of the region is 1-2 weeks behind normal. Grasses all react a little differently during the periods of seasonal transition. Kentucky bluegrass is slow to green up in the spring, whereas perennial ryegrass maintains good color all winter and begins growing much sooner in the spring. When multiple grasses are present, the variation in their growth rates makes for uneven playing surfaces. This is especially apparent on putting greens in the Northeast Region right now. Greens are bumpy, and they won't get smooth until the temperatures warm up.

Most golfers think of putting greens in a "singular" sense, but each putting green is comprised of millions of individual plants. In the northeast, most greens are populated by two species: annual bluegrass (*Poa annua*) and creeping bentgrass, but there are many biotypes of each. In general, bentgrass initiates growth first in the spring, but it grows very slowly. Once temperatures warm a little, annual bluegrass kicks into high gear, and its growth rate outpaces creeping bentgrass. To further complicate matter, the different biotypes can vary significantly. This is the stage many courses are entering right now. In short, the different grasses all are growing at different rates, and this makes putting greens bumpy! Add annual bluegrass seed heads to a surface and the recipe is perfect for questions and complaints.

Bentgrass at many courses remains off color, and it is very susceptible to mechanical injury during periods of cool weather each spring. The lack of growth, poor color and susceptibility to mechanical injury often is attributed to a disease. This phenomenon occurs nearly every spring to some extent, but it is much worse when the period of temperature

fluctuation is longer. Two or three days or more of warm temperatures are usually sufficient to get bentgrass growing, but when cold nighttime temperatures occur, the bentgrass shuts down again.

So, the grasses are growing at different rates right now, and nothing that can be done to combat it. The best course of action now is to avoid maintenance practices that constantly injure the bentgrass. Aeration, verticutting and top-dressing treatments are fine, but repeated treatments of each will cause injury to bentgrass. Even rolling and repeated mowing can cause injury to the bentgrass right now, so if your bentgrass populations are thinning or showing signs of injury, back off on them.

Once temperatures warm sufficiently, bentgrass will begin growing more vigorously, and it will tolerate stressful maintenance practices. However, the yearly decline of annual bluegrass will follow close behind. Once annual bluegrass produces its seed, plants begin to turn yellow and root systems shrink back, so we will begin talking about problems with annual bluegrass then. Since cool weather is predicted to last for a few more days at least, that will probably not happen for a few more weeks.

For now, golfers in the Northeast will have to suffer with bumpy greens. When will they smooth out? Right after the temperatures stay consistently warm! When will that occur? I'll leave that answer for your favorite weather man! ❖

**Source:** David Oatis ([doatis@usga.org](mailto:doatis@usga.org)) [www.usga.org](http://www.usga.org) – May 15, 2013

## UMASS IDENTIFICATION OF TURF DAMAGING INSECTS WORKSHOPS

Accurate identification of turf damaging pests is the first step toward effective, integrated management. Knowing the target pest is key to understanding the biology and life cycle, determining threshold levels for damage, and making informed and responsible control decisions.

UMass Turf Entomologist Pat Vittum will lead this half-day session focusing on the identification of turf insect pests common in the Northeast. Insect categories covered will include white grubs, weevils, chinchbugs & billbugs, caterpillars, and crane flies. Lecture material will be coupled with hands-on examination of specimens, and IPM considerations such as threshold levels will be highlighted.

**Date #2: Wednesday, June 26, 2013**

**Time: 8:00 AM – 12:00 PM (attendee check-in will begin at 7:45, and the program will start promptly at 8:00)**

**Location: Agricultural Engineering Building (3rd Floor), 250 Natural Resources Road, University of Massachusetts, Amherst, MA 01003**

Four pesticide contact hours have been approved for Massachusetts categories 37 (turf), 32 (sod), the applicator's license (00). Contact hours are valid for equivalent categories in all New England states.

For complete information including instructions for how to register online or by mail, visit:

<http://extension.umass.edu/turf/upcoming-events>

Contact Mary Owen at 508-892-0382; [mowen@umass.edu](mailto:mowen@umass.edu) or Jason Lanier at 413-545-2965; [jdj@umass.edu](mailto:jdj@umass.edu) ❖



# Thoughts From Your Association Manager

The Ninth Alumni Turf Group's Dr. Joseph Troll Classic was played May 6, at the TPC Boston in Norton, MA. Tom Brodeur was the host superintendent and he had the course in magnificent condition for all to enjoy.

Unfortunately, Joe and Lonnie Troll were unable to make the trip from their home in Florida. Maybe next year will be the one when all works out and they'll be able to visit with their many friends at this wonderful event.

This year's honoree, Mike Wallace, CGCS at Simsbury Farms Golf Course in Simsbury, CT humbly accepted accolades from speakers, friends and tournament participants. All were eager with their praise for Mike and what he stands for. The phrase "Always Do Your Best" is one associated with Mike and how he has conducted himself. Mike and his wife Jo are a very pleasant couple and their outlook on life and how to live it, is a lesson on how to help others succeed.



**Mike and Jo**

Our next meeting will be the Member Guest at Nashawtuc Country Club, June 10. Greg Cormier, CGCS and his staff have been working very hard this season to put a wonderful shine on this Geoffrey Cornish design. The course has had some features and changes added by Brian Silva and Craig Schreiner over the years.

Nashawtuc was for many years the site of the longest running 54-hole event on the PGA TOUR's Champions Tour and the only Champions Tour tournament played in New England.

Greg; Golf Professional Chris Carpenter; General Manager Ric Shultz, CCM; and Clubhouse Manager Bob Shorter have been hard at work to help make the day a success and provide a friendly and welcoming experience to all who will be playing. Take a break from the grind and invite a friend or two or three to what promises to be a wonderful day on a superbly conditioned course. ❖



By Don Hearn



Left to right – Scott Lagana, Oak Hill CC; Matt DeAvila, Weston Golf Club and Greg Nicoll, Harrell's LLC. All played well and had a great day at the Joe Troll Classic.

Well wishes to J.C. Girouard, Superintendent at the Patriot Golf Course in Bedford, MA. J.C. had a brief stay in the hospital but is now back to work tending the course. I saw him this week and aside from some soreness he's doing well.



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## Kevin Doyle - GCSAA Updates



How often do you stop and think about how you got started in this industry? I know for some of you, you're not the first generation to be superintendents. But for the rest of us, at some point there was an exposure to our craft that drew us in and helped develop a passion for what we do. Why do I ask? 18 year GCSAA Member Frank Tichenor at the Forest Hill Field Club reached out in the fall of 2012 asking about golf course programs available for school groups. After communicating with Northwest Field Staff David Phipps, we directed Tichenor to The First Green Foundation of Bellevue, Washington. They have developed a learning program including a packet containing simple science based experiments designed for use at a golf facility. The results of all the efforts culminated this spring when 40 fifth graders from Clifton public school #16 arrived for a field trip on Tuesday May 7th.

The students were exposed to many environmental aspects of the course such as pond management, wildlife habitats, and weather station use. Cultural practices, including an aeration demonstration, were discussed as a part of agronomic practices and the result of improved plant health. The students were given a tour of all parts of the facility including short talks about future career options in all aspects of the

golf industry (even as a GCSAA Field Staff!!!). While Tichenor and fellow FHFC employee, and fifth grade teacher herself, Dawn Payton had developed an agenda for the day, the students were really the ones whose interest in various aspects of the course and environment stole the program. Who knew that the topdressing sand pile would be a highlight, or that a lengthy discussion would take place about the now two-foot long grass carp placed in the irrigation ponds to eat algae?

The first ever First Green event on the east coast was determined to be a great success. They hit balls at the range and learned putting tips from the facility head professional as well. The students polled were excited about their day at FHFC, and all had expressed what a great learning experience the day had been. Tichenor explained to me that The First Green estimates each student would reference golf between 30-40 times because of the experience they have in one day at his facility. Maybe one day, these students will look back at their career in golf and point to their field trip to the Forest Hill Field Club as their answer to how they got into

*continued on page 8*

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# Some Email Etiquette Tips

## Take Another Look Before You Send a Message

One strategy to avoid misinterpretations is to allow every message at least some minutes of rest after you have finished it. But before you press the "Send" button reread and reconsider the whole message when you return to it, possibly from the recipient's perspective.

It never fails to amaze me how many ambiguities I manage to work into short and simple emails.

## Do Not Default to "Reply All"

Use your email program's *Reply to All* feature **only** when your reply will be necessary to know for the original sender and all people in the original email's *To:* and *Cc:* field.

If your comments will be crucial to know for the original sender and a few other recipients, use *Reply* and add the other recipients manually. You can copy their addresses from the original email. If you have been a *Bcc:* recipient in the original message if you reply to all as a *Bcc:* recipient, you reveal yourself as a recipient.

## Keep Emails Short

Keep emails as short as possible. Of course, this is not to mean that you should cut your messages at any price. Write as long and as much as is necessary and appropriate. It is more important for business emails to be succinct.

Personal emails can be flowery and long-winded. For clarity, fewer and simpler words are still better.

Use Bullet Points if you do have much to write:

- Break your message into bullet points.
- Begin each point with a concise summary or the action you want taken.
- Make sure important information is not hidden in your message's or bullet point's meat.

## One Action per Message

Do not lump together anything you need or want to tell a recipient into one message. In particular: Start a new message for each major action you request from the recipient.

This makes it easier for the recipient to get their email han-

dled and the necessary actions done. By setting a precedent, chances are they'll adopt the same method for messages to you — and you'll have an easier time ticking off emails, too.

## Don't Forward Hoaxes

This is why you should not forward such a story unless you've investigated it yourself. You'll irritate those who do not spot the hoax and they'll probably pass it on, causing more irritation.

Those who identify the hoax will likely send you a message notifying you that you passed on an urban legend. If you know a message is a hoax but have a specific reason to forward it nevertheless, you might want to include your reason with the message.

## Let People Know Their Mail Has Been Received

Sometimes, emails get lost or fall prey to overeager spam filtering. If it's not obvious to the sender that you've gotten their message (because you move forward a project in which they are also involved, for example), do send a quick note back, possibly involving an informal thank-you, to acknowledge receipt even if no reply is necessary otherwise.

Even if you do plan to reply later, an email acknowledging receipt and letting the sender know when you will get back to them can be welcome.

## Be Careful with Irony in Emails

Because it is so difficult to convey via email that something was meant ironically, misunderstandings are common and can lead to hard feelings. As a general rule, you should assume what can be misunderstood in an email message will in fact be misunderstood,

## Avoid Embarrassing Emails

Sometimes, I hit *Send* accidentally when a message was not yet ready for prime time. This can be quite embarrassing, especially if I thought that I could always change the text later — before sending the mail. How do you avoid such embarrassment? Since it's difficult to disable the *Send* button, you should make sure the message does no harm even if you hit that button accidentally. Either leave the address field

empty or address the message to yourself while you are still composing it. Only enter the final recipient when you are ready to send the mail. ❖

The logo for "Atlantic golf & turf" is displayed in a green-bordered box. The word "Atlantic" is in a large, bold, green serif font, with a small green grass tuft to its left. Below it, "golf & turf" is written in a smaller, green, cursive script font.

By Don Hearn

the golf industry. Have you ever thought about conducting an event such as this at your facility? For more information about the First Green Foundation:

The First Green: [www.thefirstgreen.org](http://www.thefirstgreen.org)

Frank Tichenor has offered to share his experience with you if you have any questions as well. Please contact me and I will gladly pass along his email address to you!

GCSAA Resources and Deadlines:

#### Introducing Healthy Turf, Healthy Tomorrow

This initiative by Bayer through funding of the Environmental Institute For Golf (EIFG) seeks to advance plant health research and education for GCSAA superintendents, ensuring the health of their courses - and the industry - for generations to come. 12 superintendents will be selected from applicants to take part in a two-part, immersive curriculum that involves classroom training at GCSAA in Lawrence, Kan., and field training at Bayer's plant health facility in Clayton, N.C. For more information, or to apply for the program follow the link [here](#). Deadline to apply is June 5<sup>th</sup>.

#### The Affordable Care Act - What Employers Need to Know Now: Webcast June 6<sup>th</sup>

The Affordable Care Act was passed by Congress and then signed into law by the President on March 23, 2010. On June 28, 2012, the Supreme Court rendered a final decision upholding the constitutionality of the health care law. The law puts in place multiple reforms that roll out through 2014 and beyond. Plan now to join us and learn what compliance deadlines are coming and what you need to do to comply. Specific topics covered in the presentation will include: who the law applies to and who it does not, employer mandates, health benefit exchanges, new and increased taxes and fees, and more. Register [here](#).

#### GCSAA 2014 Board Nominations: Due June 8<sup>th</sup>

Robert M. Randquist, CGCS – 2013 GCSAA Nominating Committee Chairman has put out the request for nominations. If you would like more information on how to be nomi-

nated, or nominate a fellow member, visit [GCSAA.org](http://GCSAA.org) for details.

#### Distinguished Service Award nominations: Deadline July 15<sup>th</sup>

The GCSAA Col. John Morley Distinguished Service Award (DSA) is presented annually to an individual or individuals who have made an outstanding contribution to the advancement of the golf course superintendent's profession. The contribution must be significant in both substance and duration, and may be, or have been, regional in nature. Follow this [link](#) for more information and how to submit a nomination. ❖

Kevin Doyle

Field Staff, Northeast Region

[kdoyle@gcsaa.org](mailto:kdoyle@gcsaa.org) and on Twitter at: [@GCSAA\\_NE](https://twitter.com/GCSAA_NE)

### GCSANE

## MEMBER / GUEST TOURNAMENT

**This year's Member Guest will be held at the Nashawtuc Country Club in Concord MA.**

**Greg Cormier, CGCS will be our host.**

**REGISTRATION 10:30 A.M.**

**BUFFET LUNCH 11:30 A.M.**

**SHOTGUN START 1:00 P.M.**

**BUFFET DINNER AFTER GOLF - GOLF ATTIRE**

**REGISTRATION DEADLINE Noon, Thursday June 6**

**FORMAT: Two person teams. You can register as a foursome and will be paired together as two teams.**





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# **GCSANE Calendar of Events 2013**

<b>June 10</b>	<b>Nashawtuc Country Club Member/Guest</b>
<b>July 1</b>	<b>Walpole Country Club Monthly meeting</b>
<b>August 19</b>	<b>Marlborough Country Club Superintendent Championship</b>
<b>September 23</b>	<b>Essex County Club S &amp; B Tournament</b>
<b>September 25</b>	<b>Wedgewood Country Club Assistants meeting</b>
<b>October 1</b>	<b>Black Rock Country Club Pro/Super Championship</b>
<b>October 7</b>	<b>The Ledges Golf Club Monthly Meeting</b>
<b>October 15</b>	<b>Sterling Country Club New England Superintendents Champs</b>
<b>November 4</b>	<b>Milton-Hoosic Club 9-Hole Tournament</b>



## **ANNOUNCEMENTS**

As in the past, *The Newsletter* continues to invite Affiliate members to submit a press release about new personnel, new products or a company bio. We will print each and every release **free of charge**. This is a great way to advertise for free. Who said nothing in this world is free? Free advertising to better your company, wow what an offer.

Peter J. Rappoccio, Editor

### **MTE SPECIAL ANNOUNCEMENT**

MTE, Inc. is very pleased to announce the addition of Bob Doran as an Account Manager in Maine and New Hampshire. Bob is a Massachusetts native, growing up in Stoneham, MA, where he began his career on the golf course as a caddy and grounds crew member. He immediately fell in love with the industry and attended the Stockbridge School of Agriculture at UMass, Amherst, where he earned his Turf Degree. Bob started his management career on Cape Cod and the Islands where he worked at Pocasset GC as the Assistant Superintendent, later moving on to Miacomet GC and Holly Ridge GC as Superintendent. After nearly a decade, Bob moved north and became Superintendent at Stonebridge CC in Goffstown, NH. He eventually accepted a position at Cape Neddick CC in Maine, where he acted as Superintendent and then General Manager. For the past two years, Bob has owned and operated the pre-owned turf equipment company, Mow It Again, Inc. He currently re-

sides in South Berwick, ME with his wife Maureen, son Michael and daughter Elaine.

Bob brings many years of experience as a superintendent, entrepreneur and salesman in northern New England. Mow It Again, Inc. will cease operations with Bob's move to MTE. Bob says, "I'm pleased to be representing the finest brands of equipment in the turf industry through MTE. I'm very excited about MTE's lineup of both new and pre-owned turf equipment and the dedication to grow in the market that MTE management has expressed to me through the interview process."

Please join me in welcoming Bob to our team at MTE, where we urge you to "Discover MTE" and all that we have to offer!

Tom Houseknecht  
President  
MTE, Inc.

#### **Bob's contact info:**

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**Email: [bdoran@mte.us.com](mailto:bdoran@mte.us.com)**



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# ***Please Patronize these FRIENDS of the ASSOCIATION***

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## **A.A. Will Materials Corp.**

198 Washington St., Stoughton, MA 02072-1748  
Root zone mixes, divot mixes, topdressing blends, bunker sands,  
cart path mixes, bridging stone, & hardscape supplies.  
Rob Fitzpatrick - (800) 4-AA-WILL  
[www.aawillmaterials.com](http://www.aawillmaterials.com)

## **Agresource, Inc.**

100 Main St., Amesbury, MA 01913  
Tim Gould, Guy Travers (800) 313-3320, (978) 388-5110

## **Allen's Seed**

693 S. County Trail, Exeter, RI 02822  
Specializing in quality seed, fertilizer, chemicals, and related golf  
course maintenance supplies.  
Michelle Maltais (401) 835-0287 Peter Lund (401) 474-8171  
[www.allensseed.com](http://www.allensseed.com)

## **The Andersons Technologies, Inc.**

26 Waite Ave., S. Hadley, MA 01075  
Manufacturer of fertilizer & control products.  
Rick Forni - (413) 534-8896

## **Atlantic Golf and Turf**

9 Industrial Boulevard, Turners Falls, MA 01376  
Specializing in agronomy through the distribution of fertilizer, seed  
and chemicals throughout New England.  
Chris Cowan (413) 530-5040, Gregg Mackintosh (508) 525-5142,  
Scott Mackintosh CPAg (774) 551-6083

## **A-OK Turf Equipment Inc.**

1357 Main St., Coventry, RI 02816-8435  
Lastec, Tycrop, Blec, Wiedenmann, Therrien, Graden, Sweep  
& Fill, Baroness, and used equipment.  
Mike Cornicelli - (401) 826-2584

## **Barenbrug USA**

*Great in Grass*  
10549 Hammond Hill Road, East Otto, NY 14729  
Bruce Chapman, Territory Manager (401) 578-2300

## **BASF Turf & Ornamental**

47 Falmouth Rd., Longmeadow, MA 01106  
*"We don't make the turf. We make it better."*  
John Bresnahan - (413) 565-5340

## **BACKED by BAYER**

Building on an already solid foundation of proven products to help  
you succeed. Brian Giblin 508-439-9809 [brian@bayer.com](mailto:brian@bayer.com)  
[www.backedbybayer.com](http://www.backedbybayer.com)

## **The Borden Company**

114 Summer St., Maynard, MA 01754  
Bulk limestone dealer. Jack Borden - (978) 897-2571

## **Boston Irrigation Supply Co. (BISCO)**

60 Stergis Way, Dedham, MA 02026  
New England's single source for a complete line of irrigation and  
pumping equipment featuring Rain Bird, plus landscape lighting,  
drainage, tools and all related accessories. [www.gobisco.com](http://www.gobisco.com)  
Andrew Langlois, Jay Anderson III, Dan Fuller, Jeff Brown, Greg  
Hennessy, Chris Russo (800) 225-8006

## **The Cardinals, Inc.**

166 River Rd., PO Box 520, Unionville, CT 06085  
Golf course and landscape supplies.  
John Callahan, Dennis Friel - (800) 861-6256

## **Cavicchio Landscape Supply, Inc.**

110 Codjer Lane, Sudbury, MA 01776  
Annuals, perennials, garden mums, ground covers, loam, & mulch.  
Darren Young - (978) 443-7177

## **Charles C. Hart Seed Co., Inc.**

304 Main St., Wethersfield, CT 06109  
Authorized distributor for Bayer, Syngenta, Grigg Brothers foliar  
fertilizers, and Aquatrols. Specializing in custom seed blends.  
Robin Hayes 508-237-2642 Dick Gurski 413-531-2906  
Mike Carignan 603-540-2562

## **Country Club Enterprises**

PO Box 670, 29 Tobey Rd., W. Wareham, MA 02676  
Club Car golf cars, Carryall utility vehicles.  
Dave Farina, Keith Tortorella, Mike Turner (800) 662-2585

## **DAF Services, Inc.**

20 Lawnacre Rd., Windsor Locks, CT 06096  
Provider of prefabricated pump stations and water management  
systems. Richard Young - (860) 623-5207

## **DGM Systems**

153A Foster Center Road, Foster, RI 02825  
Your New England specialty products distributor: Reelcraft, POK,  
Allen, Kenyon, Echo, Carhartt Office - (401) 647-0550  
Manny Mihailides - (401) 524-8999  
David Mihailides - (401) 742-1177

## **DHT Golf Services**

8 Meadow Park Road, Plymouth, MA 02360  
Serving the GCSANE for over 20 years. Planning to proposal to  
completion. Golf construction and irrigation consulting.  
Emergency irrigation repairs. Dahn Tibbett (20 year member),  
Jaime Tibbett 508-746-3222 DHTGOLF.COM

## **G. Fialkosky Lawn Sprinklers**

PO Box 600645., Newton, MA 02460  
Irrigation services to golf courses throughout New England.  
Gary Fialkosky - (617) 293-8632  
[www.garyfialkoskylawnsprinklers.com](http://www.garyfialkoskylawnsprinklers.com)

## **Harrell's LLC**

19 Technology Drive, Auburn, MA 01501  
Turf & Ornamental supplies. Chuck Bramhall, Mike Kroian,  
Mike Nagle, Jim Wierzbicki - (800) 228-6656

## **Hillcrest Turf Services**

P.O. Box 767, Medfield, MA 02052  
Mike Parks 617-852-0479  
Providing specialty cultural services to golf courses and sports turf.

## **International Golf Construction Co.**

5 Purcell Rd., Arlington, MA 02474  
Golf course construction. Antonios Paganis - (781) 648-2351;  
(508) 428-3022

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### **Irrigation Management & Services**

21 Lakeview Ave., Natick, MA 01760  
Irrigation consultation, design, and system evaluation.  
Bob Healey, ASIC, CID - (508) 653-0625

### **John Deere Golf**

Offering our customers the most complete line of products, service and expertise in the industry. Ren Wilkes,  
John Winskowicz - (978) 471-8351  
Ron Tumiski 1-800-321-5325 x6219

### **Ken Jones Tire, Inc.**

71-73 Chandler St., Worcester, MA 01613  
Distributor of tires for lawn & garden, trucks, cars, industrial equipment, and golf cars. Gerry Jones - (508) 755-5255

### **Larchmont Engineering & Irrigation**

11 Larchmont Lane, Lexington, MA 02420-4483  
Kevin Rudat - (781) 862-2550

### **Lazaro's Golf Course Supplies & Accessories**

dba Hammond Paint and Chemical Co., Inc.  
738 Main St., Suite 223, Waltham, MA 02154  
Complete line of golf course accessories; Standard, Par Aide, Eagle One. Joe Lazaro - (781) 647-3361

### **Maher Services**

71 Concord Street, N. Reading, MA 01864  
Specializes in Water well drilling, pump sales, pump repair, well redevelopment and preventative maintenance  
Peter Maher cell: (781) 953-8167 or (978) 664-WELL (9355)  
Fax (978) 664-9356 [www.maherserv.com](http://www.maherserv.com)

### **MAS Golf Course Construction LLC**

60 Hope Ave., Ste. 107, Waltham, MA 02453  
Fulfilling all your renovation and construction needs.  
[www.masgolfconstruction.com](http://www.masgolfconstruction.com) Matthew Staffieri (508) 243-2443

### **Maltby & Company**

30 Old Page Street, P.O. Box 364, Stoughton, MA 02072  
Provides expert tree pruning, tree removal and tree planting services. Our two other divisions include Natural Tree & Lawn Care, which treats for winter moth caterpillars, ticks and mosquitoes etc. Forest Floor recycling manufactures color enhanced mulch and natural composted leaf mulch. For more information or to speak with one of our arborists please call Bill Maltby at 781-344-3900

### **Matrix Turf Solutions**

29 Gilmore Drive - Unit C, Sutton, MA 01590  
Providing the finest turf care products and accessories.  
Jim Favreau - (978) 815-9810 - Larry Anshewitz - (508) 789-4810  
[www.matrixturf.com](http://www.matrixturf.com)

### **Mayer Tree Service**

9 Scots Way, Essex, MA 01929  
Your one source tree care company. Our certified arborists specialize in plant health care as well as tree pruning and technical removals. Jeff Thomas (978) 768-7232

### **McNulty Construction Corp.**

P. O. Box 3218, Framingham, MA 01705  
Asphalt paving of cart paths, walkways, parking areas; imprinted asphalt. John McNulty - (508) 879-8875

### **MTE, Inc. – Turf Equipment Solutions**

118 Lumber Lane, Tewksbury, MA 01864  
New England's source for equipment sales, service and parts. New and pre-owned mowers, tractors, attachments and much more from: Jacobsen, Turfco, Smithco, Ventrac, Redexim, Neary Grinders, Ryan, Buffalo Turbine, Mahindra, Husqvarna, Gravely, Standard, Par-Aide and others. Office: 978-654-4240.  
Mark Casey: 617-990-2427. Matt Lapinski: 978-551-0093

### **Mungeam Cornish Golf Design, Inc.**

195 SW Main Street, Douglas, MA 01516  
Golf course architects  
Office: 508-476-5630  
Cell: 508-873-0103  
Email: [info@mcgolfdesign.com](mailto:info@mcgolfdesign.com)  
Contact: Mark A. Mungeam, ASGCA  
[www.mcgolfdesign.com](http://www.mcgolfdesign.com)

### **New England Lawn & Golf**

15 Del Prete Drive, Hingham, MA 02043  
Distributor of Express Dual and Anglemaster Speed Roller and Converted Organics a liquid compost & fertilizer from food waste  
John Lenhart - (781) 561-5687

### **New England Specialty Soils**

435 Lancaster, Street, Leominster, MA 01453  
1mm. Top Dressing Sand, High Density Bunker Sand, Rootzone Mixes, Tee Blends, Divot Mixes, Bridging Stone, Cart Path Mix, Infield Mixes, Inorganic Amendments, SLOPE LOCK Soil.  
Ed Downing - 978-230-2300 Rick Moulton (978) 230-2244  
[www.nesoils.com](http://www.nesoils.com)

### **New England Turf**

P.O. Box 777, West Kingston, RI 02892  
Phone: 800-451-2900 or Ernie Ketchum 508-364-4428;  
Mike Brown (508) 272-1827  
Website: [www.newenglandturf.com](http://www.newenglandturf.com)

### **NMP Golf Construction Corp.**

25 Bishop Ave., Ste. A-2, Williston, VT 05495  
Golf course construction. Mario Poirier - (888) 707-0787

### **Northeast Golf Company**

*Golf Course Architectural/Consultation Services*  
118 Beauchamp Drive, Saunderstown, RI 02874  
Robert McNeil (401) 667-4994

### **Northeast Nursery Inc.**

6 Dearborn Road, Peabody, MA 01960  
Complete line of Golf Course, Landscape & Lawn Care Construction and Maintenance Supplies  
Tom Rowell (978) 317-0673  
Alan Vadala (774) 766-2516

### **North Shore Hydroseeding**

20 Wenham St., Danvers, MA 01923  
Hydroseeding and erosion control services.  
Brian King - (978) 762-8737 [www.nshydro.com](http://www.nshydro.com)

### **On-Course Golf Inc., Design/Build**

16 Maple Street, Acton, MA 01720  
We serve all your remodeling and renovation needs. You can trust your project with us! We make you look good!  
Sean Hanley (978) 337-6661 [www.on-coursegolf.com](http://www.on-coursegolf.com)

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### **Putnam Pipe Corp.**

90 Elm St., Hopkinton, MA 01748  
Underground water, sewer, & drain pipe and fittings-Erosion and sediment control material. 24-hour service.  
David Putnam, Eli Potty - (508) 435-3090

### **Read Custom Soils**

125 Turnpike St., Canton, MA 02021  
Custom soil blending, top dressing sands, Root zone blends, "early green" black sand, divot & cart path mixes.  
Terry Driscoll, Garrett Whitney – (888) 475-5526

### **Slater Farms (Holliston Sand Products)**

P. O. Box 1168, Tifft Rd., Slatersville, RI 02876  
USGA recommended topdressing, root-zone mixes, compost, pea stone, angular & traditional bunker sand.  
Bob Chalifour, CGCS (Ret.) - (401) 766-5010 Cell: 860-908-7414

### **Sodco Inc.**

P. O. Box 2, Slocum, RI 02877  
Bluegrass/Fescue, Bluegrass/Rye, Bluegrass/Fescue/Rye, Bent-grass. Sean Moran, Pat Hogan - (800) 341-6900

### **Southwest Putting Greens of Boston**

P.O. Box 827, Westford, MA 01886  
Synthetic turf, tee lines, practice greens, outdoor and indoor practice facilities. Douglas Preston - (978) 250-5996

### **Stumps Are Us Inc.**

Manchester, NH  
Professional stump chipping service.  
Brendan McQuade - (603) 625-4165

### **Syngenta Professional Products**

111 Craigmere Circle, Avon, CT 06001  
Melissa Gugliotti (860) 221-5712

### **Tartan Farms, LLC**

P.O. Box 983, West Kingston, RI 02892  
Dave Wallace  
(401) 641-0306

### **Tom Irwin Inc.**

11 A St., Burlington, MA 01803  
Turf management products. Paul Skafas, Rob Larson, Chris Petersen, Greg Misodoulakis, Mike DeForge, Brian Luccini, Jeff Houde, Fred Murray (800) 582-5959

### **Tree Tech, Inc.**

6 Springbrook Rd., Foxboro, MA 02035  
Foxboro, Wellesley, Fall River Andy Felix - (508) 543-5644  
Full service tree service specializing in zero impact tree removal, stump grinding, tree pruning and tree risk assessments by our team of Certified Arborists.

### **Tuckahoe Turf Farms, Inc.**

P. O. Box 167, Wood River Junction, RI 02894  
Joe Farina (774) 260-0093

### **Turf Products Corp.**

157 Moody Rd., Enfield, CT 06082  
Distributors of Toro irrigation & maintenance equipment and other golf-related products. Tim Berge, Dave Beauvais, Nat Binns, Andy Melone - (800) 243-4355

### **Valley Green**

14 Copper Beech Drive, Kingston, MA 02364  
Phone: 413-533-0726 Fax: 413-533-0792  
"Wholesale distributor of turf products"

### **Winding Brook Turf Farm**

Wethersfield, CT 06109  
Scott Wheeler, Mike Krudwig, Sam Morgan - (800) 243-0232



# NEW Lower Rates to Help Make Advertising in The Newsletter More Budget Conscious

## THE NEWSLETTER 2013 DISPLAY ADVERTISING ORDER FORM

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Phone # \_\_\_\_\_

Issues (List month and total number): \_\_\_\_\_

Amount of Check: \_\_\_\_\_ (Made payable to "GCSANE")

<b>Member Rates:</b>	<b>Monthly Rate</b>	<b>4 Times Per Yr. (Save 5%)</b>	<b>6 Times Per Yr. (Save 10%)</b>	<b>8 Times Per Yr. (Save 10%)</b>	<b>Annual Rate (Save 15%)</b>
<input type="checkbox"/> 1/4 page (vertical; 3.75" wide x 5" deep)	<input type="checkbox"/> \$ 90.00	<input type="checkbox"/> \$ 342.00	<input type="checkbox"/> \$ 486.00	<input type="checkbox"/> \$ 648.00	<input type="checkbox"/> \$ 918.00
<input type="checkbox"/> 1/2 page (horizontal; 7.5" wide x 5" deep)	<input type="checkbox"/> \$150.00	<input type="checkbox"/> \$ 570.00	<input type="checkbox"/> \$ 810.00	<input type="checkbox"/> \$1080.00	<input type="checkbox"/> \$1530.00
<input type="checkbox"/> Full Page (vertical; 7.5" wide x 10" deep)	<input type="checkbox"/> \$200.00	<input type="checkbox"/> \$ 760.00	<input type="checkbox"/> \$1080.00	<input type="checkbox"/> \$1440.00	<input type="checkbox"/> \$2040.00

**Non-Member Rates:** \*All payments must be received in full before the ad appears in The Newsletter.

<input type="checkbox"/> 1/4 page (vertical; 3.75" wide x 5" deep)	<input type="checkbox"/> \$120.00	<input type="checkbox"/> \$456.00	<input type="checkbox"/> \$648.00	<input type="checkbox"/> \$ 864.00	<input type="checkbox"/> \$1224.00
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***\*DEADLINE for ads: The first of the month for that month's issue.***

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Phone: 401-934-7660 / Fax: 401-934-9901

jheston@verizon.net